



## IIM Shillong PGP (2020-22) Admissions Process

Admission to PGP 2020-22 batch will be in two phases. In Phase 1, candidates will be shortlisted for Group Discussion (GD) and Personal Interview (PI). In Phase 2, the final merit list will be prepared for offer of admission to the PGP 2020-22 batch. The process in each of these phases is described in the following sections.

### Phase 1: Short listing for GD and PI

- A. All candidates who have opted (as per the CAT-2019 application) for IIM Shillong PGP 2020-22 batch are eligible for consideration in Phase 1. The minimum requirement of marks for consideration in different categories of the candidates in various examination/test, is given in Table 1.

**Table 1: Minimum Requirements\* of Marks required for shortlisting in various categories**

Category	SSC Percentage	HSC Percentage	Graduation Percentage	CAT 2019 Percentile (VARC)	CAT 2019 Percentile (DILR)	CAT 2019 Percentile (QA)
DA (D)	50	50	50	50	50	50
ST (T)	50	50	50	50	50	50
SC (C)	55	55	55	60	60	60
EWS (E)	80	80	65	75	75	75
OTHERS (OT)	80	80	65	75	75	75

**\*Please note that the actual percentage and percentile [as mentioned in the table 1] of a shortlisted candidate for GD & PI may be much higher than above mentioned minimum values. VARC: Verbal and Reading Comprehension; DILR: Data Interpretation & Logical Reasoning; QA: Quantitative Aptitude.**

The candidates fulfilling the criteria in Table 1 would be considered for shortlisting.

- B. The eligible candidates (as per A) will then be segregated as per their academic disciplines in graduation as reported in CAT-2019. Kindly refer Annexure-I for indicative academic disciplines.

From each academic discipline a certain percentage ( $\alpha$ ) of candidates would be shortlisted for GD and PI as follows:

$N$ : Number of candidates appeared for CAT -2019

$g$ : Number of Academic disciplines

$N_i$ : the number of candidates present in the  $i^{th}$  academic discipline,  $\forall i = 1, 2, 3, \dots, \dots \dots g$ .

The percentage of candidates eligible for shortlist for any  $i^{th}$  academic discipline will be as in Table 2.



**Table 2: Academic disciplines Number and Percentage ( $\alpha_i$ ) of Candidates**

Academic disciplines( $i$ )	Number of Candidates present in Academic Disciplines ( $N_i$ )	Percentage of Candidates from each Academic Disciplines( $\alpha_i$ )
1	$N_1$	$\alpha_1 = \frac{N_1}{N} \times 100$
2	$N_2$	$\alpha_2 = \frac{N_2}{N} \times 100$
3	$N_3$	$\alpha_3 = \frac{N_3}{N} \times 100$
...	...	...
$g$	$N_g$	$\alpha_g = \frac{N_g}{N} \times 100$
<b>Total</b>	<b><math>N</math></b>	<b>100</b>

where,  $\alpha_i = \frac{N_i}{N} \times 100$ ;  $\forall i = 1, 2, 3 \dots g$  and  $0 \leq \alpha_i \leq 1$

- c. The eligible candidates in respective categories are grouped as per the categories, with number of candidates in any given category  $j$  being:  $M_j$ ,  $\forall j = E, T, C, O$ . Thus,

$M_E$  : Number of candidates in category EWS

$M_T$  : Number of candidates in category ST

$M_C$  : Number of candidates in category SC

$M_O$  : Number of candidates in category OT

As per the academic disciplines, the candidates will thus be grouped as given in Table 3.

**Table 3: Discipline and Category wise Segregation of Candidates Considered for Shortlisting**

Academic Discipline( $i$ )	Category ( $j$ )			
	EWS	ST	SC	OT
1	$M_E^1$	$M_T^1$	$M_C^1$	$M_O^1$
2	$M_E^2$	$M_T^2$	$M_C^2$	$M_O^2$
...	...	...	...	...
$g$	$M_{Eg}$	$M_{Tg}$	$M_{Cg}$	$M_{Og}$
<b>Total Candidates</b>	<b><math>M_E</math></b>	<b><math>M_T</math></b>	<b><math>M_C</math></b>	<b><math>M_O</math></b>

Thus,  $M_{ij}$  is the number of candidates in  $i^{\text{th}}$  Academic discipline of  $j^{\text{th}}$  category  $\forall i = 1, 2, 3, \dots, g$ , and  $\forall j = E, T, C, O$ . This would mean

$M_{Ei}$ : Number of candidates in the  $i^{\text{th}}$  academic discipline in category EWS,

$M_{Ti}$ : Number of candidates in the  $i^{\text{th}}$  academic discipline in category ST,

$M_{Ci}$ : Number of candidates in the  $i^{\text{th}}$  academic discipline in category SC, and

$M_{Oi}$ : Number of candidates in the  $i^{\text{th}}$  academic discipline in category OT.



