Three Weeks
Faculty Development Programme, 2019
Two Weeks FDP on Management Teaching and Research
One week FDP on Specialisation of your choice
Human Resources | Business Analytics | Finance | Marketing | Operations Management
ABOUT SHILLONG

Known as the Abode of Clouds, Shillong is the capital of Meghalaya situated in North eastern part of India. Popularly called Scotland of the East, the mist, clouds, hills, the winding roads, and the tall pine conifers fuse gloriously to make the place something to remember and cherish. Shillong is also a destination for the nature tourist. A wide range of activities—rock climbing, caving and boating await those who seek nature sports. Shillong Golf course is one of the few natural golf courses in Asia and is also called Gleneagles of the East. It is set in a valley covered with pine and rhododendron trees and its scenic beauty is well appreciated. Cherrapunjee, famous for its abundant rainfall and waterfalls, is only 34 km away. Nearest Airport / Railway station is Guwahati which is about 100 km from the city.

ABOUT THE PROGRAM

The Faculty Development Program of Indian Institute of Management Shillong is a fully residential program which aims at facilitating the current and prospective teachers of Business / Management and allied areas to strengthen their teaching and research skills in the contemporary and emerging areas of management. The Programme will also help the teachers to upgrade their knowledge of the recent developments in teaching and research methods.

Exposure to case based methods of teaching will help the teachers in developing the skills in preparing cases to be used for their classes.

ABOUT THE INSTITUTE

Indian Institute of Management Shillong, the 7th IIM of the country, is located in Shillong. The serene ambiance of IIM Shillong surrounded by pine trees, lush green lawn and the kaleidoscopic mountains in the backdrop creates an aura of stunned silence amidst nature. Within the heart of Shillong city, the IIM Shillong campus showcases a tranquil environment where mental concentration is spontaneous.

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The program is intended for current and prospective faculty members and researchers of management Institutes, university departments, degree colleges and other professional / staff training Institutes.

BATCH SIZE

This programme envisages to be highly interactive in nature. Therefore the first two week programme can accommodate a minimum of 12 and a maximum of around 24 participants. The applications will be considered on first come first served basis. The specialisation programs will run in the third week. A given specialization will be conducted subject to at least 10 enrolments for the particular specialization. In case of highly interested candidates, increasing the capacity by a small number may be considered, but the accommodation provided might not match those of first 24 participants.
The 3 week program is designed in a way such that the participants can choose a 2 week program on learning, teaching and research with an additional option to undergo a specialisation program of 1 week in one of his/her chosen specialisation.

The 2 week program will focus on learning styles, teaching pedagogy including case based teaching, web tools for teaching, philosophy & principles of management, introductory statistics, qualitative and quantitative techniques for management research, research paper writing skills, communication for management teachers and macroeconomics for business.

The 1 Week program will follow the two week program and participants need to choose one specialisation from the basket of choices: Human Resources, Business Analytics, Finance, Marketing, Operations Management.

**Human Resources**

The sessions would aim to cover recent trends in the field of Human Resources mainly focusing on Human Resource Analytics (HRA) and Measurement of the HR Asset. The presentation is based on a critical review of the present efforts at generating GIGO while using Analytics for HR. Existing models of HRA remain only at the surface level and are neither able to predict nor estimate any measure which can be a tool to enhance the effectiveness of the system. That a purpose to generate the correct variables is necessary, specific to the domain, to be able to infer relevant information from large dataset and analytic capabilities.

**Finance and Control**

The module attempts to share industry insights and research inputs to stay abreast of the changing industry practices, provides an understanding of financial statements for business analysis and valuation, an insight into strategic profitability analysis, investment decisions under certain and uncertain environments, security analysis and portfolio management, an introspection into capital markets and its impact on people and their communities by powering innovation and progress. The participants will also be exposed to financial derivatives, its valuation and usage for both investment as well as risk management practices.

