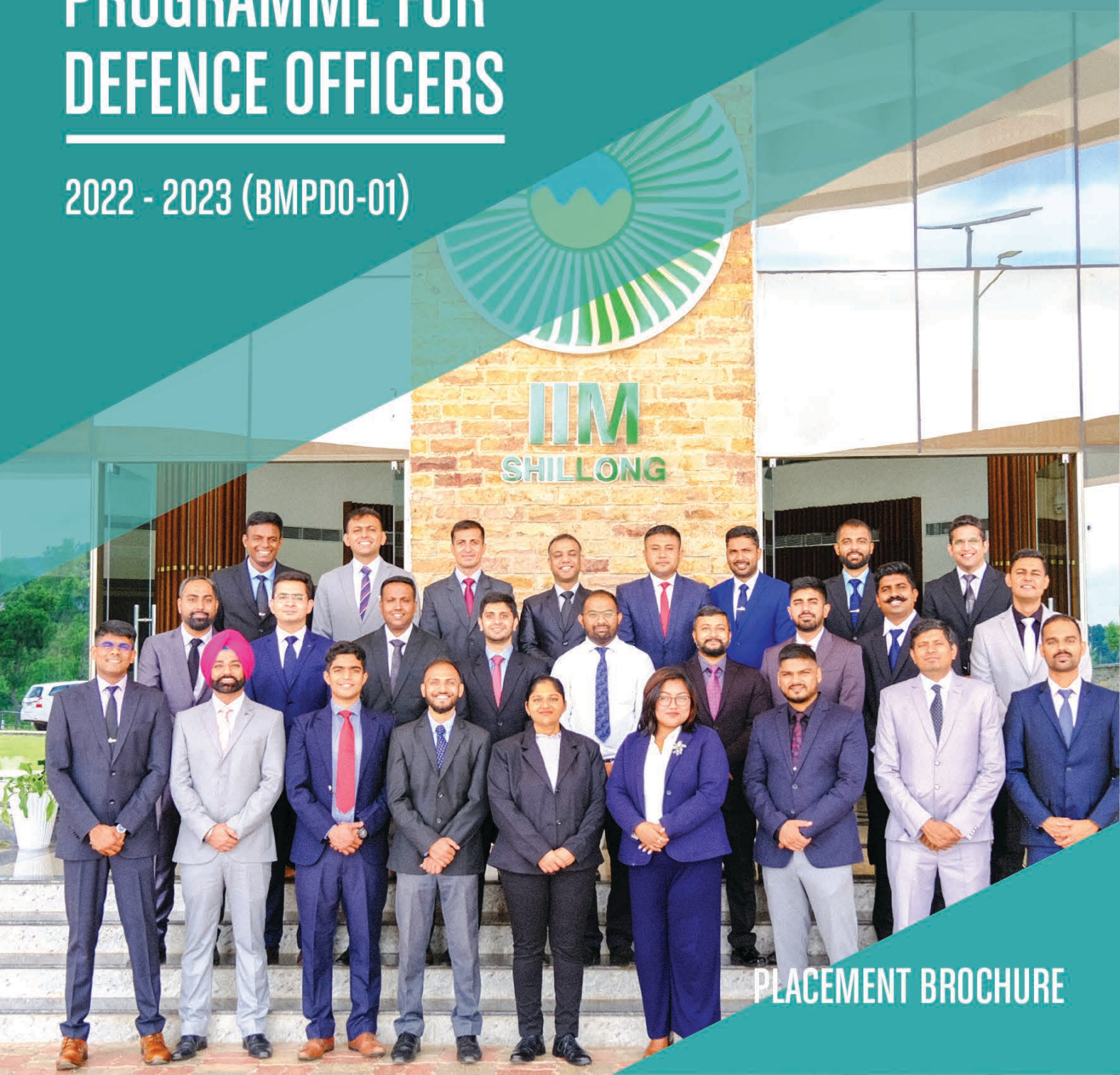




# BUSINESS MANAGEMENT PROGRAMME FOR DEFENCE OFFICERS

2022 - 2023 (BMPDO-01)



PLACEMENT BROCHURE







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HOW TO REACH US





# MESSAGE FROM DGR

MAJ GEN SHARAD KAPUR YSM SM

*I am extremely delighted that the Maiden Batch of Business Management Programme for Defence Officers at IIM, Shillong represents a group of young dynamic individuals exhibiting paramount leadership abilities, commitment and decisiveness to achieve critical tasks under high-stress environment.*

*I would like to express my deepest gratitude to Director, faculty and management of IIM Shillong for this giant leap. It is a matter of great satisfaction that this year a pioneering batch of 29 vibrant warrior-officers are embarking on their journey of transition from Defence to Corporate from the portals of one of the finest Management Institutes in the world.*

*These gentlemen and lady officers have been chosen among the best, after having proven their mettle consistently during their service in the Army, Navy & Air Force where failure is not an option. As the Director General Resettlement, I also urge all the officers to gainfully utilise this opportunity to make a difference in the corporate world with guidance and support from the erudite & dedicated faculty/ management of IIM Shillong. The well conducted and enthusiastic inauguration programme on 01 Aug 2022 by IIM Shillong, clearly signalled the intent of arming these select serving & veteran officers with an in-depth knowledge and skills required in the corporate world through their well thought out & intense six month programme. gement, Technology, Supply Chain Management, Quality Assurance, Safety and Training.*

*I am extremely confident that the Faculty shall in keeping with IIM, Shillong motto of promoting sustainability, will leave no stone unturned to add currency, strategic value and assistance in placement process to tread the entrepreneurial path. The true value of these officers lies in their vast field experience supplemented by intense & continual training while donning the uniform. The readiness to make the supreme sacrifice was founded in the bedrock of discipline, integrity & highest standards of leadership, that was forged, casted and honed into their DNA. It is now for the corporate world to harness this perfectly-packaged human resource.*

*I have no doubt in my mind that the officers shall be further enriched by dipping into the ocean of knowledge and vast experience of the professors and faculty of IIM Shillong. A word of advice to these 29 selected officers is that your continued focus with unbridled hard work, while upholding the ingrained values, shall make you shine brightly on the corporate firmament. After all the personal sacrifice you all have made, in the dust & grime while conquering the three dimensions of existence, I am confident that you will all soar in the corporate world even with greater success and glory.*

*By this brochure, I invite the Captains of the Industry and Corporate Sector and strongly recommend this batch for your consideration, secured in the belief and knowledge that they will propel your Organizations to a higher growth trajectory and success in all other endeavours.*

Jai Hind





# MESSAGE FROM DIRECTOR

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## **Professor D. P. Goyal**

I am pleased to introduce you to the first batch of the Business Management Programme for Defence Officers (BMPDO) at IIM Shillong. This is a six-month full-time course in Business Management specially designed for the officers of our Armed Forces under the aegis of Directorate General of Resettlement. The program aims to facilitate talented officers in making a seamless transition from the military to positions of responsibility in the business world.

The officers in our inaugural batch have proven themselves in the military and bring unmatched attributes such as leadership, discipline, tenacity, dedication, loyalty, and complex problem-solving abilities. We have ensured that the program complements these skills by providing them with a learning environment equipped with advanced learning resources and technologies.

The curriculum for this programme has been developed to aid the Officers in learning skills required for superior performance in the business world. Through a bundle of diverse courses, Officers were introduced to the current theoretical and practical aspects of business management that allowed them to explore their potential as aspiring managers, beyond the confines of the classroom. They were provided challenging learning exercises to encourage introspection into the most complex issues facing management to help learn how to offer optimum solutions. The course also offers special emphasis to develop their existing skills in various domains such as Business Analytics, Operations Management, Human Resource Management, and Marketing Management. Thus, the course aims to build on the talents of Officers and develop them into exceptional managers leading socially responsible and ethical organizations.

Given these uniform officers' unique values, combined with multi-tasking abilities under extremely high-pressure situations, they are an ideal fit for the changing business environment. We at IIM Shillong are confident that the corporate elite will benefit significantly from hiring these multi-skilled and highly experienced Officers. My best wishes to the first batch of student Officers for their future endeavors.





# MESSAGE FROM THE PROGRAMME COORDINATOR

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## **Professor Sitanshu Sekhar Das**

I take immense pleasure in introducing the 29 participants of the first batch of the Business Management Programme for Defence Officers (BMPDO) at IIM Shillong. Each of these participants is a proven leader and they all exemplify the values cherished by the business organizations today, such as integrity, commitment, and grit.

The participants are a group of enthusiastic and highly motivated professionals with varied skills transitioning from military service to the corporate world. The BMPDO course has been specially designed to reorient the participating officers to utilize their talents to solve business problems.

This course has introduced the officers to the current business environment and has equipped them with the latest managerial skills and analytical tools to address corporate challenges. Having undergone the rigorous coursework at IIM Shillong, this batch of dynamic and spirited officers are ready to carry forward their attitude to excel in the business domain.

I am convinced that each participant will add to the competitive advantage of any organization they choose to serve. IIM Shillong invites the corporate elite to come forward and provide these Officers opportunities to unleash their potential for the exponential growth of their respective organizations.





# FACULTY SPEAKS



**Prof. Vibhas Amawate**

Associate Professor, Marketing

The Business Management Programme for Defence Officers is a customised program which enables officers of Tri-services to apply management concepts to business situations. During my interactions with the group as a faculty of marketing I found them full of enthusiasm and zeal to learn. They exhibit tremendous commitment and passion to work completion, coupled with discipline they would be valuable resources for their prospective employers. Working in teams is ingrained in them, thus they would be able to achieve organisational goals by following a more collaborative approach. The group presented clarity of thought in my interactions on business situations which would be a great asset to any organisation. I wish them the very best for their future endeavors.



**Prof. Atul Mehta**

Assistant Professor, Economics & Public Policy

This very first batch of the Business Management Programme, for Defence Officers participants from all the 3 forces showed great energy and enthusiasm in the Economics for Managers course. Their diversity in terms of domain, experience and geography brought multiple dimensions to the deliberations that we had during the course. It was an enriching and fruitful experience for me as an instructor. They were inquisitive enough as far as certain local, national and global issues are concerned. While I could sense that being a Defence personnel they already had good decision-making abilities, I firmly believe that the frameworks discussed under the various courses have enhanced their business decision-making skills. I wish them all the luck and truly recommend them to the potential recruiters.



**Prof. Rohit Joshi**

Professor, Operations & Quantitative Techniques

It is a matter of pride and satisfaction that IIM Shillong started this long-awaited certificate program for Defence Officers. Operations is not a new term for Defence Officers. The extent of practical knowledge that they have on Operations and that too in special circumstances makes them different from others. Their dedicated and disciplined approach to learning and orientation to applying concepts in real-world decision-making situations gives me immense smugness to be part of this cohort. I am sure they will excel in their stint in corporate life.





# ABOUT THE INSTITUTE

IIM Shillong has been set up with a vision of providing quality management education and research in the North Eastern region of India. The decision of coming up with an Indian Institute of Management in the North East was unanimously taken by the Union Minister of Human Resource Development along with the Chief Ministers of the North Eastern States in the Review Meeting held at Shillong during June 2004. Shillong was drafted as the permanent location for the institute after consultation between the Ministry of Development of North Eastern Region (DONER) and the Chief Ministers of States of the region.

Located in the green contours of North Eastern part of the country, IIM Shillong which commenced operations in 2008, remains committed to its goal of excellence in management education and research so as to evolve into a nationally and internationally recognized educational institution.

Besides high quality standards and academic rigor, which are considered as the hallmark of an IIM, in IIM Shillong there is also emphasis on the ever growing significance of sustainable development and business practices. The Institute strives to impart to its students ethical values, compassionate behavior, and concern for society.

To ensure a holistic management education and to help the graduates grow into innovative leaders of the future, the Institute provides opportunities outside the classrooms, be it industrial interactions, sports competitions, cultural activities or entrepreneurial pursuits. The quality of instruction, rigorous course curriculum and exposures that the students get at IIM Shillong when coupled with their Summer Internship experience makes them adequately prepared and confident to face the challenges of the corporate world.



# VISION

To become an internationally recognized management institute with a global outlook grounded in Indian values.

# MISSION

“To generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values”.



# CORE VALUES

Openness to  
New Ideas  
and Experiences



Self-Experimentation  
and  
Creative Pursuit

Adherence to Fair,  
Just and  
Ethical Practices



Intellectual  
Freedom



Compassion





IIM  
SHILLONG





## ABOUT THE PROGRAMME

The Indian armed forces constitute one of our most valuable workforces. The uniformed officers contribute their highest level of services to the safety and security of our great nation. The officers/veterans are professional, disciplined, and enthusiastic leaders. Today's business organizations are under constant pressure due to the VUCA (volatile, uncertain, complex, and ambiguous) landscape continuously reshaped by digital transformation. The ability of officers/veterans to navigate through the VUCA landscape with maturity and calmness bring the best solutions. Their creative and logical thinking, meticulous planning, and dynamic decision-making are the most sought-after skillsets by corporates. The business management course has been developed to provide a challenging learning experience that focuses on real-world problems, and solutions. It offers new information and tools to address corporate challenges. The program will concentrate on all functional aspects of management, including general management, the economics of business, organizational behaviour and human capital management, marketing management, financial management and accounting, operations management, strategic management, design thinking, innovation, and entrepreneurship. This program serves as a platform for our veterans to reorient themselves to their new professional roles in the business world.



## PROGRAMME OBJECTIVES

- To introduce the officers/veterans to the new business environment
- To provide an understanding of the various functional areas of management
- To equip them with skills in all fields of management
- To expose students to various aspects of management, which is crucial when choosing a second job or even starting a start-up



...where the  
**greens**  
touch the  
**clouds**





Located at an average altitude of 1496 metres above the Main Sea Level, Shillong is nestled in the Khasi Hills, covered by the green cornucopia and the dreamy clouds. Shillong, a city full of life and a place to be, is the capital city of Meghalaya – “the abode of clouds”.

It is one of the leading education hubs in the North East with many schools and colleges specked in the picturesque settings. The city has beats and rhythms in everything: the church bells, the choirs, the rock bands and music flows in every nook and corner.

Surrounded by the hills, the city is in the vicinity of many beautiful tourist spots: Shillong Peak, the Elephant Falls, and the Ward’s Lake. The rains and mist in the air add to the charm of the place. As many have rightly quoted, the places in and around Shillong reminded many of the rolling greens of the Scottish highlands – thus it is also known as

“Scotland of the East”. The human eyes’ thirst for beauty can be quenched by the scenic surroundings of Shillong.

The full glory of Nature can be seen in the forests, lakes and waterfalls that are present in the region. For the adventure seeking souls there are challenging trekking routes in Smit Valley or the David Scott's trail. Just near to it is Cherrapunji which offers many more places to sooth one's eyes with Nature's beauty. In Shillong, the hills keep reckoning the heart with its charm and so it's best to keep your cameras and back packs ready!

And for conventional tourists, Shillong offers no less! The Elephant falls, Wards lake, Shillong Peak, Capt. Williamson Sangma State Museum, Cathedral of Mary Help of Christian, Sweet Falls and Don Bosco Centre are a few notable tourist spots in and around the city. Be it the “Sacred Groves” of Mawphlang, the engineering marvels of the “Living Root Bridges” or the resplendent Nohkalikai Falls, every place is a cynosure for the eyes.