D. Finally, the number of candidates shortlisted for GD and PI will be based on the following:

- i. IIM Shillong will decide to shortlist a total of  $X$  candidates for GD and PI. The value of  $x$  will be decided based on the overall performance of the candidates in CAT- 2019, the number of seats available, buffer for possible overlap and attendance trends in the past.

With  $X$ = Number of candidates to be called for GD and PI, the number of candidates to be shortlisted for interview in any category  $j$  will be  $X_j, \forall j = E, T, C, O$ , where

$$X_E = 10\% \text{ of } X \text{ rounded to higher nearest integer}$$

$$X_T = 7.5\% \text{ of } X \text{ rounded to higher nearest integer}$$

$$X_C = 15.0\% \text{ of } X \text{ rounded to higher nearest integer}$$

$$X_O = 67.5\% \text{ of } X \text{ rounded to higher nearest integer}$$

5% of the shortlisted  $X_j [j \neq E]$  will comprise of Differently Abled (DA) candidates.

- ii. Candidates shortlisted for interviews in the  $i^{th}$  academic discipline from the  $j^{th}$  category will be  $X_j^i \forall j = E, T, C, O$ , and

$\forall i = 1, 2, 3, \dots, p$  for  $j = E$ ;  $p$  denotes the number of disciplines appearing in category  $E$ ,

$\forall i = 1, 2, 3, \dots, q$  for  $j = T$ ;  $q$  denotes the number of disciplines appearing in category  $T$ ,

$\forall i = 1, 2, 3, \dots, r$  for  $j = C$ ;  $r$  denotes the number of disciplines appearing in category  $C$ ,

$\forall i = 1, 2, 3, \dots, s$  for  $j = O$ ;  $s$  denotes the number of disciplines appearing in category  $O$ ,

The number of candidates shortlisted in various academic disciplines in respective categories will be calculated as:

$$X_E^i = \max \left[ \frac{\alpha_i}{\sum_{i=1}^p \alpha_i} \times X_E, 1 \right] \text{ in category EWS}$$

$$X_T^i = \max \left[ \frac{\alpha_i}{\sum_{i=1}^p \alpha_i} \times X_T, 1 \right] \text{ in category ST}$$

$$X_C^i = \max \left[ \frac{\alpha_i}{\sum_{i=1}^p \alpha_i} \times X_C, 1 \right] \text{ in category SC, and}$$

$$X_O^i = \max \left[ \frac{\alpha_i}{\sum_{i=1}^p \alpha_i} \times X_O, 1 \right] \text{ in category OT}$$



The total number of  $X$  candidates consisting of  $X_E^i$  candidates in EWS,  $X_T^i$  candidates in ST,  $X_C^i$  candidates in SC, and  $X_O^i$  candidates in OT categories falling under different Academic disciplines will be shortlisted as shown in Table 4.

**Table 4: Candidates Shortlisted for GD and PI**

Academic Discipline( $i$ )	Categories ( $j$ )				Candidates in Academic Discipline( $i$ )
	EWS	ST	SC	OT	
1	$X_E^1$	$X_T^1$	$X_C^1$	$X_O^1$	$X_1$
2	$X_E^2$	$X_T^2$	$X_C^2$	$X_O^2$	$X_2$
...	...	...	...	...	...
$p, q, r, s \leq g$	$X_E^g$	$X_T^g$	$X_C^g$	$X_O^g$	$p, q, r, s \leq g$
<b>Total Candidates in each category</b>	<b><math>X_E</math></b>	<b><math>X_T</math></b>	<b><math>X_C</math></b>	<b><math>X_O</math></b>	<b><math>X = \sum_k X_k</math> Total Candidates (Gender <math>k</math>)</b>

Each cell in Table 4 will be further divided into sub-groups on the basis of proportion of gender appearing in CAT-2019, viz.,  $X_E^1 = \sum_k X_E^1$ , where,  $k$  represents the genders appearing in CAT-2019, and,  $X = \sum_k X_k$ , number of students to be invited for GD and PI.

E. The candidates in a given category, academic discipline and gender would be ranked based on decreasing order of their CAT overall percentile.

