



**INDIAN INSTITUTE OF MANAGEMENT SHILLONG**

# **FINAL PLACEMENT REPORT**

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**POST GRADUATE PROGRAM IN MANAGEMENT (PGP)  
2020-2022**

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**13<sup>th</sup> BATCH**



# FOREWORD



The Placement Committee of IIM Shillong takes immense pride in announcing the successful conduction of the final placement season for the PGP batch of 2020-22. The stellar performance by the PGP participants stands testimony to the rapid progress made by IIM Shillong and has once again established IIM Shillong as the preferred choice for recruiters.

We express our gratitude to our regular recruiters who have continuously believed in the mettle of our students and have furthered their association with us for another year to facilitate this mutually beneficial relationship. We are also grateful to our new recruiters, who have acknowledged the potential of our students and provided them with a plethora of opportunities.

We appreciate the contribution of the entire IIM Shillong fraternity for their sustained assistance in the placement process. With continued support from students, recruiters, faculty, alumni, staff and management, we hope to carry this momentum onto the next academic year.

**Prof. Rohit Joshi**  
Chairperson  
Placement Committee  
IIM Shillong

## BATCH PROFILE OF 2020-22



250  
Number  
of Students

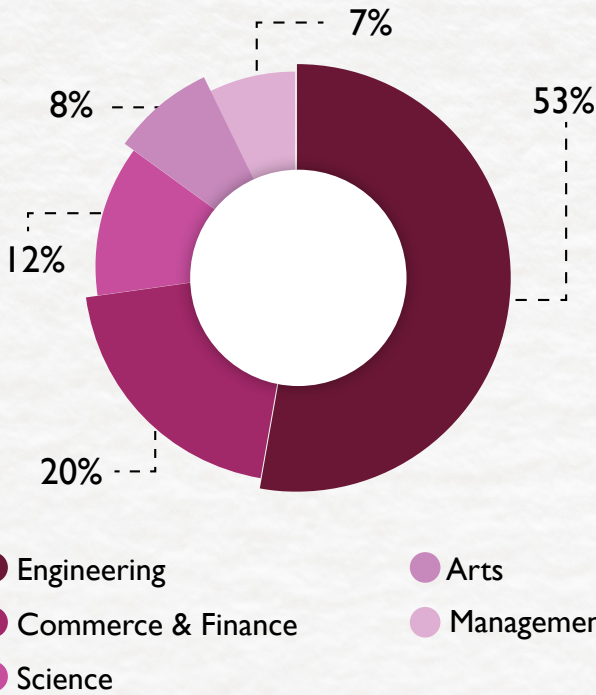


75%  
Male

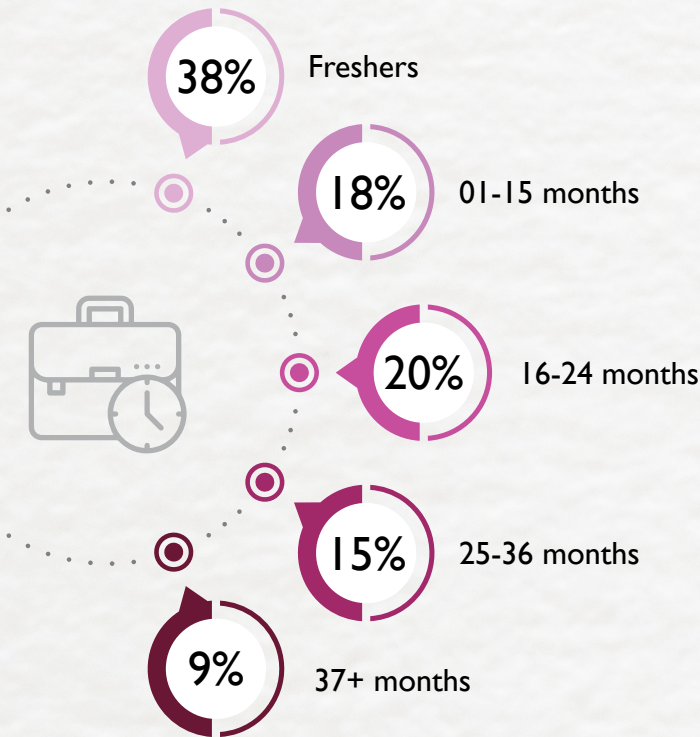


25%  
Female

### Education Background



### Work Experience by Months

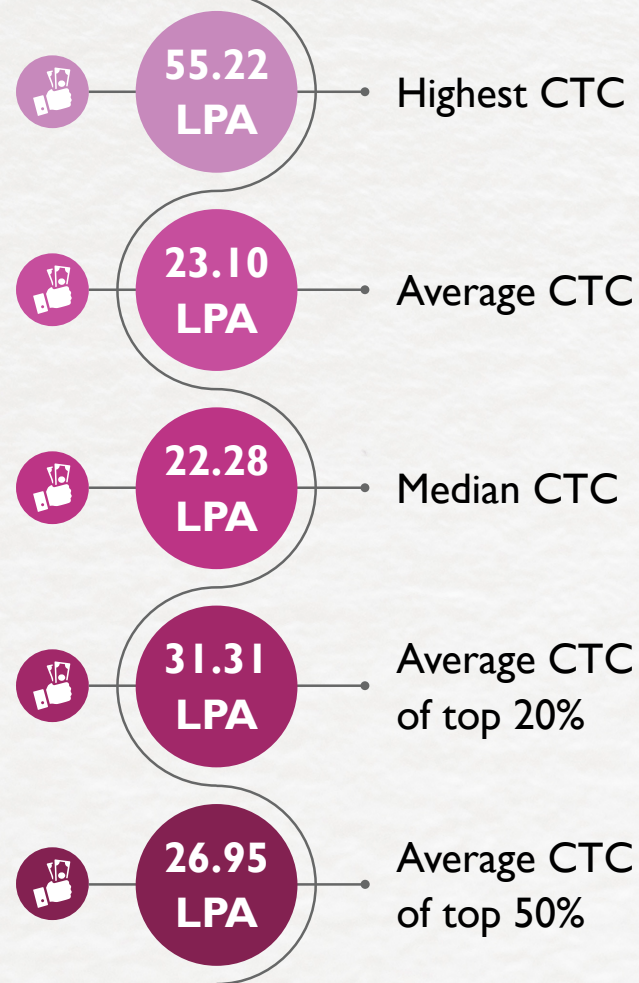


### Domain wise Work Experience





# OVERVIEW



**Y-o-Y Increase in Average CTC**



Highest CTC Domain Area



IT & Analytics

Final Placements for the academic year 2021-22 have once again affirmed the faith and confidence of the industry in the students of IIM Shillong. The placement season saw participation from a total of 73 recruiters in various domains such as Consulting & Strategy, Finance, General Management, Human Resources & Operations, IT & Analytics, and Sales & Marketing.