# MILESTONES

## 2008

Beginning of a journey called IIM Shillong: Collaboration with NSE

## 2009

Students presented papers in international conferences in Sydney and New York

## 2010

IIM Shillong made its presence felt in various summits like NASSCOM, AIMA and many more

## 2011

- Wins Asia's best B-school award in CMO Asia Awards
- IIM Shillong honoured at The Star News National B-School Awards ceremony
- IIM Shillong team wins GIRC East Zone Finals
- IIM Shillong won the 18th Business School Affaire & Dewang Mehta Business School Award
- Some notable faculty achievements
  - 1) Business School with Best Academic Input (Syllabus) in Information Technology

2) Best Teacher in Operations Management: Prof. Swapan Kumar Majumdar, MDP Chairman, Indian Institute of Management, Shillong

3) Best Teacher in Logistics: Prof. D. K. Agrawal. Dean (Academics) & Chairman – PGP, Indian Institute of Management, Shillong

## 2012

- Azim Premji Foundation Outreach Events in North-East India in Collaboration with IIM Shillong
- IIM Shillong is the only educational institution in the country to participate as an official invitee at the UN Earth Summit "Rio+20" at Riode Janeiro in Brazil
- Started the CEDNER project
- Started the course PGPex

## 2013

- One of the top 10 institutes to be conferred the Wipro Earthian award
- Dr. Abdul Kalam lectured the students as a visiting faculty
- Awarded the Dewang Mehta Awards for best Innovation in placements
- Eastern zone winners at GIRC and First runners up at TBLA at the national level

## 2014

- National winners of L'oreal Brandstorm 2013-14
- Eastern zone winners in Tata Crucible
- Silver Winner 2014 by Indian Management Conclave MBA Universe Initiative

## 2015

- National Runner's Up L'oreal Brandstorm 2014-15
- Innovative B-School Award winner 2015 for "Business School which Innovates in Teaching Methodology": Awarded by Star Group
- IIM Shillong awarded as one of India's Top 20 B Schools by Business World
- Awarded Best B-School with Industry related curriculum in Information Technology and Outstanding B-School (EAST) by ABP NEWS at the National Education Awards
- CSR award for excellence 2015 awarded by Competition Success Review
- Team from IIM Shillong won the inaugural HSBC IB League challenge
- Winner of the CRISIL Young Thought Leader 2015 Award and R Ravi Mohan Award for highest number of winner across all topics



## 2016

- Partnered with Nanyang Business School, Nanyang Technological University (NTU), Singapore for its first Study Abroad Programme
- 2 students from IIM Shillong received YES Aspire Scholarship 2016 by YES Bank
- National Winners for Aviva: "The Next Big Idea", 2016
- Second Runners-up of the Tata Steel "Steel-a-thon" 2016
- Global Winners of YES Bank "Transformation Series" 2016

## 2017

- Partnered with IESEG School of Management, Paris for its Study Abroad Programme
- Students from IIM Shillong received YES Aspire Scholarship 2017 by YES Bank
- National Winners of YES Bank "Transformation Series" 2017
- Global Winners of YES Bank "Transformation Series" 2017
- Second Runners-up position in the Global Supply chain Competition 2017, GSCMI International Conference held at Purdue University, USA

## 2018

- National Runners-up of Droom – India's Most Trusted Marketplace Business Plan Competition
- National Runners-up of Shopclues CXO Challenge
- National Winner – Inside IIM Most Employable MBA Graduates
- National Winner – Dare 2 Compete Awards
- National Winners – ICICI Bank Beat The Curve 2018
- Asia Pacific Runners-up in Amazon Ace 2018

## 2019

- IIM Shillong hosted its first ever intercollegiate annual cultural fest 'Nirvana 2019' from 22nd to 24th November
- IIM Shillong ventured into new waters with gusto by hoisting the flag on the 72nd Republic Day of India at the New Campus at Umsawli, Shillong
- IIM Shillong partnered with Frankfurt School of Finance and Management for the student abroad program and collaborated research programs
- National Winner of Scholarship – Blockchain Council
- National Winners – IBS BLoC Challenge
- National Finalists – PCBL Challenge
- National Winners – GSK Pharma
- National Winners – Get Set Go
- National Winners – Monocept Article Writing Competition
- National Finalists – Reliance T.U.P

## 2020

- National Finalists - Bond with Pidlite
- Regional Finalists, London - HULT Prize Challenge 2020
- Campus Winner - Google Case Challenge 2020
- National Winner - Motilal Oswal - "FLINT - Ignite the spark"
- National Finalists - Microsoft GSMO 2020
- Regional Finalists - Mi Summit 2.0

## 2021

- IIM Shillong ranked 13th in the prestigious India Ranking 2021 & have scored 3 notches higher than the BT India Ranking 2020. Dr. D P Goyal Director IIM Shillong expressed his gratitude to all stakeholders in achieving such a milestone
- Notches higher from 2020. Institute has jumped up seven steps further and has reached 23rd position in the National Institutional Ranking Framework (NIRF)-2021 in the Management category, declared by ministry of Education, Government of India, on 9th September, 2021
- Global Finalists - Global Investment banking valuation Olympiad
- National winners- CFA Society India Ethics Challenge
- National Winners – Google Case Challenge
- National winners- Credit research challenge 2021



# PROGRAMME OUTLINE

## PROGRAMME DESIGN

The programme is spread over three terms. The first and second terms will include five core courses, while the third term will consist of elective courses. Core courses will provide foundational and conceptual knowledge as well as contextual understanding. Elective courses will provide participants with a deeper grasp of many functional areas and allow them to specialize in areas of their choice. The combination of core and elective courses will help the officer/veterans develop a thorough understanding of the interrelationships necessary for successful business management.

## CORE COURSES

- Economics for Business
- Financial Management and Analysis
- Organizational Behaviour
- Marketing Management
- Operations Management
- Strategic Management
- Business Law
- Information Systems for Managers
- Business Analytics
- Design Thinking, Innovation and Entrepreneurship

## ELECTIVE COURSES

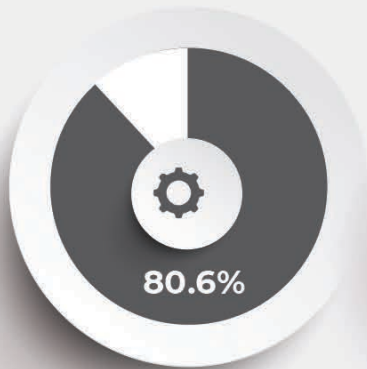
- Operations Strategy
- Project Management
- Six Sigma & Lean Thinking
- Supply Chain Management
- Human Resource Management
- Employee Relations and Labour Law
- Organizational Development and Change
- HR Consulting
- Sales and distribution management
- Product innovation and management
- Retail Marketing
- Business-to-business Marketing



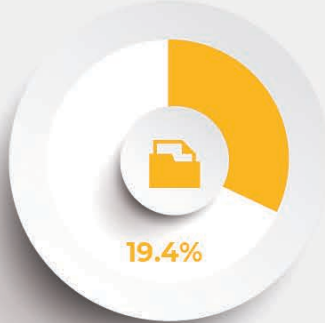


# BATCH STATISTICS

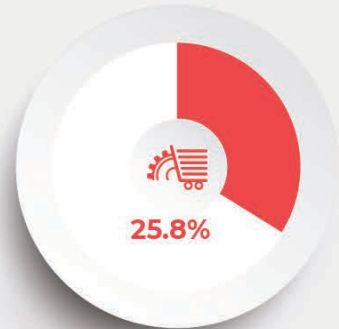
## FUNCTIONAL AREAS OF EXPERIENCE



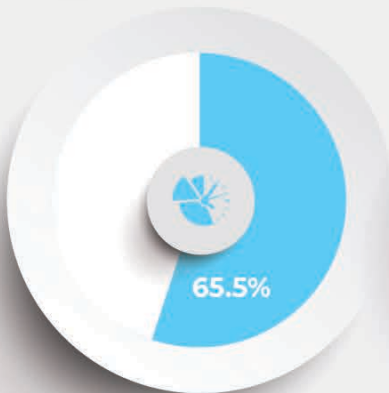
OPERATIONS



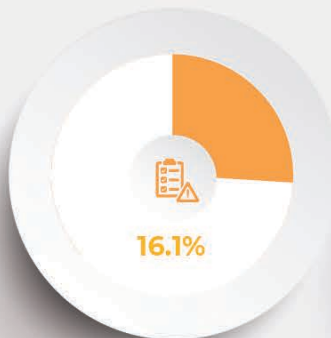
PROGRAM  
MANAGEMENT



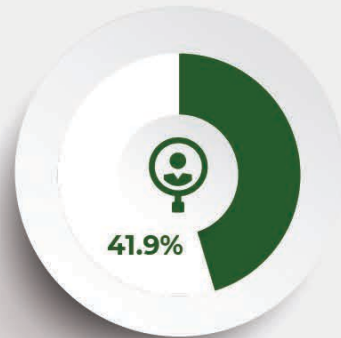
SUPPLY CHAIN  
MANAGEMENT AND LOGISTICS



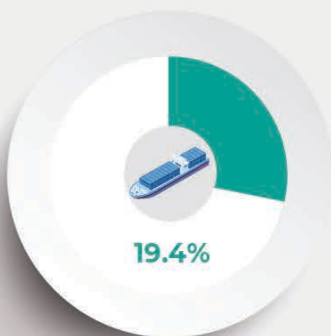
PROJECT  
MANAGEMENT



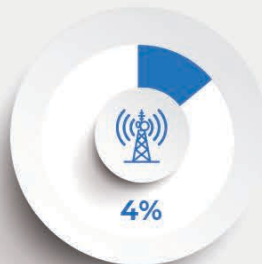
RISK  
MANAGEMENT



HR AND  
ADMINISTRATION



FLEET  
MANAGEMENT



IT AND  
NETWORK MANAGEMENT



RESEARCH AND  
DEVELOPMENT



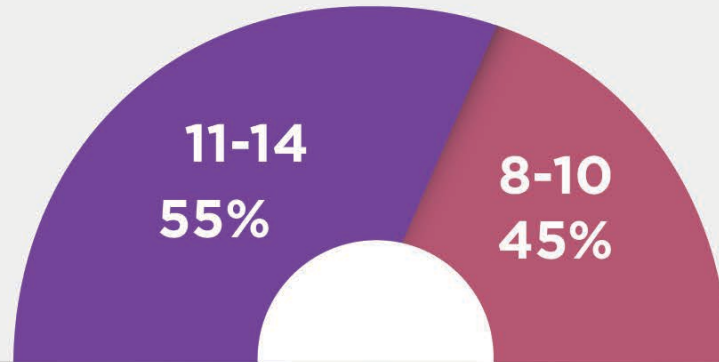
FACILITY  
MANAGEMENT



MARKETING AND  
SALES



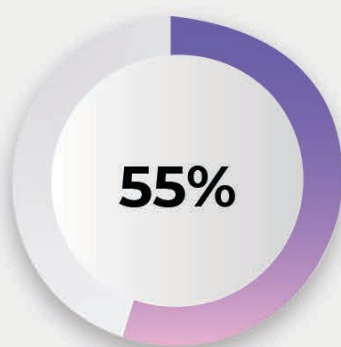
# BATCH STATISTICS



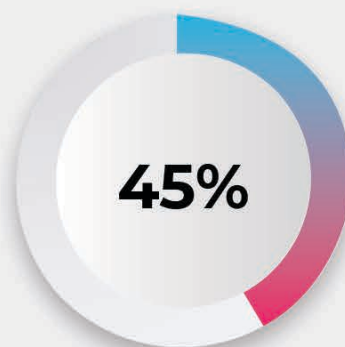
## YEARS OF EXPERIENCE



## GENDER DIVERSITY



**33 - 36 years**

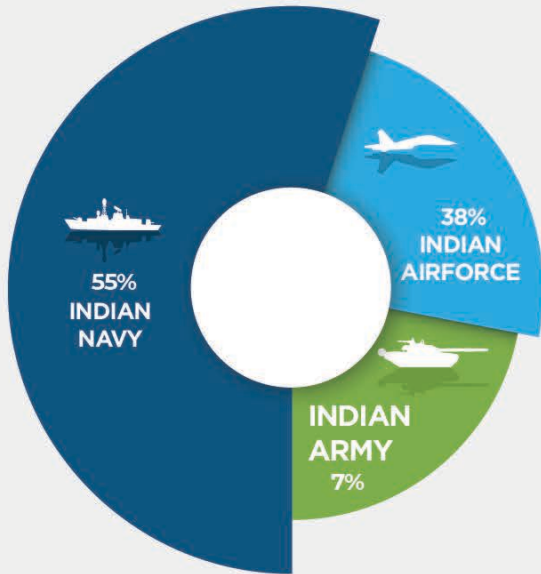


**29 - 32 years**

## AGE DIVERSITY

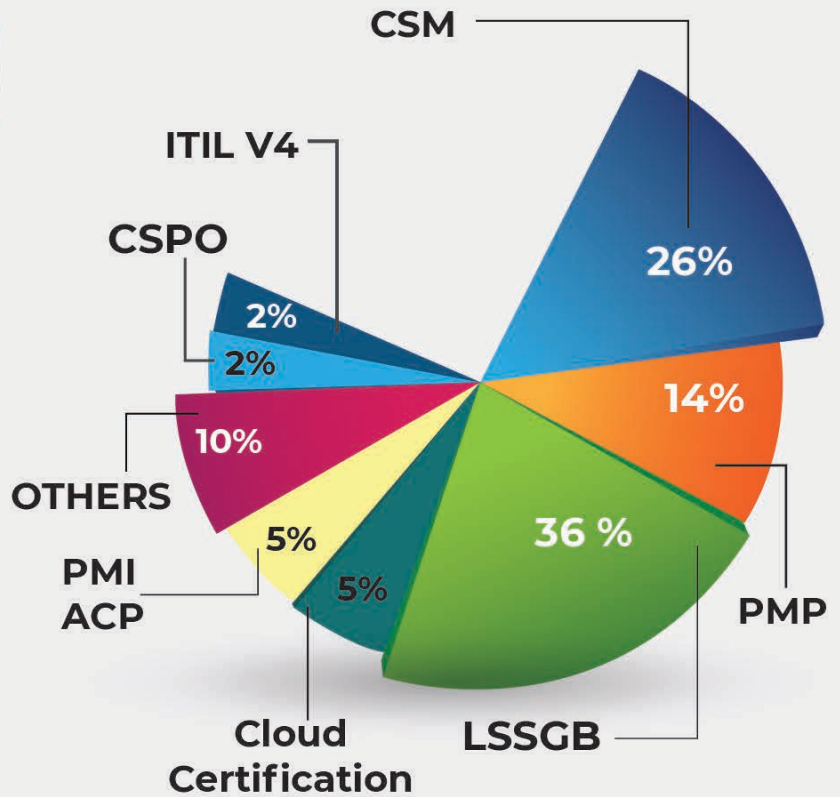


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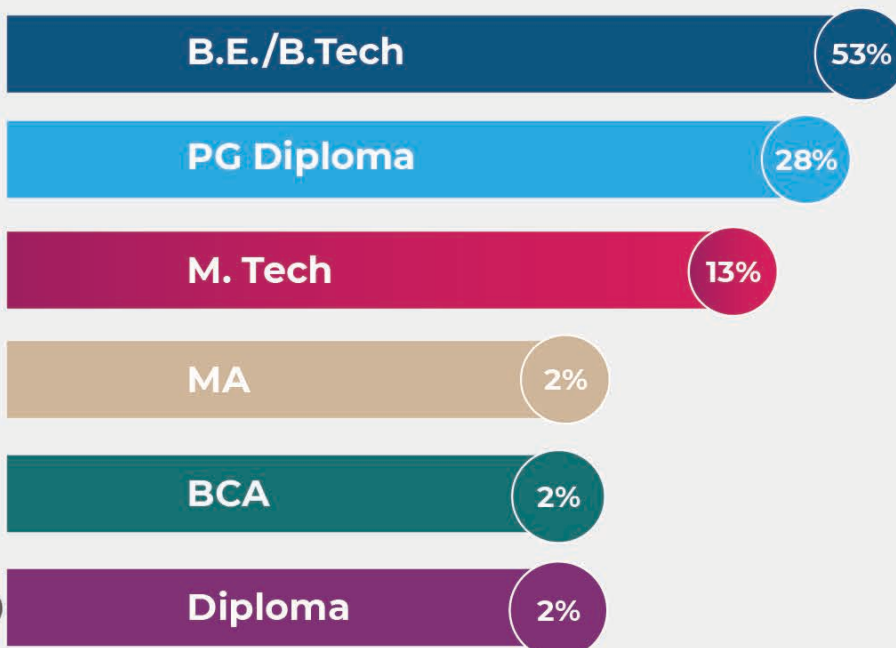


SERVICE BACKGROUND

## CERTIFICATIONS



## QUALIFICATIONS





# FUNCTIONAL PREFERENCES

## INDIVIDUAL INTERESTS

29 Candidates

	OPERATIONS	HRM/PR	ADMINISTRATION	FACILITY MGMT	PROJECT MANAGEMENT	MARKETING	SUPPLY CHAIN MANAGEMENT	QUALITY ASSURANCE/ QUALITY CONTROL	DATA ANALYTICS	ACADEMIC TRAINING	STRATEGIC MANAGEMENT
SQN LDR AATISH GUPTA											
LT CDR ABHISHEK GOVIND KHANDEKAR											
LT CDR ABHISEK CHANDRA DEY											
SQN LDR AMRINDER SINGH BENIPAL											
LT CDR AJAY KUMAR SHETTY											
SQN LDR ARJUN BALAN											
FLT LT ARPIT SEHGAL											
LT CDR ASHISH DAULTANI											
LT CDR AVINASH KANNA B											
SQN LDR B VIJAY KIRAN											
LT CDR CHETHAN KUMAR AL											
SQN LDR GAURAV RATHORE											
SQN LDR HIRDESH ARORA											
LT CDR JITENDERA KUMAR											
MAJ KALPANA SONI											
LT CDR KARANVEER SINGH											
SQN LDR KHAN MOHD UROOJ											
MAJ KH DEEPI DEVI											