**Business Analytics**

The topic on Business Analytics will delve into the methods followed in making sense out of the madness in historical data, and to use such historical data productively to mine for actionable intelligence, which can then be usefully utilized in different scenarios – business or otherwise. In its endeavor to demystify the area of data analytics, it will cover the concepts of estimation, classification, association and clustering, including the use of machine learning techniques. The sessions will be conducted in workshop mode, where the participants will be able to use the aforesaid methods hands-on using the very popular open source package – R.

**Marketing Management**

The module will provide insights on some advanced marketing topics like Marketing Analytics, Consumer Behaviour, Branding, and Retailing. The module will give insights on research, sales, understanding the consumer decision making, the value of branding and managing retail stores. The module will help participants sharpen their understanding on the wider context of marketing and on understanding to develop appropriate marketing strategies.

**Operations Management**

The module will be a skill building module, where the participants are expected to develop their skills in describing and understanding operating process, measuring and analyzing the process, and developing plans for changing operating processes within the context of entire supply chain of a product / services. The emphasis of the course would be on the broader view of operations within organizations as well as in entire value chain.
Program Fee

- 3 weeks program – Rs 60000 + 18% GST
- 2 weeks program – Rs 40000 + 18% GST
- 1 Week (specialisation) program – Rs 30000 + 18% GST

- Each participant need to choose either (a) or (b) or (c).
- In case a participant chooses 3 weeks program and his / her choice of specialisation (one week program) did not run due to limited number of applications, he / she would be considered for 2 weeks program. The differential excess fee would be returned.
- 10% concession in program fee will be given for three or more participants from the same Institute.

The fee is to be paid via NEFT / Direct Transfer to the following Account:

<table>
<thead>
<tr>
<th>Name Bank, Shillong</th>
<th>Bank</th>
<th>Bank Address</th>
<th>Account No.</th>
<th>PAN No.</th>
<th>IFSC Code</th>
<th>Account Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>RGIIM, Shillong</td>
<td>State Bank of India, Laitumkhrah Branch</td>
<td>Lummourie, Shillong 793003</td>
<td>31136230995</td>
<td>AABTR3081M</td>
<td>SBIN0002018</td>
<td>Saving Bank</td>
</tr>
</tbody>
</table>

Fee can also be paid by DD in favour of RGIIM Shillong, payable in Shillong.

Program fee includes tuition fee, course material, access to Institute library and e resources, and single room accommodation in IIM Shillong hostel from 12th May 2019 evening till 01June 2018 evening. Fee doesn’t include travel, medical or any other type of expenses.

Complimentary Services

- IIM, Shillong will arrange for free boarding and lodging. All rooms will be of single accommodation. Meals will include breakfast, lunch and dinner.
- Tea and Snacks will be provided in between the classes, once in the morning and once in the evening.
- Institute will also arrange for a Programme Dinner.
- Local Sightseeing tour for one day will also be arranged by the Institute.

How To Apply

For Online (NEFT / Others) Program Fee payment:
The application form can be downloaded from Institute website www.iimshillong.ac.in. The filled in form may be scanned and emailed to fdp@iimshillong.ac.in along with scanned copy of program fee remittance proof (showing transaction id or UTR no). No physical document / form needs to be sent to the Institute for online fee transfers.

For Program Fee payment through DD:
The application form can be downloaded from Institute website www.iimshillong.ac.in. The filled in form along with the DD must reach IIM Shillong should be sent to Dean (Academics), Indian Institute of Management, Mayurbhanj Complex, Nongthymmai, Shillong : 793014. The envelope should be superscripted with the text “FACULTY DEVELOPMENT PROGRAM -2019”.

Important Dates

Application Form submission along with fee begins: 10 December 2018
Last Date to submit Application Form along with fee: 23rd April, 2019
Program Duration: 13th May, 2019 to 1st June, 2019

Program Coordination Team

- Prof. Keya Sengupta
- Prof. Basav Roychoudhury
- Prof. Shankar Purbey
- Prof. Sharad N Bhattacharya
- Prof. Bidyut J Gogoi

Contact
Dean (Academics),
Indian Institute of Management,
Mayurbhanj Complex, Nongthymmai, Shillong : 793014
Phone : 0364 -2308121 | Email : fdp@iimshillong.ac.in