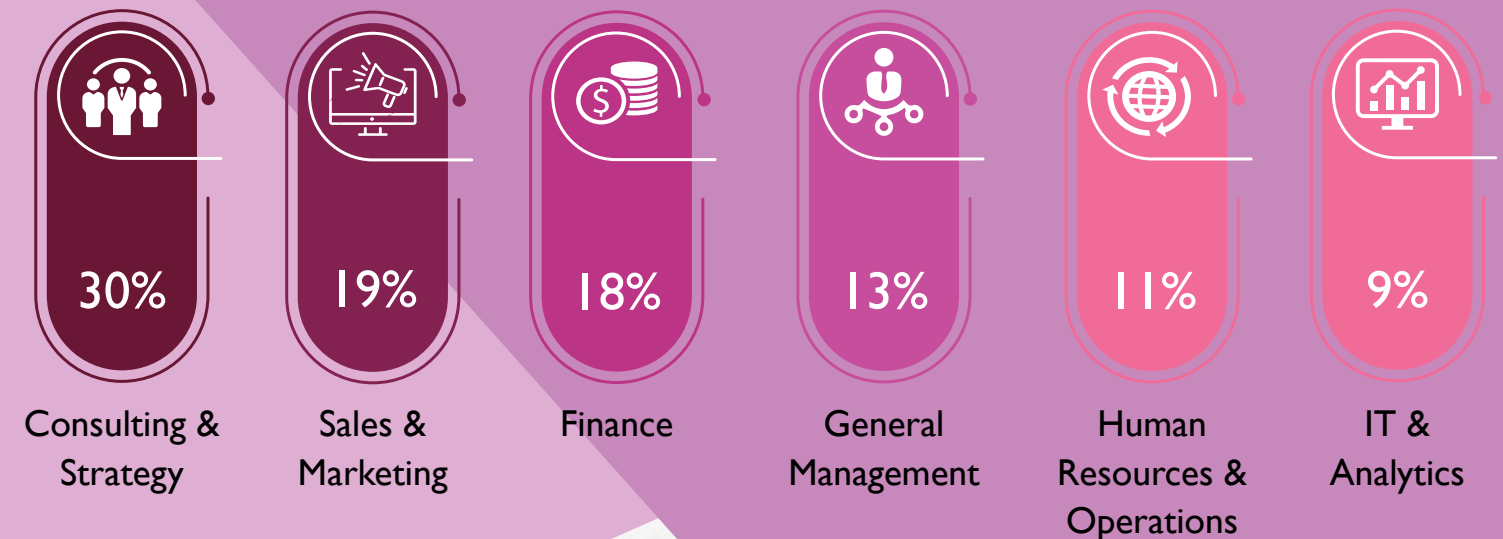
IIM Shillong conducted the placement season through the participation from several prominent recruiters including Aditya Birla Capital, Amagi, Amazon, Bain & Company, Capgemini, Cognizant, D.E. Shaw, Deloitte USI, EY, Goldman Sachs, HSBC Bank, ICICI Group, Infosys Consulting, ITC, JPMorgan Chase & Co., Mahindra & Mahindra, Nomura Investment Bank, Optum (UnitedHealth Group), Paytm, Pidilite Industries, RedDot Life Pvt. Ltd., Tata AIA Life Insurance Co., Tata Steel, Titan, Trafigura, TresVista, Xiaomi and others who reaffirmed their faith in the institute.