# FUNCTIONAL PREFERENCES

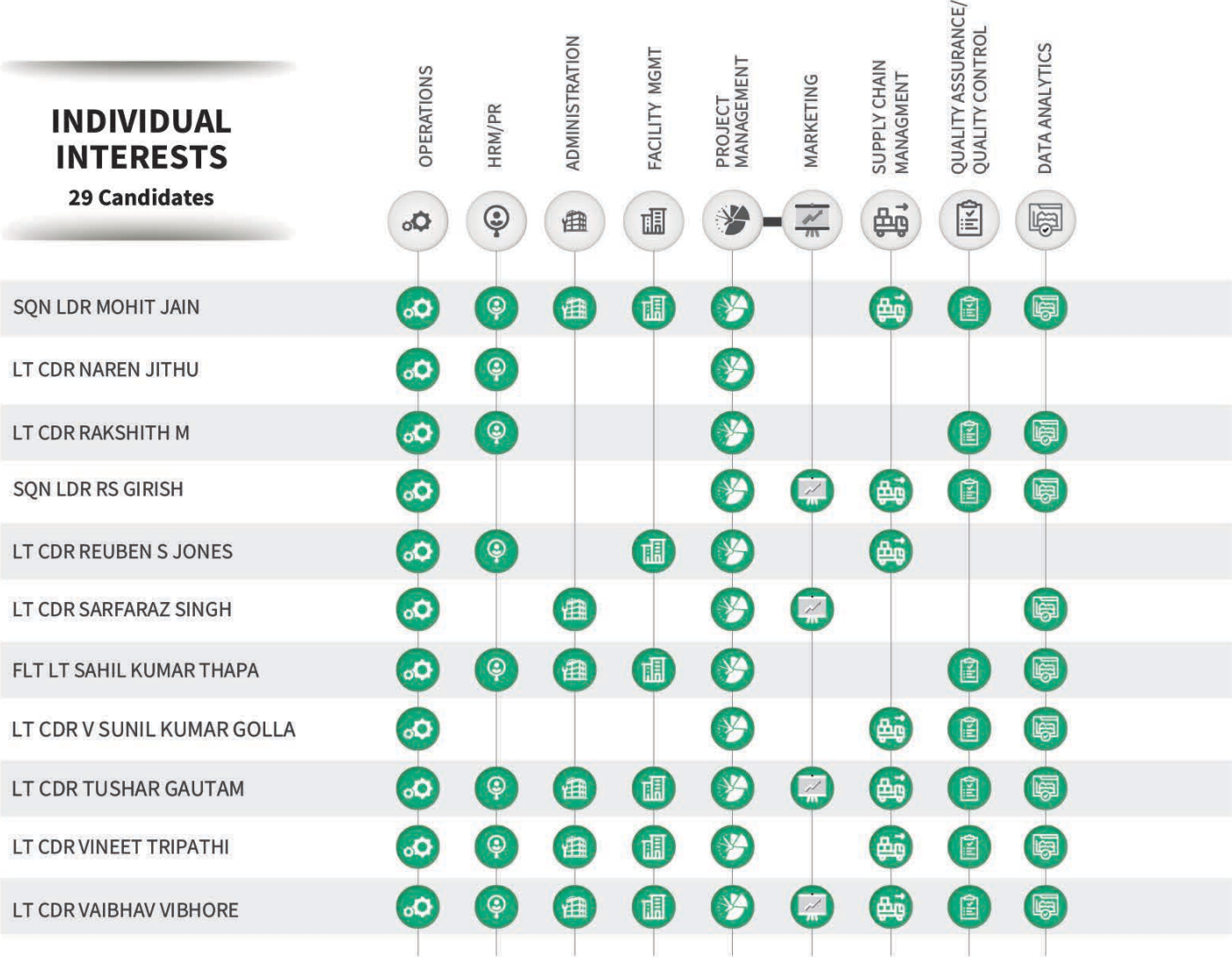
## INDIVIDUAL INTERESTS

29 Candidates

	LEGAL CONSULTING	PUBLIC RELATIONS	HOSPITAL MANAGEMENT	RISK MANAGEMENT	FINANCE	AI & ML	SECURITY	PRODUCT MANAGEMENT	OTHERS
SQL LDR AATISH GUPTA									
LT CDR ABHISHEK GOVIND KHANDEKAR									
LT CDR ABHISEK CHANDRA DEY									
SQL LDR AMRINDER SINGH BENIPAL									
LT CDR AJAY KUMAR SHETTY									
SQL LDR ARJUN BALAN									
FLT LT ARPIT SEHGAL									
LT CDR ASHISH DAULTANI									
LT CDR AVINASH KANNA B									
SQL LDR B VIJAY KIRAN									
LT CDR CHETHAN KUMAR AL									
SQL LDR GAURAV RATHORE									
SQL LDR HIRDESH ARORA									
LT CDR JITENDERA KUMAR									
MAJ KALPANA SONI									
LT CDR KARANVEER SINGH									
SQL LDR KHAN MOHD UROOJ									
MAJ KH DEEPI DEVI									

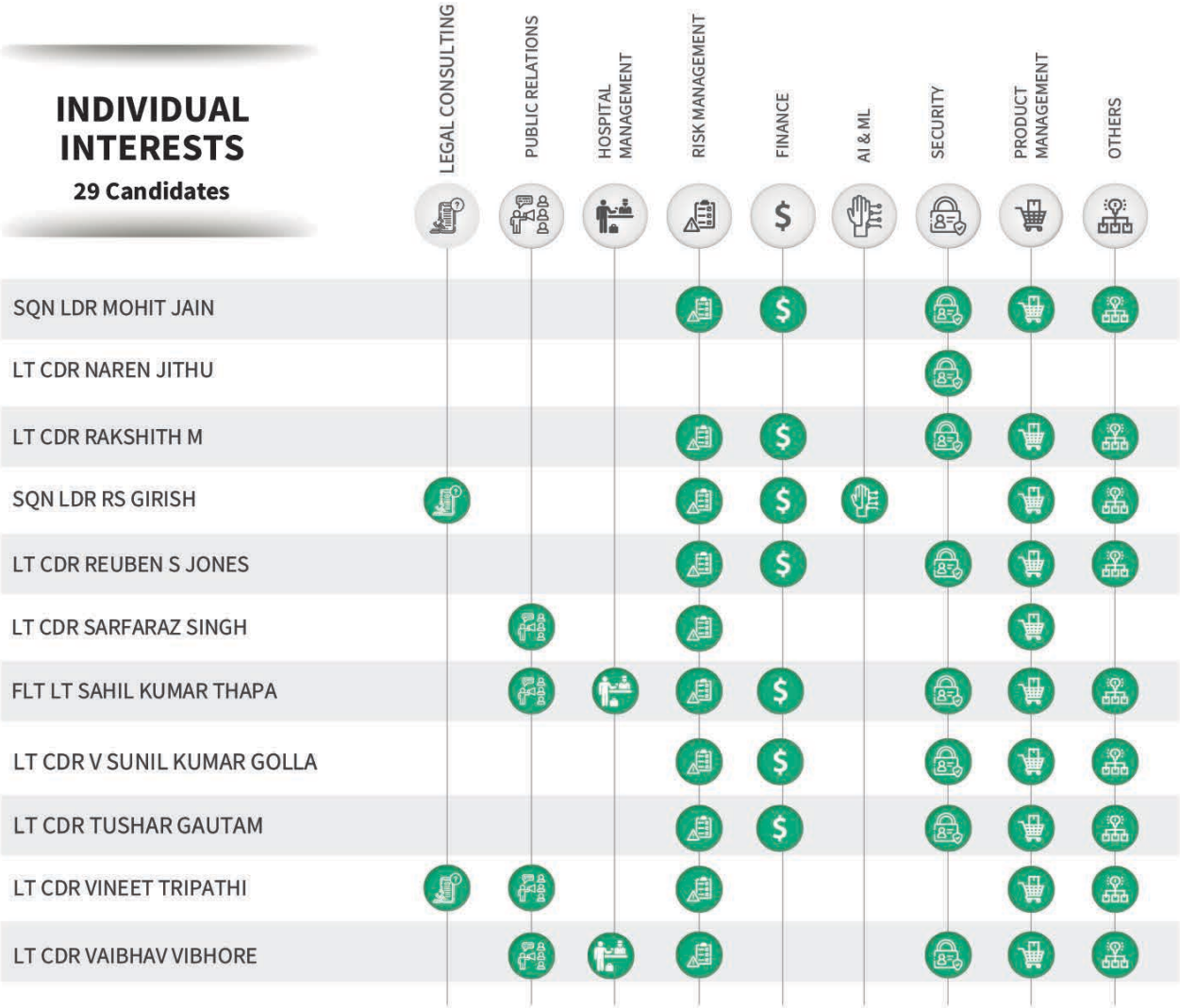


# FUNCTIONAL PREFERENCES





# FUNCTIONAL PREFERENCES





# INDUSTRIAL PREFERENCES

## INDIVIDUAL INTERESTS

29 Candidates

	COMMUNICATIONS/ TELECOM/ MEDIA	IT/ INFO SYS	CYBER SECURITY	AEROSPACE/ AVIATION	FINANCE	INFRA	SHIP BUILDING/ PORT MGMT	FMCG	HOSPITALITY	AGRO	R&D	E-COMMERCE
SQN LDR AATISH GUPTA												
LT CDR ABHISHEK GOVIND KHANDEKAR												
LT CDR ABHISEK CHANDRA DEY												
SQN LDR AMRINDER SINGH BENIPAL												
LT CDR AJAY KUMAR SHETTY												
SQN LDR ARJUN BALAN												
FLT LT ARPIT SEHGAL												
LT CDR ASHISH DAULTANI												
LT CDR AVINASH KANNA B												
SQN LDR B VIJAY KIRAN												
LT CDR CHETHAN KUMAR AL												
SQN LDR GAURAV RATHORE												
SQN LDR HIRDESH ARORA												
LT CDR JITENDERA KUMAR												
MAJ KALPANA SONI												
LT CDR KARANVEER SINGH												
SQN LDR KHAN MOHD UROOJ												
MAJ KH DEEPI DEVI												



# INDUSTRIAL PREFERENCES

## INDIVIDUAL INTERESTS

29 Candidates

	AUTOMOBILE	CBRNE	DEFENSE SECTOR	ENVIRONMENT & ENERGY	IOT/BLOCKCHAIN	TOURISM/ MEDICAL TOURISM	PHARMA/ BIO-MED/ GENETICS/ BIO-TECH	CONSTRUCTION	HEALTHCARE/ HOSPITAL ADM	INVESTMENT BANKING	ENGINEERING & TECHNOLOGY	CONSULTING
SQN LDR AATISH GUPTA												
LT CDR ABHISHEK GOVIND KHANDEKAR												
LT CDR ABHISEK CHANDRA DEY												
SQN LDR AMRINDER SINGH BENIPAL												
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LT CDR KARANVEER SINGH												
SQN LDR KHAN MOHD UROOJ												
MAJ KH DEEPI DEVI												



# INDUSTRIAL PREFERENCES

## INDIVIDUAL INTERESTS

29 Candidates









































	COMMUNICATIONS/ TELECOM/ MEDIA	IT/ INFO SYS	CYBER SECURITY	AEROSPACE/ AVIATION	FINANCE	INFRA	SHIP BUILDING/ PORT MGMT	FMCG	HOSPITALITY	AGRO	R&D	E-COMMERCE
SQN LDR MOHIT JAIN												
LT CDR NAREN JITHU												
LT CDR RAKSHITH M												
SQN LDR RS GIRISH												
LT CDR REUBEN S JONES												
LT CDR SARFARAZ SINGH												
FLT LT SAHIL KUMAR THAPA												
LT CDR V SUNIL KUMAR GOLLA												
LT CDR TUSHAR GAUTAM												
LT CDR VINEET TRIPATHI												
LT CDR VAIBHAV VIBHORE												



# INDUSTRIAL PREFERENCES

## INDIVIDUAL INTERESTS

29 Candidates

	AUTOMOBILE	CBRNE	DEFENSE SECTOR	ENVIRONMENT & ENERGY	IOT/BLOCKCHAIN	TOURISM/MEDICAL TOURISM	PHARMA/ BIO-MED/ GENETICS/ BIO-TECH	CONSTRUCTION	HEALTHCARE/ HOSPITAL ADM	INVESTMENT BANKING	ENGINEERING & TECHNOLOGY	CONSULTING
												
SQN LDR MOHIT JAIN												
LT CDR NAREN JITHU												
LT CDR RAKSHITH M												
SQN LDR RS GIRISH												
LT CDR REUBEN S JONES												
LT CDR SARFARAZ SINGH												
FLT LT SAHIL KUMAR THAPA												
LT CDR V SUNIL KUMAR GOLLA												
LT CDR TUSHAR GAUTAM												
LT CDR VINEET TRIPATHI												
LT CDR VAIBHAV VIBHORE												



# BATCH AT A GLANCE







Experience 11.5 years

INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- PG Diploma in Aeronautical Engineering | VTU | 2014
- B.E. in Mechanical Engineering | MDU | 2010

## COURSES & CERTIFICATION

- Certified Scrum Master
- Lean Six Sigma Green Belt
- PMP (pursuing)

## KEY SKILLS

- Project Management
- Operations Management
- Change Management
- Risk Management
- Leadership and Team Building
- Communication and Conflict Management
- Strategic Planning and Innovation
- Crisis Management
- Negotiation & Collaboration
- People and Process Management
- Multitasking
- Cross-functional Coordination

## AWARDS/ ACHIEVEMENTS

- Commendation by Air Officer Commanding in Chief for exceptional work in Operations and project Management
- Appreciated for innovative solutions and timely delivery of digitization of project
- National level player of Judo and Basketball

An innovative personality with proven expertise in transformational Project management and Operations management. Commanded and trained cross-functional 200 professionals to consistently deliver remarkable results in dynamic and agile environment

- Hands on experience in complex problem solving with innovative approach and end to end execution.
- Possess strong ability to identify approaches, deliverables, timelines and tools, and complete projects worth Rs 500 Crores within the budget

An expert in operations management, contract management and procurement with hands on experience in optimizing the operations with lean methodology and process improvement, leading to increase in efficiency, effectiveness and customer satisfaction

## EXPERIENCE

### PROJECT MANAGEMENT

- Headed process improvement, system transformational project through detailed project planning, scope management and in-depth analysis to increase efficiency of legacy system by 22%. Created work break down structure, managed issue log, lesson learned etc with a team of 50 professionals throughout project lifecycle
- Designed and developed strategies to accommodate dynamic changes by planning ahead for technical evaluation and defining quality requirements, milestones, timelines of delivery in project worth Rs 589 Crores. Collaborated with external stakeholders (M/S ADTL, Department of Telecom, ISRO) to counter issues during the project
- As Subject Matter Expert, performed business requirement gathering for E-MMS project and created project roadmap along with charter to develop Project management plan. Efficient planning and execution resulted in cost optimization up to 15 % in Rs 800 Crore project
- Performed change management while executing the digital transformation project for transformation to paperless documentation
- Enhanced system capability by translating business strategy into product strategy and redesigning state of the art system in Pechora missile through innovation and critical thinking
- Assessed the requirements and identified training needs, scheduling training calendar, coordinated training and monitored the effectiveness of the training programs for 110 professionals. Created Centre of Excellence while working on gap analysis with the business requirements
- Formulated SOPs, policies, guidelines and KRAs to maintain effectiveness of projects and streamline operations. Ensured compliance of policies, best practices and up keeping of knowledge repositories through continuous monitoring of KPIs and analysis of daily reports
- Designed competent sourcing and Purchase strategies for quality assurance and timely delivery. Identified key components for quality control and ensured seamless supply chain while keeping a check on financial budget worth Rs 600 Cr