### **Phase 2: Merit Listing for Admission Offer to PGP 2020-22 Batch**

After the GD and PI process, the scores of GD and PI will be used along with overall CAT performance of the shortlisted candidates for preparation of the final merit list. Offer for admissions will be made based on this merit list. The scores used will thus be

X: Score in GD

Y: Score in PI

Z: Overall CAT Absolute Score

which will further be normalized as  $N^x$ ,  $N^y$  and  $N^z$  for preparation of the final merit list. This process is illustrated below.

With a total of  $m$  number of candidates will appearing in the GD and PI process, an overall score,  $OS^c$  for every appearing candidate  $c$ , will be calculated using the following formula, which will be used for preparing the merit list:

$$OS^c = w_1(N_c^x) + w_2(N_c^y) + w_3(N_c^z) \quad \forall \quad c = 1, 2, 3, \dots, m$$



where,

$N_c^x$  : Normalized score of Performance of the candidate  $c$  in GD

$N_c^y$  : Normalized score of Performance of the candidate  $c$  in PI

$N_c^z$  : Normalized score of Performance of the candidate  $c$  in CAT-2019 Absolute Score (overall)

$w_1$  : Weight of performance of the candidate  $c$  in  $N_c^x$ (20%)

$w_2$  : Weight of performance of the candidate  $c$  in  $N_c^y$ (50%)

$w_3$  : Weight of performance of the candidate  $c$  in  $N_c^z$ (30%)

However, there will be different cut-off scores for candidate's performance in GD and PI in various categories as shown in Table 5.

**Table 5: Cut-off on the Performances of Candidates in GD & PI for Merit list for Admission Offer**

Categories	Cut-off as Minimum Percentage of Performance out of Maximum Possible Performance in GD	Cut-off as Minimum Percentage of Performance out of Maximum Possible Performance in PI
DA	20.0%	20.0%
ST	20.0%	20.0%
SC	25.0%	25.0%
OTHERS (OT)	30.0%	30.0%

The candidates will be ranked based on the decreasing order of the  $OS^c$  scores. The admission offers will be made to the candidates in order of their rank based on the  $OS^c$  scores.

### Reservation Policy

The Institute abides by the reservation policy as per the Government of India provisions as applicable on IIM Shillong.

### Important Note:

1. IIM Shillong reserves the right to make changes in the Shortlisting and Selection Criteria, if considered necessary at any point of time.
2. The criteria for selection process as listed in the document are decided based on the pattern and performance trends of the past years' CAT data of candidates, who had applied to this Institute. In case, there is a significant change in the performance and profile of the candidates in CAT- 2019 applying to the Institute, the Institute reserves the right to change and/or modify the aforesaid criteria.
3. All the candidates who are given admission to PGP 2020-2022 batch are required to provide the proof of completion of their graduation or equivalent exams by 31<sup>st</sup> December 2020.
4. For a candidate who has completed CA/ICWA/CS without having a bachelor's degree, the percentage marks obtained in the final examination in CA/ICWA/CS will be considered as the bachelor degree marks percentage.



5. For candidates yet to complete the bachelor degree, after 12<sup>th</sup>/HSC, the percentage of marks obtained for the years/semester completed, as entered in the online CAT application form, will be projected to obtain the percentage in bachelor degree.
6. For candidates having completed an integrated Master's degree or Dual degree after 12<sup>th</sup>/HSC, the percentage of marks obtained, as per your University/Institute norms, will be considered as equivalent to marks in Bachelor Degree. For those undergoing (yet to complete) an integrated Master's degree or Dual degree, after 12<sup>th</sup>/HSC, the percentage of marks obtained for the years/semester completed as entered in the online CAT application form will be used as percentage marks in bachelor degree.
7. If only the CGPA is available in place of graduation percentage, it will be converted into equivalent percentage as per the conversion formula/norms provided by the board/university/institution. In case a conversion formula is not provided by the university/ institution, the obtained CGPA computed as the percent of maximum cumulative grade points shall be considered the aggregate percentage.
8. If any board/institute/university awards only letter grades without providing an equivalent percentage of marks on the grade sheet, the candidate should obtain a certificate from the board/institute/university specifying the equivalent marks which should be used. The original equivalence certificate needs to be submitted at the time of interview if shortlisted for the same.
9. Please note that IIM Shillong shortlist of candidates for GD& PI are independent of those of other IIMs. Hence it is possible to observe variations in the lists of candidates short-listed by different IIMs.
10. Short-listed candidates would be intimated through IIM Shillong website ([www.iimshillong.ac.in](http://www.iimshillong.ac.in)), e-mail (as provided in CAT-2019 Application form) and by SMS (on the mobile no. as provided in CAT-2019 application form). Shortlisted candidates are required to fill-in the Interview form and upload the same on IIM Shillong website ([www.iimshillong.ac.in](http://www.iimshillong.ac.in)). IIM Shillong would send GD&PI call letters/interview letters to those shortlisted candidates who correctly fill in the Interview form within the stipulated time. No communication would be sent to applicants who are not short-listed for GD& PI.
11. Candidates are advised to keep visiting IIM Shillong website ([www.iimshillong.ac.in](http://www.iimshillong.ac.in)) for an update.
12. Candidates, who appear in GD& PI will be able to view their admission status on or before second week of May 2020, by visiting the IIM Shillong website.
13. Any dispute concerning Admissions to PGP (2020-22) would be subject to jurisdiction of the competent courts within the territorial jurisdiction of Shillong.