IIM Shillong gracefully hosted many first-time recruiters including

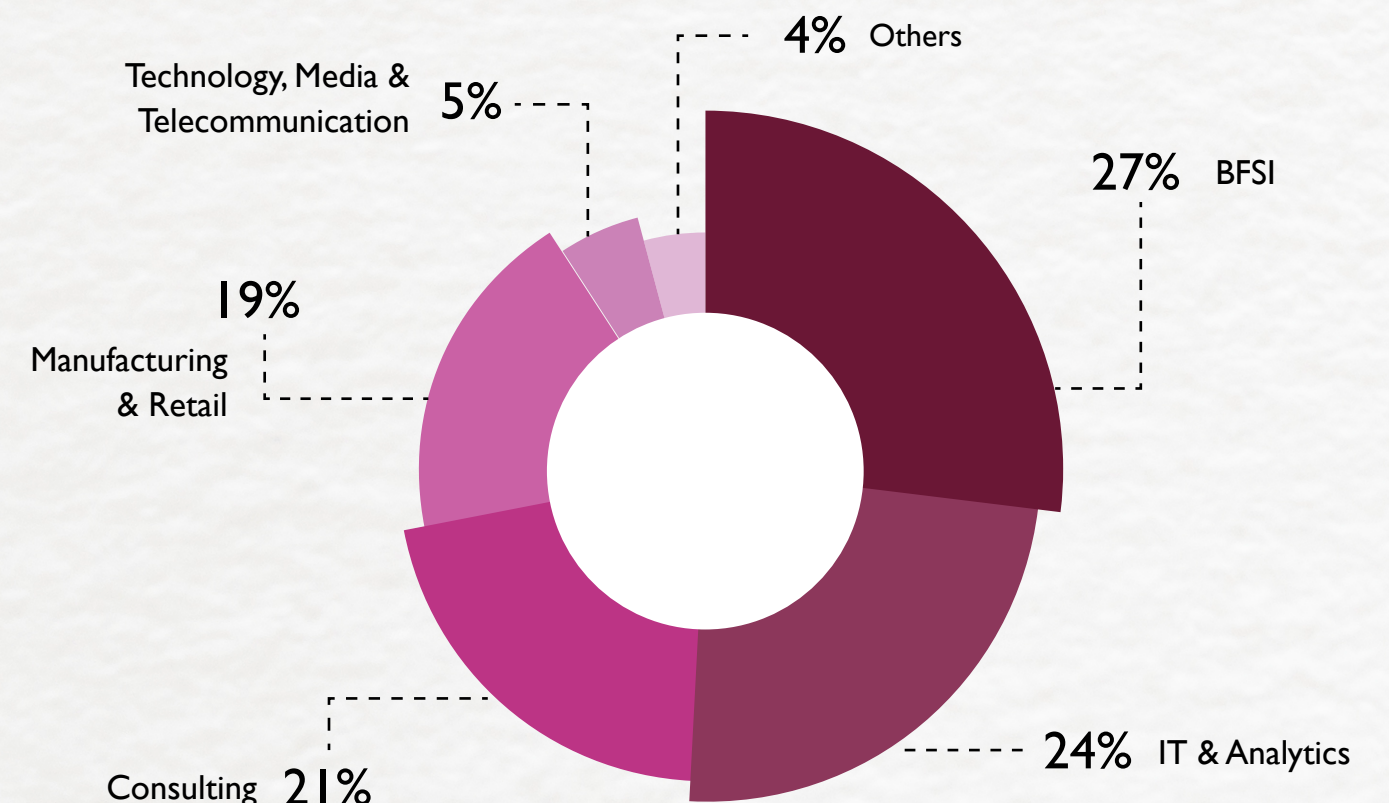
AB InBev, Aditya Birla Fashion & Retail Ltd., ADP Pvt. Ltd., Affinity Global, Allcargo Logistics, Axis Bank, Baker Hughes, Bosch, Cipla, CRISIL, Dalmia Bharat Group, Easyrewardz, Equitas Small Finance Bank, Fraazo, Grasim Industries, HashedIn by Deloitte, HDFC Bank, IBM, JioSaavn, JSW, Mahindra Group, Microsoft, NowPurchase, PharmEasy, Philips Carbon Black Group, Piramal Group, PwC, Reliance Industries Limited, Reliance Jio Platforms, Schindler India, Sea6 Energy, Standard Chartered Bank, State Street Corporation, Tata AIG General Insurance, Tiger Analytics, Udaan, Virtusa, WNS Global and many more.

The PGP 2020-22 batch also bagged PPI/PPO opportunities from AB InBev, Amagi, Amazon, Bain & Company, Cipla, Cognizant, D.E. Shaw, Deloitte USI, EY, Goldman Sachs, ICICI Group, ITC, Jio Saavn, JSW, Lifelong, Mahindra GMC, Mahindra Logistics, Microsoft, Nomura, Optum (United Health Group), Pidilite Industries, Piramal Group, PwC, Reliance Industries Limited, Takshashila Consulting, TATA Steel and Udaan.