### OPERATIONS MANAGEMENT

- As tech flight officers, performed risk assessment and took the ownership to complete the high risk task at local level. Planned and designed the strategy to complete the task by brain storming with the team of 50 professionals. Successfully completed the task within record time through coordination with stakeholders
- Innovated unused assets (old cabins and decoy site) to achieve strategic business objective with optimum resource utilization of resources while guiding a team of 15 people, resulting in cost optimization up to Rs 50 Lakhs
- Designed work flow and headed critical operations to ensure high level operational capability at 95% of Russian origin assets. Ensured techno logistics aspects along with, quality control and streamlining operations by removing bottlenecks
- Identified KPIs using data analysis skills and designed a staggering plan using lean methodologies for mission critical assets resulting in optimization of timelines and manpower movement by 20%
- Employed root cause analysis and professional expertise to capitalize strategies to solve business related technical problems for replacing engines of critical vehicles and other modifications within local resources, leading to improved operations and cost optimization up to Rs 25 Lakhs
- Prioritized operational tasking in a fast-paced environment and adverse conditions through superior quantitative and qualitative data analysis while ensuring high standard serviceability state of critical assets
- Entrusted with responsibility for mobilization of mission critical high value asset worth Rs 250 Cr with a team of 150 professionals in adverse condition. Successfully achieved the task by in depth planning, analysis, manpower training, collaborations, resource management and situational awareness
- Performed modification for asset delivery and innovatively designed the supply chain through analysis and planning, resulting in decrease in asset delivery timelines by 20% (21mins to 17 mins)
- Headed retail venture and employed entrepreneurial skills to lead daily operations with a team of 20 cross functional professionals. Carried out trend analysis and inventory management leading to increase in revenue by 35%.
- Headed the transition to paperless practice by implementing an e-Office system. The process improvement initiative reduced delivery timelines marginally by 35%





Experience 12.5 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- B. Tech (EEE) – 2009

## COURSES &amp; CERTIFICATION

- Maritime Law Advisor Basic Course- Indian Navy
- Submarine Course-Indian Navy
- Leadership and Ethics- Indian Navy
- Competent Communicator – Toastmasters International

## KEY SKILLS

- People Skills
- Process Development
- Administration
- Human Resources Management
- Planning & Organisational Skills
- Training
- Leadership & Team Building

An industrious and idealistic individual with 12.5 years of military and corporate experience. Analytical approach with critical thinking for effective understating of Operations, Project and HR management. Experience in leading cross-functional teams of 50+ employees in collaboration with stake holders to obtain optimum results. An effective communicator and empathetic listener and a staunch believer of empowering the team for excellence

## EXPERIENCE

**CHIEF EXECUTIVE OFFICER  
(SECOND-IN-COMMAND)**

NOV 2019 – PRESENT

- Organized mega scale administrative event (decommissioning of a naval vessel) worth 50L with attendance of over 500 dignitaries by assiduous coordination with multiple stake holders under severe human resource crunch by clear communication, defining tasks, setting priorities and explicit instructions
- Accomplished optimal human resource management and successfully completed project with 45% workforce through empowerment of team members and ingraining strong sense of belongingness
- Inculcated the culture of swift feedback in order to ensure early course correction and minimize overall effort required in project completion
- Encouraged and rewarded innovative thinking and initiative, implemented numerous ideas for improvements thereby enhancing habitability onboard and boosting of teams morale
- Enhanced staff happiness index by building strong inter personal relationships, promoting an organizational culture that encouraged openness, team spirit and timely feedback
- Ensured safe and effective execution of multi-dimensional operations
- Conducted regular safety audits and inspections to keep the inherently hazardous work environment safe and incident free
- Ensured optimum utilization of funds to augment the operational availability and readiness of the unit in the role of procurement manager
- Supervised knowledge transfer to trainees thereby increasing the professional competence and productivity of the entire team

**PROJECT MANAGER (SUB UNIT COMMANDER)**

MAY 2016 – NOV 2019

- As underwater communication manager, enabled communication with the rescue vessel and contributed to the first successful personnel transfer from a submarine and enhanced the organizational capability pan
- Handled emergencies under high pressure conditions thereby mitigating potential threat to life
- Coordinated project worth 50L involving major overhaul and up gradation of existing hardware
- As project coordinator, ensured availability of weapon control and firing system thereby maintaining the organization's core capability
- Successfully carried out classified operations with minute to minute precision with attention to detail and elaborate planning
- Undertook quality checks, maintenance and preparation of weapons and firing system; planned and executed multiple weapon firing operations successfully in a time bound manner
- Kept the team motivated during the long and strenuous operational deployments through regular interaction and encouragement
- Significantly enhanced the knowledge standards of my team through rigorous training and repeated drills on fire control system and SONAR

**JUNIOR MANAGER (AB-INITIO TRAINING)**

DEC 2012 - MAY 2016

- Trained my team on standard operating procedures and perfecting the ability to work under pressure of life threatening situations
- Carried out extensive damage control and firefighting drills in constricted spaces of ship and submarine
- Embibed the values and ethics of armed forces

**CORPORATE (SR SOFTWARE ENGINEER)**

OCT 2009 - DEC 2012

- As part of the team, planned and distributed the weekly scope of work
- Communicated with the client to understand the exact customer requirements as part of the support
- Devised an efficient workflow in order to reduce task completion time from 6 hours to 3.5 hours





Experience 10 years



INDIAN NAVY



## CONTACT

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SCAN ME

☎ 91-8167581443

## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- PG Diploma in Military Hydrography| Goa University 2016
- B.E Computer Science and Engineering | VTU | 2012

## COURSES &amp; CERTIFICATION

- Ship Borne Helicopter controller course, Indian Navy
- Leadership course, Indian Navy
- CSM
- PMP (Pursuing)
- CII SCM Pro (Pursuing)

## KEY SKILLS

- Operations Management
- Project Management
- Leadership and Team Building
- Focused approach and Fast learning
- Communication and listening
- Problem Solving
- Crisis Management
- Negotiation
- Training, Guiding and Grooming
- Time Management
- Cross-functional coordination

## AWARDS/ ACHIEVEMENTS

- Awarded Sainya Sewa Medal for heading operations under severe conditions
- Awarded Samudri Sewa Medal for continuous serving at sea onboard a Warship.
- Outstanding grade in Hydrography course issued by National Institute of Hydrography

- A Proficient and adaptive organizational leader with 10 years of experience in multifaceted engineering and management roles. Skilled Operations expert with high-level competency in planning and executing diverse projects in a continuous learning environment seeking to leverage my own experience combined with teamwork & problem solving skills to create an impact and transform into a refined business leader
- Proficient in Operations Management, Project Management, Strategic Planning, Strategy & Operations, Human Resource Management

## EXPERIENCE

## THE OFFICER IN CHARGE

JUNE 2021 – PRESENT

- Headed a team of 06 Officers and 60 sailors to ensure safe conduct of refit/refurbishment, docking and decommissioning of a Warship
- Spearheaded modification, repairs, cannibalization and refurbishment of ship borne gears and equipment worth 480 crores to be effectively reutilized by various other Govt entities
- Coordinated with DRDL and NSTL for successful planning and modification of ship to be fired upon by next gen air to ship missile worth 120 crores
- Conducted swift information collection, requirement interpretation and layout designing of 27 offices and 21 living spaces during a major refurbishment project of the ship

## HYDROGRAPHIC SURVEYOR AND COMMUNICATIONS OFFICER

JUL 2019 – MAY 2021

- Undertook 09 operational hydrographic surveys with a diverse team of officers and sailors and collected quality data to develop marine navigational and electronic charts to be used by ships and submarines worldwide for safe passage and navigation
- Meticulously planned and surveyed a virgin island and its waters around for maiden setting up of jetty and living facilities worth 25 crores for recon and defence teams next to enemy waters
- Developed and implemented SOP's for timely defect rectification in survey boats reducing downtime from 7-10 days to less than 24 hrs and ensured optimum on-ground hydrography
- Successfully planned and carried out survey and target placement/setting up along with tracking equipments of an unmanned unsurveyed island in collaboration with various govt agencies for maiden fire of ship to surface supersonic missile
- Established and implemented secret level communication circuits with US Navy during maiden INDO-US Humanitarian Aided Disaster Relief exercise

## OPERATIONS, SAFETY AND TRAINING OFFICER

MAY 2016 – JUN 2019

- Streamlined and implemented the 'Detection and Reporting procedure' for conducting various evolutions at sea and was adjudged the 'Best Managed Ops Room' in the year 2017-18
- Conducted Operational Risk Assessment for 10 seamanship evolutions (such as anchoring, RAS, boat operations, search and rescue etc at sea) and developed control procedures and checklists for eight Survey-class ships used during various audits and inspections
- Guided 06 entry-level Officers of the Executive Branch to perform the duties of their rank and groomed them to obtain their Full Naval Harbor and Sea Watchkeeping certificate
- Instrumental in preparing the security orders, protocols and initial setting up of various hydrographic instruments for a major Indian port incorporating the latest policies and guidelines promulgated by relevant authorities
- Innovated and fabricated the 'Portable Positioning – Tide Pole' for use during survey operations in shallow waters, eliminating the risks from rigging up a full-fledged Tide Pole

## TRAINEE AND WATCHKEEPING OFFICER

JUL 2013 – APR 2016

- Successfully completed military training in Leadership, Operations, Strategy, Logistics, Engineering, and safety and obtained the Full Naval Harbor and Sea Watchkeeping Certificate
- Led and steered a team of 20 sailors towards surveying and updating of BAY OF BENGAL PILOT (INP-2) with latest hydrographic, tidal and aids to navigation changes used rigorously by Naval and Merchant ships for safe passage and navigation





Experience 10 years

INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Post Graduate Diploma
- Bachelor of Technology
- Diploma

## COURSES &amp; CERTIFICATION

- PMP
- PMI-ACP (Pursuing)
- ITIL V4 (Pursuing)
- CSM
- Six Sigma Green Belt (KPMG)
- Business analytics with excel
- Microsoft Power BI
- Jira

## KEY SKILLS

- Data Driven
- Decision Making
- Problem Solving
- Negotiation and Collaboration
- Interpersonal Skills
- Adaptability
- Strategy and Planning
- Organization Skills
- Leadership and Teambuilding
- Communication and Conflict Management

## AWARDS/ ACHIEVEMENTS

- Recommended for C-in C commendation for designing and implementation of Moving Targets at Firing Range
- Squadron Commander of winner squadron in QRT course

- Indian Air force officer having 10 years of experience in heading strategic operations and revamping project management roles while continuously improving the defined processes and attain a sustainable performance standard. Took initiatives to enhance quality standards and eliminate waste
- A Highly competent operations manager with sense of ownership for managing daily business operations, including overseeing all aspects of planning, purchasing, inventory and process improvement
- Looking for an opportunity to apply my experience in the growth of the organization and develop my skill set as per market requirements during the same process

## EXPERIENCE

## PROJECT MANAGEMENT

- Headed implementation of digital transformation project and managed project risks, assumptions, issues and dependencies. Ensured project dependencies and assumptions are factored into the planning process, resulting in completion of project within set deadlines
- Created and maintained a profile for projects /Operations as part of planning and monitoring activities while heading mechanical transport section. Set up governance framework to ensure reduced downtime of assets by 70% through efficient procurement/ provisioning and collaboration
- Gathered and assessed the requirements pertaining to training of 30 manpower to improve technical skills. Drafted the plan for implementation of innovative solution and collaborated with external agencies (automobile companies) to successfully implement the plan, resulting in increase in efficiency by 30%
- Devised plans and strategies to ensure 100% operational capability while leading a team of cross functional professionals for first time trials of Harop missile in Iron fist. Employed brainstorming with team for decision making and carried out forecasting, budget analysis and risk assessment to finalize the plan
- Owned the project roadmap for 04 successful deployment of mission critical assets for operations at off shore locations. Led the team of 30 professionals to successfully complete the task in adverse situations
- Formulated detailed project plans with in depth analysis to ensure optimum utilization of manpower and its deployment. Provided regular and accurate reports on progress against the plan to key stakeholders. Demonstrated an understanding of planning, grievance addressal and administrative activities

## SENIOR OPERATIONS MANAGEMENT

- As commanding officer, combined deep cross-functional business understanding with a long-term organization wide strategic context for all decision-making pertaining to daily operations. Setup KRAs and operation processes as per KPIs to ensure meeting organization objective
- Solved complex challenges while managing operations of mechanical transport, by proactively identifying and eliminating root cause barriers to enhance efficiency by 25% leading to serviceability of assets at 97%
- As Section commander, earmarked best practices and developed SOPs around them to ensure excellence in all activities resulting in nil incidents/ accidents. Performed risk analysis and implemented risk mitigation plan to enhance the safety in operation
- Demonstrated strong analytical approach in planning the servicing and spare forecasting for 85 Vehicles. Leveraged data from past records to take decisions and collaborated with various stakeholders to avail resources and support for achieving desired results
- Organized procurement process, contract guidelines, negotiations, drafted RFP terms to ensure cost and timeline optimization along with quality control by specifying accurate specifications for procurement of assets worth Rs 40 Cr
- Employed attention to detail and identified key areas to carry out extensive search post Pathankot attack. Devised the plan and implemented the same while leading a team of 22 Special Forces professionals while ensuring safety of team
- As Senior Instructor, identified training needs, coordinated training and monitored the effectiveness of the training programs. Created individual development plans and analyzed gaps in training for 350 professionals
- Headed operations of officers' mess catering for around 150 people on monthly basis with annual revenue of 24 Lac. Ensured regular customer feedback and took initiatives to enhance the customer experience, resulting in increase in profits for the venture





Experience 10 years

INDIAN NAVY



## CONTACT

✉ akshetty91@gmail.com



☎ +91-7094688203

## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Post Graduate Diploma
- Bachelor of Technology
- Diploma

## COURSES &amp; CERTIFICATION

- Group Testing Officer, DRDO

## KEY SKILLS

- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Commissioning crew Indian Naval Air Squadron (Dornier)

A Veteran with Engineering skills and sound mid-level Managerial experience spanning over a decade in the field of Operations Management. A Cost-conscious and Communicative professional, familiar with Business Principles and Management of Operations, Vendors, Assets, Resources, Contracts, and moderately complex Projects. Additionally, experienced in Administration, Recruitment, and Competency Mapping of personnel and have managed high levels of Operations and Logistics in VUCA environment across multiple cross - functional

## EXPERIENCE

OPERATIONS MANAGER AND  
COMPETENCY MAPPING PROFESSIONAL

FEB 2021 – TO PRESENT

Managed and developed customer service (operations related to transportation of candidates) in risky environment, by optimizing processes & resources which ensured safe transportation of over 10,000 candidates in time bound manner

- Identified contractual inefficiencies and developed & optimized the contract and related processes, whilst adhering to regulatory guidelines, which resulted in reduction of financial liability by 60%
- Involved in recruitment operations of officers for the Indian Armed Forces (7,500 candidates) by carrying out competency mapping as part of selection panel and achieved desirable congruency rate which improved the board results

## SENIOR PROJECT COORDINATOR

JAN 2017 TO FEB 2021

Managed various stakeholders and internal partners for deliberating on the Statement of Case for futuristic Indigenous Aircraft Carrier project worth INR 39,000 Crore for the Indian Navy

- Managed complex projects and logistics operations of Air Squadrons through management of repair contracts, supply chain, liaison with vendors, thereby fulfilling the domain specific technical and logistic requirement of SRMR Aircrafts

Accomplished swift integration, smooth administration and effective HR Management of 240 personnel in a cross cultural setting

- Improved learning curve by imparting quality training and evaluated training standards of around 200 Air Warriors
- Significantly enhanced the preparedness of Air Squadron towards rescue and salvage of disabled Aircrafts in liaison with Airport Authority of India, Chennai International Airport
- Drafted detailed Roadmap achieving self sufficiency in assisting Air Squadrons for Technical preparedness

## PROJECT MANAGER

JUN 2013 TO JAN 2017

- Selected personnel, organized and made teams to win over 10 professional and sporting events
- As project manager carried out preservation of AJT Hawk Aircraft spares through liaison with external stakeholders, managing inhouse and contracted resources within critical timelines enabling flying worthiness of vintage maritime Aircraft
- Worked closely with management to determine staffing requirements, identified and recommended potential candidates
- Prepared SOP's to streamline Aircraft evolutions to accentuate work in a timely manner and ensure proper implementation of policies and procedures
- Trained and operated Quick Response Teams at crucial times when immediate decision making was required