## ANNEXURE - I

### Academic Discipline Details (as per CAT-2019 Application)

#### **Academic Category 1 (AC1)**

All Science and Agriculture related disciplines, other than Medicine and Surgery

1. Actuarial Science
2. Agriculture (*Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Plant Breeding and Genetics, Plant Pathology, etc*)
3. Dairy, Food Technology, Fisheries, Forestry
4. Biosciences (*Biology, Biochemistry, Botany, Life Science, Zoology etc.*)
5. Dentistry/Paramedical/Physiotherapy
6. Geological Sciences (Geography, Geology and Geophysics.)
7. Horticulture
8. Mathematical Sciences (Mathematics, Statistics, etc.)
9. Natural Sciences (Chemistry, Physics etc.)
10. Pharmacology/Pharmacy
11. Veterinary Science/ Animal Husbandry
12. Media Science, Media Science and Technology
13. Physiology
14. Science (Others): Home Science, Nursing and all other branches of Science not explicitly included or excluded elsewhere in this list

#### **Academic Category 2 (AC2)**

All Arts/Humanities related disciplines, Design, Education, Fashion Design/Technology, Law and Rural Studies.

1. Accessories Design/Apparel Production/Design/Fashion Communication/Fashion Design/Fashion Technology/Fashion Merchandising and Retail Management, Interior Design/Knit Wear Design / Leather Design/Footwear Design/Jewelry Design
2. Arts/Humanities (*Archaeology, Education, Fine Arts (Dance, Drama, Film, Music, Painting etc.), History, Languages, Library Science, Literature, Mass Communication, Media Studies, Philosophy, Political Science, Public Administration, Social Work/Welfare, Sociology, etc.*)
3. Education (*including Physical Education and Sports*)
4. Journalism/Mass Communication/Media Studies
5. Law
6. Psychology
7. Rural Studies/Rural Sociology/Rural Cooperatives

#### **Academic Category 3 (AC3)**

All Commerce, Economics, Finance and Management related disciplines.

1. Economics/ Economic Development and Planning



2. Hospitality/Hospitality Studies, Catering/Catering Technology, Hotel, Travel and Tourism Management, Tourism Studies and any other related discipline.
3. Commerce (*Accountancy, Auditing, Banking, Business Mathematics, Business Organisation, Finance, Information Technology, Insurance, Investment Analysis, Public Finance, Secretarial Practices etc.*)
4. Management (*Advertising, Agriculture and Food Business, Agribusiness Management, Agriculture Marketing and Cooperation, Agriculture and Rural and Tribal Development, Business Administration, Business Management, Business Studies, Commercial Agriculture and Business Management, Entrepreneurship, Management Studies, Sports Management, Real Estate and Urban Infrastructure, Renewable Energy Management, Oil and Gas Management, Production and Industrial Management*)

#### **Academic Category 4 (AC4)**

All Engineering, Technology and Architecture related disciplines:

1. Biotechnology
2. Architecture, Planning
3. Information Technology, Computer Science, Computer Application, Computer Engineering
4. All Engineering/Technology and related areas, including subjects like Chemical Technology, Electronics, Engineering Physics etc.
5. Textile Engineering/Technology

#### **Academic Category 5 (AC5)**

1. Medicine
2. Surgery

#### **Academic Category 6 (AC6)**

1. Chartered Accountancy (CA)
2. Cost and Works Accountancy (ICWA)
3. Company Secretary (CS)

#### **Academic Category 7 (AC7)**

1. Any other discipline not mentioned in AC1 to AC6

#### **Note:**

1. Final discretion on the academic category that an academic programme will be classified into rests with the Admissions Committee of IIM Shillong.
2. For candidates having undergone/completed an integrated master's degree directly after their HSC, their classification into an academic category will be based on their academic discipline in the integrated master's degree programme.

**This document is released by Chairman, Admission Committee, Indian Institute of Management Shillong as on 24<sup>th</sup> October 2019.**