# DOMAIN WISE OFFERS



# SECTOR WISE OFFERS





# DOMAIN HIGHLIGHTS

## Prominent Recruiters



## Consulting & Strategy

Consulting and Strategy emerged as the most sought-after domain, accounting for 30% of the total offers received. Various roles offered included Associate, Business Analyst, Business Consultant, and Sales Transformation Consultant. Bain & Company, Capgemini, Cognizant, EY, Infosys Consulting and Optum (United Health Group) continued their association with the institute, offering coveted profiles to students while first-time recruiters include ADP Consulting, Deloitte USI, IBM, PwC, Sami Labs, Takshashila Consulting, Virtusa and WNS Global.



## Prominent Recruiters



## Sales & Marketing

Sales & Marketing accounted for 19% of the total offers received. Recruiters such as Amazon, Atomberg, Capgemini, ICICI Prudential Life Insurance, ITC, Mahindra and Mahindra, Pidilite Industries, RedDot Life, TATA Steel, Titan and Xiaomi continued to bestow their faith in the acumen of the participants and recruited in large numbers. Aditya Birla Fashion & Retail, Affinity, Cipla, Grasim Industries, Philips Carbon Black Group, Piramal Group, Schindler India and Udaan were amongst the first-time recruiters.



# DOMAIN HIGHLIGHTS

## Prominent Recruiters



## Finance

IIM Shillong has always been a preferred campus for recruiters offering roles in the Finance domain. 18% of the participants received offers in roles such as Associate, Business Analyst, Corporate Relationship and Financial Risk Advisory amongst others. Axis Bank, CRISIL, Deloitte USI, Equitas Small Finance Bank, Oxane Partners and Standard Chartered partnered with the institution for the first time. Prominent recruiters such as D.E. Shaw, Goldman Sachs, HDFC, HSBC, ICICI Bank, JP Morgan Chase & Co., Nomura Investment Bank and Tresvista continued to recruit in large numbers.



## Prominent Recruiters



## General Management

The General Management domain observed increased participation from recruiters including AB InBev, Aditya Birla Capital, Affinity, Allcargo Logistics, Easyrewardz, JSW, Mahindra GMC, NowPurchase, Reliance Industries Limited, Sea6Energy, State Street, Tata AIA Life Insurance Co., Tata AIG General Insurance and Trafigura from various sectors such as BFSI, Consulting, IT & Analytics, Manufacturing & Retail and Technology, Media & Telecommunication. This domain accounted for 13% of placements this year.





# DOMAIN HIGHLIGHTS

## Prominent Recruiters



## Human Resources & Operations

Human Resources and Operations domain witnessed participation from distinguished companies like Accolite Digital, ADP Consulting, Affinity, Bosch, Capgemini, D.E. Shaw, HSBC, IBM, Mahindra Logistics, Paytm and Titan that strengthened their alliance with the institution and offered prominent roles spanning across various sectors. This domain accounted for 11% of placements this year.



## Prominent Recruiters

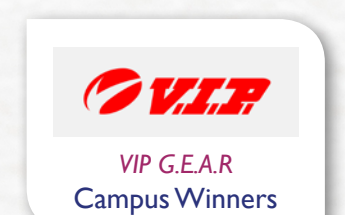


## IT & Analytics

IT & Analytics domain witnessed participation from a host of recruiters including Amagi, Capgemini, CarWale, and Cognizant 9% of the participants received offers in roles such as Product Manager, Business and Sales Strategy, Data Analytics & Reporting and Senior Business Analyst amongst others. ADP Consulting, Axis Bank, Baker Hughes, Dalmia Bharat Group, Fraazo, HashedIn by Deloitte, Jio Saavn, Lifelong, Microsoft, PharmEasy, Reliance Jio Platforms and Tiger Analytics partnered with the institution for the first time.



# CORPORATE COMPETITIONS 2021-2022





# OTHER PROMINENT CORPORATE COMPETITIONS ON CAMPUS







# PROMINENT RECRUITERS

































# PLACEMENT COMMITTEE 2021-23

R Rajsekar | Aditya Naik | Madhav Luthra | Mit Patel | Anurag Sarma KVN

Anchal Panchariya | Rhythm Nagpaul | Keerthna Garg | Mansi Singla | Jothisree RK



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