Experience 10 years



INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Post Graduate Diploma in Aeronautical Engineering, Visvesaraya Technological University (Jun 2013 - Jun 2014)
- Bachelor of Engineering-Mechanical (2008-2012))

## COURSES &amp; CERTIFICATION

- Administration and Management
- Certified Air Armament and Bomb Disposal Specialist
- National Security
- MS Excel

## KEY SKILLS

- Team Management
- Project Management
- Operations Management
- Analytical Thinking
- Business Acumen
- Crisis Management
- Cross functional coordination
- Certified on Maintenance of Russian Helicopters

## AWARDS/ ACHIEVEMENTS

- Awarded Commendation by Commander-in-Chief, HQ Western Air Command

Indian Airforce Officer with ten years of demonstrated leadership and team management skills and rich experience in the domains of Operations & Project Management, Strategic Mission Planning, Aviation and Armament Security and Maintenance, Forecasting and Resource allocation, Self-motivated, disciplined & proficient with analytical intellect to handle both service & civil, cross-functional teams & workforce, in making sound decisions & efficiently executing organizational strategies

## EXPERIENCE

## SENIOR OPERATIONS MANAGER

- Spearheaded all strategically related technical projects, approving designs and monthly reviews for performance measurement
- Established and administered annual budget with effective control to prevent overages, minimize burn rate and support sustainability objectives
- Directed complex up gradation program of aircraft documentation and servicing schedules into integrated electronic maintenance management system(eMMS) for Mi-17/ Mi-17 1V/ Mi-17 V helicopters and complete armament arsenal of Indian Air Force leading to improved stability systems and 50% reduction of downtime
- Organised Local Purchase committee and Price Negotiation Committee for handling both Capital and Revenue procurements as per Delegation of Financial Powers

## TECHNICAL OPERATIONS &amp; AVIATION/ARMAMENT INFRASTRUCTURE OPERATIONS MANAGER

- Planned, scheduled and maintained 30+ Mi-17/ Mi-17 1V/ Mi-17 V helicopters located at three geographically dispersed areas
- Headed a multifunctional team of 200+ personnel belonging to diverse demography and varying age groups while operating in Leh & Tawang and sustained a 3000+ hrs of flying operations under harsh climatic conditions
- Formulated training programme for skill improvement of workers resulting in 20 % reduction of critical maintenance issues
- Meticulously planned and executed operations with significant time and resource constraints, as a part of search and rescue missions
- Co-ordinated with various external agencies (like Ordnance Factories, Russian Helicopter manufacturing plants, Center for Fire, Explosive and Environment Safety), outside the IAF, to facilitate seamless helicopter and Armament operations
- Collaborated across different functional levels for smooth execution of 1st and 2nd Line maintenance activities in -17/ Mi-17 1V/ Mi-17 V helicopters, resulting in 10% reduction of maintenance activities duration
- Carried out 33 successful Bomb Demolition Tasks in the western sector of the country involving live demolitions of life expired armament stores with a team of 17 personnel. The task was achieved by imparting extensive continuity trainings, developing discipline amongst the team members, infusing confidence and cohesion in the team to perform their best under extreme pressure and desert weather conditions as there is no margin of error while dealing with armament
- Designed software for upkeep and maintenance of weapon storage area including a ready checklist for inspectors while inspecting the WSAs. Designed maintenance scheduling software for effective utilization of available resources, resulting in pull processes for single line maintenance of helicopters

## HR/TEAM MANAGEMENT/TRAINING AND DEVELOPMENT

- Managed HR processes including Onboarding, Training, Appraisals, Discipline and Welfare of 300+ personnel and ensured high levels of team performance
- As project manager carried out preservation of AJT Hawk Aircraft spares through liaison with external stakeholders, managing inhouse and contracted resources within critical timelines enabling flying worthiness of vintage maritime Aircraft





Experience 8.5 years



INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- PGDBM, NMIMS NGASCE, 2022
- B. Tech Mechanical Engineering, VIT University, Vellore, 2014

## COURSES &amp; CERTIFICATION

- CII SCM Pro (Pursuing)
- PMP®, PMI
- Certified Scrum Master®
- Lean Six Sigma Green Belt
- Google Data Analyst Professional Certificate - Coursera
- Understanding Jira for Users, Managers and Admins - Udemy

## KEY SKILLS

- Leadership
- Interpersonal Skills
- Strategic Planning
- Project Management
- Crisis Management
- Risk Mitigation
- Operations
- Problem Solving
- Team Management

Dynamic, versatile and performance driven military officer with 8.5 years of leadership experience in Indian Air Force. Skilled in managing cross-functional teams and adapt swiftly in exigent environment. Extremely motivated to leverage the rich and diverse experience of armed forces in corporate world

## EXPERIENCE

## PROJECT MANAGER

JUNE 2019 – TO PRESENT

- Planned and managed the project to train and deliver 30 new operators on Unmanned Combat Aerial Vehicle System worth 500 crore
- Steered the projects to mobilize and deploy highly trained 120 personnel along with strategic assets worth 100 crores in hostile territories with precision logistics management and resource optimization
- Spearheaded planning and implementation of a project worth 3 crore to enhance the security system of the airfield
- Implemented E-Office File Management System, a large-scale IAF green initiative project which aimed at digitizing the documentation process
- Managed and controlled the relocation of approx 200 personnel and 90 vehicles with 50 ton of ammunition stores across 700 Kms of road, rail and air transport due to change in peace time location of the unit
- Scrutinized the war-time and contingency action plans at squadron/unit level to ensure alignment with organizational goals and vision

## OPERATIONS MANAGER

JUNE 2018 - JUNE 2019

- Executed Unmanned Combat Aerial Vehicle flying operations of IAF to achieve strategic goals of the organization
- Orchestrated the operations of an Air Offensive Unit of 180 personnel with strategic assets of worth 1000 crore, including peer development, subordinate development and cross-departmental liaising
- Led a team of 60 personnel in hostile environment with operational risk assessment and crisis management to achieve strategic goals of the operation
- Formulated policies, procedures and guidelines for future UAV operations ensuring due diligence, strategic planning and risk assessment
- Evaluated operational efficiency along with KPIs and reduced the system readiness time by 15 % by streamlining workflow & executing effective control measures

## AVIATION RISK MANAGER

FEBRUARY 2017 - JUNE 2018

- Proactively monitored compliance programs to ensure timely and effective escalation and remediation of issues
- Conducted risk assessment training workshops and performed internal reviews and audits
- Assisted the management in identifying and monitoring risks and implementing risk response plans
- Investigated two aviation incidents where non-compliance of procedures led to aircraft damages of approx 75 lakhs
- Educated unit personnel on regulatory compliance, organization's policies, information security and risks associated with aviation

## MILITARY PILOT

JUNE 2014 - FEBRUARY 2017

- 1000 + hours of accident/incident free transport flying involving quick situational assessment and split-second decision making
- Worked under extremely stressful conditions while carrying out Humanitarian Assistance Disaster Relief
- Supported the logistics operations by demonstrating flexibility and adaptability in challenging conditions
- Used critical thinking and problem-solving abilities to complete complex military transport flying operations





Experience 10 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- MTech Aeronautics (Electrical)
- BTech (Electronics & Communication)

## COURSES & CERTIFICATION

- Aeronautical Supply Chain Management, HMA, 2022
- Air Logistics Management Course, NIAT 2022
- Six Sigma Green Belt (Henry Harvin Education)
- Aeronautical Quality Assurance, HMA, 2021
- QAS (Aeronautical) Navy, NIAT, 2021
- Internal Auditor for AS9100 & ISO 45001:2018
- Air Electrical Specialisation, NIAT, 2015

## KEY SKILLS

- Project Management
- Operations & Quality Control
- Human Resource management
- Training & People Skills
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Technical and Operations Head-Best Indian Naval Frontline Squadron -2017 & 2019)
- Medal of Honour- Aviation Technical Specialist, 09 Year meritorious service, Hard Area Appointment
- Represented Indian Navy for participating in Multi- Functional and Cross-cultural Bilateral Exercises with Thailand, Indonesia and Myanmar and Multilateral event MILAN - 2018

A dedicated, impassioned, and goal-oriented Military Leader with 10 years of cross-functional experience in Project Management, Team Management, Operations Management, Human Resource Management and Data Analytics. A flexible leader with excellent communication skills who has mentored and led multicultural teams, bringing discipline, military ethics and hard work to achieve organizational objectives in dynamic, high stress environment. A keen learner, ready to take on new challenges

## SENIOR MANAGER PLANNING & ADMINISTRATION

AUGUST 2021 - PRESENT

- Ensured timely and successful completion of multiple administrative assignments by defining tasks, setting priorities, explicit instructions and handling 600 personnel
- Assessed performance regularly by rendering confidential reports of 600 personnel and promoting deserving employees for promotions and awards defining & monitoring KRAs & KPIs of the defense workforce to ensure achievement of the defined organizational standards
- Organized 5 mega scale administrative events by assiduous coordination with multiple stake holders from Navy and DPSUs
- Enhanced staff happiness index by building strong inter personal relationships, promoting an organizational culture that encouraged openness, team spirit and timely feedback
- Institutionalized robust and fool proof security measures to safeguard the specialist equipment worth over INR 1000 crores
- Headed the Admin Department and was responsible for all administrative matters pertaining to service and civilian personnel, Factory Administration with special emphasis on civilian labour and Factory Act 1948, Legal matters and labour relations
- Coordinated the big budget celebrations for Azaadi ka Amrit Mahotsava for more than 600 personnel
- Headed the Apprentice Training School for Aviation students and coordinated the training in association with Naval and civil services
- Augmented the HR training at Yard by conducting training of a total of 312 civilians including 20 courses as per Annual Training Programme and 17 in-house courses on various subjects

## SENIOR MANAGER INDIGENISATION & QUALITY CONTROL

AUGUST 2020 - AUGUST 2021

- Headed the Team for indigenisation of Support Equipment of world class imported Aviation Assets and saving cost of 10 crores INR to Indian Government
- Spearhead the Quality Control Department for assurance of Highest quality standards for the Aircraft and spares production
- Undertook the project to ascertain that unit holding equipment worth more than 1000 crores and 600 personnel is safe as per the latest safety standards and the unit has got its maiden OHSMS ISO 45001:2018 certification and conducted training for the personnel to ensure occupational safety

## SENIOR MANAGER TECHNICAL OPERATIONS & PROJECTS

OCTOBER 2017 - AUGUST 2020

- Spearhead complete Project Management functions including planning, budgeting, creating project check lists, cross functional coordination & stage wise inspection by leading a team of 160+ members and maintain the average serviceability of over 90% throughout the tenure
- Strategic planning and conduct of operations for varied missions including medical/ casualty evacuations, search and reconnaissance missions and various operational missions
- Single handedly carried out multiple detached operations of Indian Naval aircraft from foreign shores in role of aviation technical, logistics and operations supervisor involving forecasting, planning, transportation of inventory, team management and crisis handling
- Supervised and executed operations from forward bases in multiple locations across the country involving dismantling, secure packing, transportation of aircraft and logistics worth 100 Cr INR during heightened security scenarios in coordination with multiple stakeholders for a duration of 2 months

## MANAGER OPERATIONS AND TACTICS

OCTOBER 2016 - OCTOBER 2017

- Directed functions of warehousing, storing, controlling inventory, material management, transportation, resource planning and supervising the movement, distribution, and storage of aviation assets
- Factory acceptance test and installation of ASLESHA Radar worth more than 22 crores INR through Bharat Electronics Limited for the southernmost Air Station of Indian Navy at Campbell Bay

## MANAGER AVIATION ELECTRICAL WORKSHOP

AUGUST 2015 - OCTOBER 2016

- Rendered effective Technical Support to Station and all outstation aircraft and ensured the highest standards of serviceability of all the state-of-the-art equipment





Experience 10 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- M.Tech, Aeronautical Engineering, NIAT
- B.Tech, Metallurgical and Material Engineering, NIT Jaipur

## COURSES & CERTIFICATION

- Air Engineering Officer Specialization course
- Logistic Management course

## KEY SKILLS

- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Long Service Medal
- Bronze medalist in Command level shooting competition
- Silver medalist in area level sailing competition

A dynamic and passionate leader with rich experience in aircraft operations, maintenance, supply chain management. Result-oriented person with an analytical approach to situations and capable of achieving targets under constraints. A quick learner with an exposure in logistic management, resource optimization, risk management and seeking opportunities in project management and operations

## EXPERIENCE

### SUPPLY CHAIN MANAGEMENT

- Analyzed consumption pattern of 5000+ spares and ensured provisioning and timely procurement to minimize down time of Indian Navy aircraft fleet and maintained optimal spare inventory at depot level
- Spearheaded induction, inspection and acceptance of aircraft spare inventory into Indian Navy of one full fleet both physically and digitally
- Planned Air and Road movement of military logistics from warehouse to various front line operational areas
- Maintained continued serviceability of warehouse worth Rs. 5000 Crore ensuring timely supply of inventory to end users

### PROJECT MANAGEMENT

- Upgraded two IL 38SD aircraft and its systems onsite and successfully proved their airworthiness in association with external stakeholders (OEM)
- Formulated Standard Operating Procedures for rectifying engineering defects on IL 38SD aircraft
- Compared the MiG 29K indigenized inventory data of Indian Airforce with Indian Navy data and extracted the common spares and connected directly with vendor for Form, Fitment and Function trials. Post successful trials, purchasing of items directly from vendor thereby saving cost and time of production
- Planned, Executed and controlled refurbishment project of 01 Crore for India's one and only Indian Naval Aviation Museum through active stakeholder engagement resulting in increased customer satisfaction
- Carried out real time safe movement of prototype aircraft through general public road spanning a distance of 20Km thereby managing traffic and ensuring nil damage to public electric lines which resulted in timely operational use in the latest Indian Navy aircraft carrier INS Vikrant

### OPERATIONS

- Led team of 120+ technicians for planning & execution of production, preventive maintenance and snag rectification for IL 38SD aircraft fleet
- Asset management of diverse fleet of 180 specialist vehicles while leading a team of 100+ personnel thereby ensuring operational support for Mig 29K fleet
- Led short term deployment and conducted flying operations worth 100 hours at various airfields

### HUMAN RESOURCE MANAGEMENT

- Orchestrated the project plan scope and implementation measures of an entertainment venue catering for 1500+ personnel enhancing the recreational environment by providing concise project roadmap
- Proven acumen in team building, manpower planning, performance appraisal, leave planning, work scheduling, handling of grievances, counselling and welfare
- Handpicked as the most preferred officer for liaison of foreign delegates

### TRAINING

- Providing tactical approach on how to do target firing
- Trained On Job Trainees of Indian Navy in subjects allied to Supply Chain Management





Experience 10 years



INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- M. Tech (Quality Management), Birla Institute of Technology and Science, Pilani (2020)
- Post Graduate Diploma in Aeronautical Engineering, VTU (2014)
- B.E (Electronics & Communication Engineering), Anna University (2012)

## CERTIFICATION

- PMP®, PMI
- PMI-ACP®, PMI
- Agile Project Hybrid Pro™, PMI
- CSM®, Scrum Alliance
- CSPO®, Scrum Alliance
- Lean Six Sigma Green Belt, KPMG
- AWS Certified Cloud Practitioner
- Agile with Atlassian Jira, Atlassian
- AI For Everyone, DeepLearning.AI, Coursera
- Data Visualization with Tableau
- Advanced Excel, Udemy
- Microsoft Power BI Desktop, Udemy
- Leadership Training & Behavioral Sciences, IAF

## KEY SKILLS

- Program Management
- Operations Management
- Strategic Planning
- Risk Management
- Stakeholder Engagement
- Customer Collaboration
- Adaptability & Innovation
- Team Building
- Cross-functional Leadership

Indian Air Force officer having proven expertise in leading transformational Programs/ Projects, Supply Chain, Operations and People management roles while ensuring change management. Led cross-functional team of 200 professionals to consistently deliver remarkable results. Owns an analytical approach with innovative mindset. Possess hands on experience in optimizing the operations with lean methodology and process improvement leading to increase in efficiency and effectiveness. An agile practitioner and manager with 10 years of dexterity in successfully undertaking projects of high value

## EXPERIENCE

### PROGRAM & PROJECT MANAGEMENT

- Employed analytical skills and technical expertise to develop optimized servicing philosophy by undertaking reliability study, snag analysis, defect analysis and investigations. Took data driven decisions and optimized efficiency and availability of assets by 25%
- Took ownership and developed a risk management model while leading a part in Aero India Defense Expo 2021 with a team of 20 professionals. Drafted work break down structure, project plan, risk register and lesson learned register
- Authored complete project plan and led the execution of humongous task of 22 Aircraft engine installation in strict timelines standardizing the reporting, governance, and stakeholder management, resulting in optimizing operational capability by 30%
- Employed attention to detail and carried out root cause analysis to identify problem behind the defect in aero engine worth Rs 9 Crores
- Applied entrepreneurial skills and innovation and developed a test bench thereby optimized the downtime of work package by 87.5 % resulting in cost saving of up to 1.65 Crores for the organization
- Orchestrated first time implementation of Scrum philosophy in a second line maintenance program transforming traditional projects to adaptive projects resulting in improvement in productivity by 15%, enhanced quality and high value customer satisfaction

### OPERATIONS MANAGER

- Identified critical areas for improvement by personal checks, data analysis of daily reports, incidents and complaints. Established collaboration with external stakeholders thereby increasing operational capability by 10%
- Ensured maintenance and aircraft operations at peak efficiency by supervising, organizing, directing, and training 150 cross functional professionals thereby achieving 90% serviceability for assets valued worth Rs. 1680 Crores
- Spearheaded detachment operations with 150 professionals in VUCA environment through resource planning, cross functional coordination while carrying out costing with data analysis and data driven decisions
- Developed Key performance indicators (KPIs) through studies and analysis to manage organizational change, identify Safety, Quality and productivity improvement strategies thereby achieving highest productivity at 11250 hrs of flying

### SUPPLY CHAIN MANAGEMENT

- Forefronted daily activities along with supply chain, inbound, outbound, quality assurance, inventory control, space management, logistics and productivity. Analyzed and mitigated risk by 25% through risk mitigation strategies
- Derived SOPs to identify and ensured compliance with Maintenance policies and procedures resulting in 20% increase in efficiency
- Reduced lead time by 20% through Root Cause analysis, removing roadblocks and utilizing e-platform for re-drafting public procurement policies (RFPs, pertinent clauses, Vendor assessment)

### PEOPLE MANAGEMENT

- Prioritized, strategized and empowered the team of 200 professionals to promote early delivery of business value by planning, resource management, financial planning and focused risk management to achieve the objective of setting up of state-of-the-art aircraft servicing facility in North east sector
- Assessed the skill sets required for the project and developed a Job description justifying the requirements from candidates. Headed the recruitment drive for 4000 candidates along with the team and assessed each application to select the best candidates as per requirement
- Collaborated with external business partners (HAL) and persuaded for the calibration of indigenized test bench fulfilling the Definition of Done

### AWARDS/ ACHIEVEMENTS

- Awarded Commendation by Commander in Chief for exceptional contribution to Program management and Operations
- Led the unit to achieve "Best in Maintenance" trophy for the year 2021 and "Best Technical Flight" trophy for the year 2022
- Aided the Unit to achieve "Unit Citations" from CAS and C-in-C, Eastern Air Command for "Best Innovative Projects"
- Awarded "Best Officer of the Squadron" - 2019"
- First in order of merit in technical training: Dornier aircraft
- CGPA of 9.76 in MTech





Experience 9.5 years



INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor in Mechanical Engineering

## COURSES & CERTIFICATION

- Green Qualification In 'Radiation Safety Aspects' from IGCAR, Kalpakkam
- Japanese (JLPT) N5 level

## KEY SKILLS

- Administration
- Human Resources Management
- Process Development
- Planning & Organisational Skills

Earnest, Goal and Decision Oriented Indian Naval officer with 9+ yrs of Technical/ Managerial experience. Have ensured efficient and smooth functioning of Administration of Manpower of both Uniformed and Defense Civilian Personnel

## EXPERIENCE

### MID LEVEL MANAGER

OCTOBER 2018 TO AUGUST 2022



#### Base Engineer Officer

(OCTOBER 2018 - MARCH 2019)

- Ensured timely procurement of Critical spares needed to smooth functioning of Submarine Squadrons.
- Carried out Collation of Upgradation/ Indigenisation data for Critical Systems of various classes of Submarines

#### System Controller (SPV)

(MARCH 2019 - JANUARY 2020)

- Ensured categorisation of 10000+ Technical Documentation related to Special Vessels in Indian Navy. Further, uploading and collation of data on Naval Web Portal for ease of usage by various stake holders within Navy
- Ensured efficient reporting, organising and dissemination of Defects reported on Vessels, Crafts of Shipyard, Vishakhapatnam

#### Deputy Manager

#### (Yard Utility/ Yard Services/IT)

(JANUARY 2020 - AUGUST 2022)

- Efficient operation of 100TPD/72 TPD Feed Water Plant/ De-mineralised plant (DM) for provisioning of Feed Water to Steam Ships for Boiler Operations
- Ensured Upgradation/Redundancy of Instrumentation, Pipelines, Pumps etc. of existing DM Plant and thus increased productivity per day by 30-40 tons
- Ensured efficient provisioning Services such as HP Air, Chilled Air Plants, Chilled Water Plants, Sea Water Fireman System to Indian Naval Ships/ Submarines and Yard Crafts
- Conducted Skill upgradation of Defence Civilian Manpower of Yard and thereby ensuring efficient maintenance/ monitoring of Engineering Equipment's
- Concluded contract to the tune of 2CR for Provisioning of 1200 TR Chilled Water plant for a Premier Naval Vessel during its Refit/ Repair schedule. Thereby ensuring smooth functioning of Refit activities on HVAC Systems
- Ensured timely procurement/ replenishment of IT peripherals for Yard Assets (300+ PCs, entire Repair Yard)
- Executed contract for Installation/ Commissioning of Data Wall Display System for monitoring of Refit / Services operations at the Yard
- Pursuing Certification in Japanese Language (N4) - JLPT. Further, enduring to continue with N3 level certification

### JUNIOR LEVEL MANAGER

MARCH 2015 TO OCTOBER 2018



#### Base Engineer Officer

(MARCH 2015 - JANUARY 2017)

- Ensured Safe operation of Engineering Systems onboard Submarines
- Efficient Maintenance of Critical systems for safe operability of the submarine such as HP Air, Trim, Diesels, FF Systems, Hydraulic Systems etc

#### Trainee - Special Project Operations

(JANUARY 2017 - OCTOBER 2018)

- Successfully completed Certification course on 'Radiation Safety Aspects' at IGCAR, Kalpakkam for a duration of 12 weeks (Green Qualification)
- Underwent Training at Base/ Onboard Special vessels for Reactor Operations for IN Submarines





Experience 10 years

INDIAN AIR FORCE



## CONTACT

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SCAN ME

☎ 91-9419067543

## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- M.Tech in Aeronautical Engg from VTU Karnataka, 2014
- B.Tech in Chemical Engineering from NIT Bhopal, 2011

## COURSES &amp; CERTIFICATION

- Lean Six Sigma Green Belt
- Certification from CFEES
- Certified Scrum Master (CSM)

## KEY SKILLS

- Operations and Project Management
- Planning and Coordination
- Strategy and Execution
- Attention to Details
- Organizational Skills
- Persistence
- Leadership and Team Building
- Communication and Conflict Management
- Instructor Abilities
- Interpersonal Skills

A courageous Engineering professional having 10 years of proven experience in heading strategic operations and revamping project management roles and attain a sustainable performance standard. Took initiatives to enhance quality standards, reduce waste, eliminate unnecessary work, and increase performance standards. A Highly competent operations manager with sense of ownership for managing daily business operations, including overseeing all aspects of planning, purchasing, inventory and process improvement. Looking for an opportunity to apply my experience in the growth of the organization and develop my skill set as per market requirements during the same process

## EXPERIENCE

## SENIOR PROJECT MANAGER

- Identified, assessed and managed project risks, assumptions, issues and dependencies while leading intensive reconnaissance project in active field area
- Developed business case for infrastructure project worth Rs 200 Crores, while taking into account information on benefits, costs, risks and timescales
- Formulated detailed project plans while carrying out reconnaissance during intense and adverse situation with team of 80 professionals
- Successfully completed the difficult task within record time (3-4 hours) thorough analysis, planning and risk assessment
- Spearheaded high risk project in adverse conditions while leading a team of 4 EOD professionals. Assessed and analyzed the complete area and took data driven decisions to deploy resources of manpower and equipments for maximum ROI and high efficacy, resulting in achieving desired results
- Utilized the experience and learning from live projects and developed detailed and modern training plan for 400 professionals while understanding the business requirements. Ensured demonstration and simulation of various scenarios to inculcate required skills in the team
- As officer In charge of salvage section, drafted the disposal plan of inventory which was occupying crucial storage space
- Created and maintained a resource demand profile for projects /Operations as part of planning and monitoring activities while heading procurement. Set up governance framework for procurement/ provisioning of life saving assets and monitored quality while dealing with M/S BEL for provisioning worth Rs 150 crores

## SENIOR OPERATIONS &amp; STRATEGY MANAGER

- Combined deep cross-functional business understanding with a long-term organization wide strategic context for all decision making pertaining to daily operations of aircraft operations. Setup KRAs and processes as per KPIs to ensure snag rectification and timely preparation of Israeli origin aircraft
- Solved complex challenges pertaining to avionics, electronics and other essential parts of aircraft, by proactively identifying and eliminating root cause barriers for accuracy, productivity, and quality of asset
- Demonstrated professionalism beyond call of duty and was made responsible for the overall performance and operational delivery of critical asset with the team of 35 professionals. Analyzed process flow and defects to review trends and took initiatives to ensure delivery within record time
- Demonstrated strong analytical approach in planning the mobilization of 150 personnel and 6 mission critical assets worth Rs 60 crores while ensuring maximum safety for manpower and equipments. Collaborated with various external stakeholders (Army, CRPF, civil police) to avail resources and support for smooth operations
- Headed the Production, Planning and Material control section of the base. Drafted annual plans, designed KPI/ KRAs, monitored progress, forecasted and projected the reports to higher management for decision making. Coordinated with multiple stakeholders for smooth functioning and execution of plan
- Organized procurement process, contract guidelines, negotiations, drafted RFP terms to ensure cost and timeline optimization along with quality control by specifying accurate specifications for induction of assets
- Led operations of CSD venture with annual turnover of around Rs 6-7 Crores. Devised processes to facilitate high standard of services to the customer and observed the sales pattern for accurate provisioning of goods resulting in increase in annual turnover by 70%





Experience 10 years



INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- MA Human Resource Management, Jamia Millia Islamia University, New Delhi 2021
- M.TECH in Quality Management, BITS PILANI, Pilani 2019
- PGD Aeronautical Engineering, Visvesvaraya Technological University, Belgaum 2014
- B.Tech in Mechanical Engineering, ITM Gurugram 2012

## COURSES & CERTIFICATION

- Certified Scrum Master, Scrum Alliance
- Google Data Analytics, Coursera
- Lean Six Sigma Green Belt, AIGPE
- PGP logistics and Supply Chain Management, UPES Dehradun
- PMP, PMI
- Performance Appraisal Workshop, Indian Air Force
- Certified Para Jumper
- Certified Yoga Instructor

## KEY SKILLS

- Data analytics with Tableau
- Agile Practitioner
- Risk Management
- Strategic Planning & Resource Management
- HR Management
- Proposal Creation
- Stakeholder Management
- Training And Development
- Analytical Thinking and Decision Making
- Conflict Management

A highly agile, adaptable, dynamic and result-oriented military veteran with diverse experience of ten years as Aeronautical Engineer in Operations Management, Project Management, Indigenization & Innovation Projects, Techno-Logistics Management and Human Resource Management. Highly skilled project manager with outstanding team leadership abilities, Inter-personal communication skills and problem-solving techniques to meet targets consistently. Looking forward for a challenging career opportunity where I can leverage acquired skills

## EXPERIENCE

### PROJECT AND OPERATIONS MANAGER (INDIAN AIR FORCE)

JANUARY 2013 TO PRESENT

- Established IAF's only base with early warning radar and assets worth Rs 50 Cr with a team of 50 experts in high altitude region and ensured 98% serviceability with innovative maintenance approaches
- Accomplished multiple innovation projects to the tune of Rs 1 Cr adhering to military standards which led to reduced operational time by 31%
- Facilitated installation and setup of new missile project worth Rs 200 Cr at a premier base within strict timelines. Utilised in-depth knowledge and understanding of client contracts to manage project delivery
- Oversaw a new technology based project that reduced 80% road accidents for pan-Air force implementation. Reported project status and financial updates to stakeholders and collected feedback
- Designed and administered user acceptance testing to achieve smooth transitions during installation of new projects
- Surveyed clients to ascertain requirements and expectations of product and service
- Coordinated project progress reviews, Continuous Process Improvement & mid-course corrections with various project stakeholders ensuring timely completion
- Spearheaded team of 250 experts for effective forecasting, budgeting, procurement and provisioning of resources for the maintenance activities of multiple assets worth 500 Cr.
- Managed air defence assets worth Rs. 300 Cr which included facility upgradation, ground simulation and explosive stores management
- Designed and developed plans and SOPs using CPM, six sigma techniques and critical analysis for technical process improvements to cut lead time by 18%, improve efficiency and reduce operational time by 40%
- Introduced QAS procedures for Air Defence weapons for zero failure launch of weapons by creating robust implementation plans for cross-functional programs involving multi-disciplinary teams

### ADMINISTRATION AND HR MANAGER (INDIAN AIR FORCE)

JANUARY 2013 TO PRESENT

- Initiated performance management and mentoring program for 250+ employees for skill enhancement and cross training, thereby improving net productivity by 30%
- Oversaw the compliance of all technical, legal, information security and administrative policies, procedures
- Implemented 360-degree feedback mechanism in IAF for the first time which led to improved morale, ownership and work culture
- Managed employee disputes by employing conflict resolution techniques
- Formulated organisational chart with associated job ranks and responsibilities
- Organised and led staff orientation programs and training to promote collaboration
- Compiled and maintained 1000+ employee files and records in electronic and paper formats

### MARKETING MANAGER (BQB INFRATECH) JUNE 2012 TO DECEMBER 2012

- Leveraged trends in customer industries and marketplaces to shape solutions and increase sales by 10%
- Completed strategic competitive analysis by assessing strengths and weaknesses of competitor

## AWARDS/ ACHIEVEMENTS

- Commendation by air officer commanding in chief for implementation of innovative techniques for process improvement
- Recommended for Commendation by Chief of Air Staff for operations in forward area
- Awarded Skill "B" by Maintenance officers' categorization board
- Appreciation for Best Storage Facility Management in South Western Air Command
- Represented IAF squash team to win Gold medal twice





Experience 10 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- MTech Aeronautics (Electrical)
- BTech Electronics & Communication

## COURSES &amp; CERTIFICATION

- Air Electrical Specialisation, NIAT, 2015

## KEY SKILLS

- Project Management
- Operations & Quality Control
- Human Resources Management
- Training & People Skills
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills

## AWARDS/ ACHIEVEMENTS

- Medal of Honour- Aviation Technical Specialist, 09 Year meritorious service

Results driven professional with sound HR skills and rich experience in Operations, Project Management, Supply Chain Management and Repair loop inventory Management for Indian Naval Aviation. A versatile leader, quick-learner and a firm believer of 'Lead-By Example'. Skilled in building cross-functional teams and making critical decisions in a changing environment

## EXPERIENCE

## CONTROLLER TECHNICAL SERVICES

MAY 2019 – TO PRESENT

- Ensured the procurement of aircraft spares from Indigenous Firms, Foreign Firms and PSUs for 09 different aircraft types being operated by Indian Naval Aviation
- Gained the expertise in managing the aircraft spare inventory in warehouses and efficient planning to manage smooth flow of supply chain (inventory worth more than 1000 crores) by ensuring the spares reaches to right place at right time in the right condition and in the fastest available time to meet the operational requirement
- Ensured the management of the repair loop of the aircraft spares by repair loop of the aircraft spares by intense planning and formulating the Rotable Repair task based on the data analysis i.e. the consumption rate and critical demand by the operational consumer units
- Efficiently handled the budget provided for the procurement and repair of the aircraft spares resulting in saving more than Rs.10 crores by reviewing the critical demands and critical notables required by the operation units

## SENIOR MANAGER IN NAVAL AIRCRAFT YARD

MAY 2017– TO MAY 2019

- Spearheaded all phases of aircraft maintenance, repair and overhaul by taking ownership, meticulous planning, estimating resources and close monitoring of jobs
- Undertook analysis of aircraft system defects and ensured timely resolution, thereby ensuring 100% asset availability for exploitation
- Changed the production metrics to incremental value driven, yielding 25% improvement in team productivity
- Supervised and managed team of more than 100 technically skilled executives during highly critical aircraft operations at both afloat and ashore. This included work allocation, performance appraisal, training and grievance management

## DEPUTY AIR ELECTRICAL OFFICER (TU-142M)

AUG 2015– TO MAY 2017

- Increased the overall serviceability of Naval aircraft by 18% by utilised the modern concepts of agile methods for planning and resource allocation to various units for sustained air operations
- **Fire Hazard Officer**- developed fire orders for the unit and thereby imparted and practised actions and precautions to be taken in case of actual emergency to minimise the physical loss to the vital air assets spares
- **Security Officer**- institutionalised robust and fool proof security measures to safeguard the specialist equipment and spares worth over 400 crores and formulated action plan to any immediate threats and contingency





Experience 10.5 years



INDIAN ARMY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor of Engineering Civil Engineering

## COURSES & CERTIFICATION

- Foundation of Project Management 2022
- PGDM in Defense Management & Strategic Studies 2012
- PGDM in Defense Management & Strategic Studies 2012
- Diploma In Physical Training And Nutrition
- Army Institute of Physical Training 2014
- Quick Reaction And Quick Reaction Medical Team, Chemical Biological Radiological Nuclear Warfare School, 2019

## KEY SKILLS

- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Infrastructural development of Bone Marrow Transplant Unit
- Human resource and administration of educational
- Lead an Engineer Task Force consisting of 15 members to

Enthusiastic, collaborative and goal oriented Indian Army officer with 10.5 yrs of cross functional experience. Adept in critical analysis, persuasive skills, resource optimisation and organisational skills. Have an accomplished track record of leadership, capacity building, developing constructive and sustainable processes in Administration, HR Management and Training

## EXPERIENCE

### SENIOR MANAGER (SECOND-IN-COMMAND) JULY 2020 – TO PRESENT

- Planned, executed training curriculum for over 300 members to prepare them in tackling challenging and dynamic operational scenarios and imparted training in both ground and tactical subjects
- Strategic planning, budgeting, administration, security, human resource and operational function
- Planning, provisioning and procurement of inventory of the unit
- Human Resource and administration of educational institute
- Introduced training programs for over 60 service personnel to enhance their technical skills and implement career path advancement initiatives by evaluating individual and organizational goals, and providing regular feedback

### MID LEVEL MANAGER (SUB UNIT COMMANDER) MAY 2017– TO MAY 2019

- Administered and supervised a diverse team of 300 member and undertook skill set evaluation focusing on performance management and expanding team capabilities
- Managed and utilized Army assets and inventory including Armored tanks, sensors, weapons, communication systems worth 1000s of crores to achieve high volume productivity and desired strategic objectives
- Rebased and resettled entire works and infrastructural setup to new location
- Lead an Engineer Task Force consisting of 15 members to launch Flood Relief Operation
- Established and executed new SOPs and operational pathways for undertaking operations from entirely new location whilst overcoming operational and administrative challenges
- Supply chain management for unit consisting of 1000 members during COVID and maintenance of military infrastructure

### JUNIOR LEVEL MANAGER (SUB UNIT COMMANDER) JANUARY 2015 TO JULY 2017

- Annual Maintenance program for military hospital infrastructure worth 4cr planning, execution and closure
- Logistic management, customer management and vendor management
- Planning, procurement and warehousing of inventory
- Budgeting, Relationship building and Project management
- Opening and infrastructure development of Bone Marrow Transplant Unit

### JUNIOR LEVEL MANAGER (SUB UNIT COMMANDER) SEPTEMBER 2012 TO JANUARY 2015

- Administered and supervised a diverse team of 300 member and undertook skill set evaluation focusing on performance management and expanding team capabilities
- Logistic management, customer management and vendor management
- Planning, procurement and warehousing of inventory
- Operation, Training and team building





Experience 12 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- BS Marine Engineering, BITS Pila
- MBA (Global), Deakin University Pursuing)

## COURSES & CERTIFICATION

- Marine Engg Specialisation Course
- Marine Propulsion Control Technology Course
- LSSYB, LSSGB, LSSBB (Greycampus)

## KEY SKILLS

- Technical Management
- Project Management
- Planning & Organisational Management
- Process Development/Improvement
- Administration
- Leadership & Team Building
- Leadership & Team Building
- Resource Management
- Security Risk & Conflict Management

Passionate, enthusiastic, collaborative and goal oriented individual with 10 yrs of cross functional experience in the Indian Navy and 02 yrs of Operational and Technical Management experience as onboard engineer with TMS (Erst Teekay Tankers). Adept in critical analysis, persuasive skills, resource optimisation and organisational skills with passion to fulfill never ending trajectory of growth to specialize vertically in Technical Project Management. An officer with track record of leading influential and technical teams, strategic project management and developing constructive and sustainable processes

## EXPERIENCE

### STRATEGIC PROJECTS (INDEPENDENT)

AUGUST 2019 TO PRESENT

- Member of the specialized design team assembled under the orders of The President of India and lead subject design discussions as part of TOT (Transfer of Technology) from allied nations
- Laid down objectives for effective subject design and lead a team of designers and draftsmen to effectively audit ensuring adherence to established standards
- Developed a staff allocation plan and helped the organization to perform efficiently even during the course of pandemic ensuring timely and successful completion of multiple administrative assignments by defining tasks, setting priorities and explicit instructions
- Enhanced staff performance and happiness index by building strong inter personal relationships, promoting an organizational culture using norms of divisional system as established by the IN
- Evolved an effective security review plan and monitoring mechanism to restrict critical vulnerabilities in a highly sensitive area both in HQs and project site
- Collaborated with various ministries to organize and initiate a high-level project management board chaired by Hon'ble RM

### TECHNICAL MANAGEMENT (MID LEVEL MANAGER)

NOVEMBER 2016 TO JULY 2019

- Led a multi-functional and cross-cultural team 110 highly talented, skilled and committed Naval technical sailors, ensuring operational availability of all main propulsion, ballasting & auxiliary equipment of frontline warship (12500 Tonnes) for sustained operations in international seas through efficient inventory management, swift repairs and planned preventive maintenance
- Successfully maintained competence, morale and dedication of the engineering department
- Successfully guided the technical team of the ship through her refit and dry dock undertaking repairs of systems including main propulsion ensuring compliance with site safety procedures
- Right shifted the learning bell curve by imparting quality training and evaluation. Developed a standard training package for acquaintance and technical specifications of engineering equipment
- Reverse engineered foreign origin sensors and controllers, reducing cost to run by almost 60%

### TECHNICAL MANAGER (INDEPENDENT)

JULY 2015 TO OCTOBER 2016

- Administered and lead the RAC & Central Machine Shop (ISO 9001:2008, OHSAS 18001:2007) technical industrial workforce of over 300 personnel. Responsibilities included planning and execution of (multiple minor projects) maintenance/ installation of onboard RAC system, inventory management & indigenisation, Vendor assessment, conclusion & management of rate contracts, planning and creation of the infrastructure facilities for store management and industrial workforce welfare
- Conceptualised and re-designed the halted project (budget overshoot) for upgradation of the industrial shopfloor with facilities including Heavy Machinery support complex, test beds and trial equipment for RAC, with effective saving of 27 Cr and total project cost of 123 Cr spares and manpower
- Reviewed and streamlined all work processes in accordance with Integrated Management system including setting up of centralised store facility ensuring optimum resource utilisation and efficient production through flawless execution
- Created modern dining & recreation facilities and organised various sporting events as part of worker welfare program
- Undertook QA for equipment from firms like M/s Elgi, M/s Accel and M/s Johnson Controls (York compressors) and ensured the project completion till sea trials

### JUNIOR ENGINEER OFFICER (TEEKAY MARINE SERVICES)

AUGUST 2011 TO JUNE 2013

- Inventory Management
- Maintenance and repair of auxiliary equipment
- Cross cultural and multifunctional team building
- Ingenious repair of the major equipment with limited resources





Experience 13 years



INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- B. Tech (Mechanical)
- PG Dip Aeronautical Engg

## COURSES & CERTIFICATION

- Fundamentals of Human Resources Management
- HR Analytics Certification
- Brand Management: Aligning Business, Brand and Behaviour

## KEY SKILLS

- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

Enthusiastic, collaborative and goal oriented Indian Air Force officer with 13 yrs of cross functional experience. Adept in critical analysis, persuasive skills, resource optimization and organizational skills. Have an accomplished track record of leadership, capacity building, developing constructive and sustainable processes in Administration, HR Management and Training

## EXPERIENCE

### SENIOR MANAGER

AUGUST 2019 TO PRESENT

- Execution of offloading of 04 Armament trains within a span of two years in a record time of 3 hrs each by effective planning, administration and execution involving teams of 500 people. The task was carried out by making small teams, task distribution with complete clarity till the last man, effective monitoring and solving immediate unforeseen problem areas
- Distribution and positioning of 800 Ton of heavy armament stores to various locations in Western sector by rail and road by administering team of 300 individuals, setting up supply chain procedures, ensuring their safety along with maintaining accountability and security of the armament stores
- Developed weapon allocation plans at 03 different locations and helped the organization to reduce time for operational readiness during wartime
- Deployment of 600 personnel for repositioning and movement of Air Armament Stores at earmarked locations by conveying clear task objectives, laying down practical time frames, building up the team cohesion and keeping up the morale high even in extreme desert weather conditions
- Achieved successful dispatch of 75 Armament loaded trucks to 3 different formations in the western region of the Country in a record time of 12 days by tying up with Civil agencies (for logistics support), Sister Arm Service at Advance HQ Level as well as within own Service. Brought all the agencies on a same platform to achieve the task allocated acting as single point of contact
- Achieved and maintained 98-99% serviceability for a period of 12 consecutive months of the complete fleet (85) of heavy machinery (cranes, forklifters, aircraft recovery vehicles, fire-fighting vehicles), equipment and other military vehicles by developing a spares management system, feedback mechanism and developing sense of belongingness of the personnel to the equipment

### MID LEVEL MANAGER

JANUARY 2015 TO JANUARY 2019

- Ensured Zero loss of life to the Air Explosive Stores worth over 450 Cr by developing a feedback mechanism, facilitating procurement and introduction of latest sophisticated sensors for ease of monitoring and to provide early warning for in time corrective action
- Ensured 100% Serviceability of Microlite Virus Aircraft by optimum utilization of resources, proactive approach of timely positioning of spares, prompt liaising with various agencies at higher Command levels and OEM
- Carried out 21 successful Bomb Demolition Tasks in the western sector of the country involving live demolitions with a team of 46 personnel. The task was achieved by imparting regular continuity trainings, developing discipline amongst the team members, infusing confidence and cohesion in the team to perform their best under extreme pressure and desert weather conditions without any error
- Significantly enhanced the training standards of 250 personnel on special Bomb Disposal techniques by conducting lectures, live hands-on trainings, recording the progress to reflect upon and finer course corrections

### JUNIOR LEVEL MANAGER

JUNE 2014 TO JANUARY 2015

- Organized 7 mega scale administrative events by assiduous coordination with multiple stake holders
- Carried out recruitment of Non-Combatants by organizing 5 major recruitment events
- Devised a methodical counselling system keeping in view the pressure working conditions of the teams. Organized time to time recreational activities (picnics etc) and promoted mental health drive for the personnel and their families
- Initiated a workplace improvement drive as Officer in Charge of various sections. Open door office concept was implemented to improve approach and connect amongst all the personnel

### SALES-BUSINESS TO CONSUMER (B2C) (TECHNICAL APPLICATION ENGINEER) (Hilti India Pvt Ltd – Swiss MNC)

OCTOBER 2010 TO OCTOBER 2011

- Created and developed direct consumer base for the wide range of products (anchoring systems, power tools etc.). Achieved 100 % sales targets

### SALES-BUSINESS TO BUSINESS (B2B) (SR SALES OFFICER) (Godrej & Boyce Mfg Co Ltd- Material Handling Division)

OCTOBER 2008 TO OCTOBER 2010

- Surpassed annual sales target of 1.5 Cr by 30% within 1 year of operation. Developed Uttarakhand territory for repeat sales and service business for heavy capital equipment (Fork lift trucks) by exhibiting marketing and sales skills





Experience 14 years

INDIAN ARMY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Pursuing Post Graduate in Public Administration from IGNOU
- Bachelor of Computer Applications from Sikkim Manipal University

## COURSES &amp; CERTIFICATION

- PGDM in Advance Material Management from Rani Durgavati University
- PGDM in Material Management Course from Rani Durgavati University
- PGDM in Defense Management and Strategic Studies from Madras University
- Staff Duties and Operation Logistic course
- Pursuing Certification course of Lean Six Sigma Black Belt from Simplilearn
- Professional certificate in Google Project Management

## KEY SKILLS

- Integrated Supply Chain Management
- Logistics & Warehouse Management
- Vendor Management
- Manpower Planning & Management
- Provision Planning
- Inventory Management
- Event Management
- Loss Prevention
- Process Improvement
- Administration & Human Resource Management
- Program Manager

A versatile, decisive, result oriented and adaptive professional with 10 years of cross-functional experience in Security, Logistics and Supply Chain Management, Loss Prevention, Planning and forecasting for Procurements, Manpower Planning, Team Building, Spare Management and Operations Management, HRM, Training, Administration & Event Management in the Indian Army and 4 years in Doordarshan Kendra News Imphal. Ability to successfully engage with multiple stakeholders across geographies. A successful team leader with excellent oral and written communication skills, who has demonstrated ability to autonomously multitask and prioritize requirements to meet time critical deadlines in a highly fluid work environment

## EXPERIENCE

- 2007-2011 – Worked as PA to News Editor in Doordarshan Kendra News Imphal on contractual basis assisting the News Editor on the Content, Broadcasting and the Administration
- 2011-2013 – Officer Cadet under Military training IN OTA Chennai
- 2013 onwards commissioned in Army Ordnance Corps with an opportunity to serve in various appointments and handle various critical logistic projects
- Experienced in demand forecasting, capability development, warehouse management, Spare management, Provision and Procurement planning and Budgeting for Critical and Major Factory Repairs of Tanks T-90, T72, BMP, CMT, Trailers and various other important Military Vehicles and Equipment using the various automation under ERP
- Performed critical supply chain Management of various Logistic and Ammunition in the counter insurgency areas of Kashmir along with Administration and HR of approx 300 personals
- Imparted the duties Company Commander of approx. 1000 personnel which included the HR, administration, Logistic, ammunition supply chain management and manpower management. Also performed the duties of Internal Security Officer with security of the establishments spread in an area of 13 kms
- Adept in Distribution Planning, Logistics & Transportation Management (Transport Contractors and Driver), Procurement and Operations Management
- Developing vendors into strategic partners; identifying and developing potential vendors/ suppliers for achieving cost effective purchases of materials and achieving reduction in cost
- Experienced in Event Management, Project Manager, and as Program Manager coordinating of various agency and various projects
- Experienced as The Administrative Officer of three Educational Institutes with the Operation management, Infrastructure Development, Project Management, Welfare activities, Strategic Planning and Budgeting
- Carried out HR functions including employee grievances redressal, performance reviews, appraisals, shift management, leave management, discipline, counselling, conflict resolution, work scheduling & delegation, welfare, rewards and appreciation
- Strong cross-functional, multi-ethnic team coaching, leadership, and management experience with team size up to 1000-1200 families

## LANGUAGE PROFICIENCY

- English with Professional Proficiency
- Hindi with Professional Proficiency
- Assamese with Professional Proficiency
- Manipuri with Professional Proficiency
- Bengali Bilingual Proficiency
- Nagamese Bilingual Proficiency
- Nepali Bilingual Proficiency
- Learning Basic French

## AWARDS/ ACHIEVEMENTS

- Corps Commander's Appreciation Card: 2018





Experience 10 years

INDIAN AIR FORCE

## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- PG Diploma in Aeronautical Engineering VTU 2014
- B.Tech. in Information Technology Kurukshetra University 2008

## COURSES & CERTIFICATION

- Certified Scrum Master
- Lean Six Sigma Green Belt
- PMP (Pursuing)

## KEY SKILLS

- Project Management
- Operations Management
- Schedule Management
- Focused Approach
- Leadership and Team building
- Communication
- Problem Solving
- Crisis Management
- Negotiation
- Time Management
- Cross-functional Coordination

A dynamic leader with ability to work productively and independently across multiple disciplines, demonstrating adaptability, strong work ethics & commitment to organizational objectives. Proven track record of delivering remarkable results in a rapidly changing environment and able to pivot strategically without losing momentum. Spearheaded cross functional team of 400 professionals in the deployment of enterprise-wide projects. Directed strategic operations and multiple projects as project manager while leading a team of internal stakeholders and external vendors/ business partners in delivering business solutions

## EXPERIENCE

### PROJECT MANAGEMENT

- Managed multi-portfolio projects/program of contracts more than Rs 2000 Cr to improve end user experience and induction of various operationally essential equipment for IAF units
- Drove data strategy and efficiency improvement efforts for operations program - Identified improvement opportunities for operations at field units, created business case for approvals, drove end to end implementation leading teams to deliver Rs 500 Cr annual business benefits
- Defined risk and issue management process while managing cross program coordination to address mutual dependencies; thereby improving the efficiency by 25% throughout the project
- Led cross functional team of engineers and user experience designers in agile environment to execute product roadmap, providing consistent integrated solution across products to ensure zero error and fail proof execution
- Initiated multiple indigenisation projects to the tune of Rs 700 Cr under make in India in partnership with multiple private and public sector defence partners like BEL, HAL, DRDO, ADTL etc towards building up of Eco system for enhanced cutting edge technology capability for defence manufacturing
- Scheduled various project tasks by identifying the activity list, its attributes, sequencing milestones using Precedence Diagramming Method (PDM) to help team knowing priorities, assignment and identifying missing activities
- Prepared Project Management Information System using PM data for future use to improve collaboration, communication and enable agile processes

### OPERATIONS MANAGEMENT AND SUPPLY CHAIN MANAGEMENT

- Co-ordinated system deployment for live missile firing task by planning movement for squadron equipment along with 400 personnel via rail, road and air and successfully deployed without any incident/accident
- Managed & controlled the operational risks, developed processes to identify abnormal trends & associated risks and obtain approvals for mitigation plans across operational missions
- Led the operations of mission-critical system at a forward airbase during live exercise, maximizing the upkeep time through optimum utilization of resources
- Carried out effective forecasting, procurement and provisioning of resources by analysing data reports, product life cycle, spare consumption trends and demand & supply cycle
- Fortified team for delivering operational results in national Exercise GWFR. Proved mettle and created records and accolades for the squadron and SAM-III SAGW Fleet
- Monitored and tracked KPIs on daily basis like TAT, failure rate, manpower efficiency, cost vs work output and delivery timelines, to ensure quality control and quality assurance in each aspect for assets worth Rs 1000 Crores
- Developed and executed obsolescence strategies after analyzing risk and critical areas and established the framework, infrastructure and process to maintain the legacy fleet of Precision Approach Radar operational while leading core team comprising of IAF and HAL personnel
- Steered operational efficiency for daily operations at optimum level by clearly communicating the requirements, encouraging continuous improvement, defined workflow and clear timelines for live missile firing

### SECURITY AND ADMINISTRATION

- Planned and executed various measures to enhance the security of Military campus to safeguard asset worth 250 Crores by incorporating latest technologies and achieved zero tolerance security setup
- Implemented various HR policies which include performance reviews, appraisals, leave management, discipline, counseling, conflict resolution, job delegation, welfare, appreciation and redressal of grievances
- Headed the transition to paperless practice by implementing an e-Office system. The process improvement initiative reduced delivery timelines marginally by 35%

### AWARDS/ ACHIEVEMENTS

- Achieved higher professional competence combat crew category BEE for heading operations independently
- Awarded Sainya Seva Medal for heading operations under severe climatic conditions
- Exceptional grading in Technical Type training on SAGW system and Air Staff Knowledge course
- Recommended for VCAS commendation for leading team for obsolescence management of Radar
- Recommended for AOC -in - C commendation for heading intense operations successfully
- Awarded Best SAGW unit during DASI Inspection with all-time highest serviceability ratio of Missile Guidance Radar along with associated equipment





Experience 10.5 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor of Engineering (EEE) 2010

## KEY SKILLS

- Administration
- IT and Cyber-Security Solution Manager
- Instructor Experience
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- Human Resources Management
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Flag Officer Commanding-In-Chief (East) Commendation (2019) for devotion to duty
- Letter of Appreciation for Single-handedly safeguarding Strategic Naval land during Covid-19
- Awarded as winner for the Annual Submarine journal cover design
- Awarded as winner for the Best services department (2020)

Highly Adaptive and goal oriented Indian Naval Submarine Officer with 10.5 yrs experience in myriad of professional domains. Problem solver, adroit in critical analysis with strong traits of inquisitiveness, out of box thinking and strong persuasive skills

## EXPERIENCE

### SENIOR INSTRUCTOR –CONTROL SECTION JANUARY 2021 – TO PRESENT

- Instrumental in achieving 100% Safety efficiency of the Training establishment by formulating reliable and comprehensive standard operating procedures and through conducting Fire & safety audits
- Improved learning curve by imparting quality and practical training standards of around 100 trainers, as a 'Class A' Instructor at School for Advanced Undersea Warfare
- Significantly enhanced the training standards of 300 personnel by developing a CBT Package on Reactor Control System

### DEPUTY MANAGER (R&D FACILITY) FEBURARY 2020 TO JANUARY 2021

- Spearheaded the timely roll out of Naval Communication Network Project, first of its kind in the Indian Navy, worth 75 crores and acted as a single point of contact for multiple stakeholders ensuring project completion within timelines
- Modernized 20% of unit IT infrastructure worth Rs 10 crore by procuring state of the art IT assets
- Deftly conducted calibration of Reactor instrumentation without the presence of OEM and matched their QC standards

### MANAGER (UNIT COMMANDER) FEBURARY 2020 TO JANUARY 2021

- Handled overall Manning and Administration of 183 acres of Naval strategic land and Infrastructure project at Kakinada, maintaining consonance with district authorities during the outbreak of pandemic and ensured safe custody of staff from Covid-19

### MID LEVEL MANAGER (SUB UNIT COMMANDER) JANUARY 2017 TO FEBURARY 2020

- Successfully conducted the maiden steam trails of strategic naval platform to complete the milestone clearances prior to commissioning

### MID LEVEL MANAGER (SUB UNIT COMMANDER) MARCH 2015 TO JANUARY 2017

- Organized 3 mega scale administrative events of National Importance by assiduous coordination with multiple stake holders
- Authored defect acquaints, design review, analysis and report to create a knowledge bank repository
- Ensured optimum asset management and zero downtime through seamless planning and execution of Operation cum Maintenance Cycle of all maritime electrical assets On-board

### JUNIOR LEVEL MANAGER (TRAINEE OFFICER) JUNE 2012 TO MARCH 2015

- Ensured unbiased employee management complying with HR policies for approx. 200 personnel which includes appraisal, manpower planning, performance evaluation, leave forecast and other personal & legal issues

### CORPORATE (SR SALES MANAGER) JUNE 2012 TO MARCH 2015

- Attained a sales growth by employing new marketing techniques and sales skills while promoting healthier transportation to commute while working with Just Buy Cycles Ltd





Experience 12 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- PGDBM(X) – Business Analytics
- Bachelor of Engineering, Computer Science

## COURSES & CERTIFICATION

- Personality Assessment & Leadership Identification, DRDO
- Leadership Course, Indian Navy
- Lean Six Sigma Green Belt, AIPGE
- Google Analytics for Beginners and Advanced, Google Analytics Academy
- Certified Scrum Master
- Pursuing PMP

## KEY SKILLS

- Leadership & Active Listening
- Effective Communication
- Workforce Planning
- Stakeholder Management
- Adaptability & Problem Solving
- Strategic Decision Making
- Multi-tasking
- Sourcing & Cost Control
- Teamwork & Collaboration
- Training, Mentoring & Coaching

## AWARDS/ ACHIEVEMENTS

- Vice Chief of Naval Staff Commendation: Aug 2022

Agile leader with 10 years' experience in Project Management, Operations Management, Risk Management, Strategy & Policy implementation, Leadership Recruitment in Indian Navy and 2 years' experience in software Development and Testing in Toshiba

## EXPERIENCE

### HEAD OF DEPARTMENT (PSYCHOLOGY), PROJECTS AND ADMINISTRATIVE DIRECTOR JANUARY 2021 – TO PRESENT

- Performed personality profiling and interpretation of intelligence as a panel member of Services Selection Board (SSB) for psychological evaluation and functional analysis of behavior
- Determined the potential of over 900 Indian Navy aspirants, in fields of cognitive ability, social adaptability and group effectiveness for enrollment as officers
- Conducted project assessment, gathered requirements, and finalized architecture reviews of Naval networks project (IP/ MPLS) worth ₹250 crores; ensured secure transmission of Top-Secret data
- Enhanced the safety and security of the base by 40% with effective planning and implementation of Technology based strategies
- Procured items via digital tendering process; prepared scope of work, RFPs/ RFIs, detailed estimates and held price negotiation with vendors for competitive pricing
- Automated document correction to reduce the process time by 40%
- Streamlined the organization into lean structure and formed domain specific teams to increase resource utilization by 20%

### SENIOR PROJECT COORDINATOR, IT PROJECT HEAD JUNE 2019 TO JANUARY 2021

- Steered IT projects to disburse Pension to Naval Veterans, significant to Digital Roadmap of the Indian Navy, with budget spending of ₹1000 Crores while heading cross-functional teams of 100+ professionals & delivering remarkable results in agile environment
- Managed 24\*7 operations of Pan-India Strategic Tri-Services Defence Communication to increase satisfaction of 5,00,000 stakeholders and reduce Handling Time by 50% to solve Veteran financial and administrative dependencies
- Interfaced with PMO and partnered with external stakeholders to steer acceptance testing and administer execution of India's first Tri-Services Strategic Communication platform, a project worth ₹700 Crores

### PLANNING AND STRATEGY OFFICER, HEAD OF OPERATIONS, PROJECT MANAGER FROM JUNE 2013 TO JUNE 2019

- Analyzed and correlated information from Blind Radar; ensured safe passage for the warship in extremely low visibility
- Improved the living conditions of 200+ sailors by undertaking infrastructural development
- Expertise in on-site monitoring, conducting root cause analysis of failures, and streamlining operations to minimize downtime; played a pivotal role in resolving a major issue during a critical mission while deployed in International Waters
- Coordinated with DRDO by extensive planning and testing which led to successful completion of INR 1500 crore project
- Projects Organized and procured inventory of supplies, rations, and equipment for ensuring effective working of ship, responsible to forecast demands and ordering keeping in view the Economic Order Quantity (EOQ) and safety stocks
- Managed overall HR functions which included workforce planning, training, appraisals, counselling, grievance handling etc
- Delivered high-impact presentations to foreign Naval dignitaries and established self as an influential communicator. Also, conducted Annual inspections and audits of internal and external units
- Created SOPs and training guides with the integration of Lean methods and Kaizen principles

### CORPORATE (DEVELOPMENT AND TESTING) SEPTEMBER 2011 TO JUNE 2013

- Reached 100% targets in terms of scope and time by exhibiting software Development and Automation Testing skills, along with documentation for Medical and Banking sector projects



# SRINIVASA GIRISH RAMACHANDRUNI

Age 33 years



Experience 12 years

INDIAN AIR FORCE



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Ph.D (Aerospace Communications) (Pursuing)
- M. Tech (Software Systems)
- PG Diploma in Aeronautical Engineering
- B. Tech (ECE)

## COURSES & CERTIFICATION

- Software Engineering Course – SDI, AF
- Lean Six Sigma Green Belt
- Appraisal Workshop
- BFS L1 & L2 certifications – CTS
- PMP® (Pursuing)
- CISSP (Pursuing)
- Data Science Master's Program (Pursuing)

## KEY SKILLS

- Domain Expertise
- Research Oriented Approach
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

Enthusiastic, hardworking and focused individual with over 12 years of multifunctional experience with the IAF. Acquired extensive knowledge in technical skills, resource management and problem solving. Resourceful and well-organized with excellent leadership & team-building record. Recognized for accessing operational needs and developing efficient solutions with strong history of leading high-performance teams to meet organizational objectives

## EXPERIENCE

### MID LEVEL MANAGER (UNIT IT OFFICER) AUGUST 2021 – TO PRESENT

- Achieved 99.99% serviceability in maintenance of the organization's internal IT network
- Efficiently planned and conducted prioritized procurement of IT and network resources to maintain CIA 24X7 of Org Network
- Successfully handled and mitigated 03 cyber incidents and resulted risks inside unit
- Successfully driven multiple project implementations with effective communication plans in a unit of 5000+ personnel which includes optimized design optical fiber based L1 network infrastructure, Layer 2, Layer 3 routing and various IT infrastructure migrations costing more than INR 75 crores
- Planned and successfully guided an approximate of 45 personnel and 1300+ new recruits in upskilling in IT domain through personalized/ assisted methodical training curriculum
- Successfully developed and implemented SOPs to mitigate any risk and contingencies in terms of Network and Server Security. A team of skilled individuals were built to handle/ mitigate such risks

### MID LEVEL MANAGER (DIRECTING STAFF) AUGUST 2019 TO AUGUST 2021

- Accomplished swift integration, smooth administration and effective HR Management of an approximate of 1300 personnel in a cross-cultural training scenario
- Devised and upgraded multiple methodical training curriculum to upskill the staff in the organization along with the development of a new curriculum for new recruits meeting the current trends and requirements of the organization in multiple domains such as Communications, IT and Quality domains
- Improved learning curve by imparting quality training, upskilling and evaluated training standards of around 40 trainers, as a training squadron commander at a training institute
- Significantly enhanced the training standards of new recruits over 2 years by incorporating and implementing practical on-field orientation-based curriculum about various ground based and air-based communication equipment and quality management systems

### JUNIOR LEVEL MANAGER (SYSTEM ENGINEER) OCTOBER 2014 TO AUGUST 2019

- Efficiently planned and implemented the maintenance of UAVs and various associated equipment. Reviewed and developed various MS-Excel and MS-Access based component life monitoring tools that helped unit in prioritized and effective supply chain management
- Successfully carried out various flight maintenance and safety data analytics for the effective maintenance planning on a daily basis
- Supervised and lead a team of 130 highly skilled maintenance personnel comprising of multi-geographical and multi-cultural backgrounds including few foreign nation individuals
- Successfully completed pilot project of RPA operations at challenging altitudes and challenging locations
- Conducted Periodical Quality Audits in maintenance practices identifying the lapses which were enhanced through the serviceability percentage increment from 85% to 96% that sustained over a period of two years
- Successfully achieved BEE category in Aircraft Maintenance Practices and Aeronautical Engineering Category

### CORPORATE (PROGRAMMER ANALYST) OCTOBER 2010 TO JULY 2012

- Successfully executed multiple product support projects as a Mainframe Programmer on a banking project at Cognizant Technology Solutions
- Developed a customer reporting tool which saved a total of Rs. 10,00,000 on a monthly basis towards the client expenditure on various personalized benefit offering to customers
- Successfully demonstrated business acquisition capabilities to Nordic clients as Strategic Business Analyst





Experience 9.5 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor of Technology (Mechanical)

## COURSES &amp; CERTIFICATION

- Leadership Course, Indian Navy
- Lean Six Sigma Green Belt (AIGPE)
- Certified Scrum Master (Scrum Alliance)
- PMP (Pursuing)

## KEY SKILLS

- Project Management
- Operations & Quality Control
- Human Resources Management
- Training & People Skills
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- Security Risk & Conflict Management

Focused, disciplined and passionate Naval Officer with a strong leadership, uncompromising ethical fibre and contextual resilience of 9.5 years with cross functional experience and has a proven niche in Naval Operations. Rooted in rich diverse and inclusive tradition and aims to bring about sustained growth through critical thinking, persuasive skills, resource optimization and organizational skills. Believes in being an impactful and collaborative leader for solving problems through consultation, data and technology

## EXPERIENCE

## INDIAN NAVY

OPERATIONS OFFICER |  
CHIEF SECURITY OFFICER | GOA

JUNE 2020 - PRESENT

- Oversaw effective distribution of 100% increase in government funding in various projects including contracts for turnaround of ships at ports in Goa; reduced the turnaround time by 15% by effective delivery of logistic and administrative requirements for the visiting ships including that of foreign friendly nations
- Ideated, conceptualized and implemented a prefab construction to improve sailors' living standards and combat readiness. Led negotiations with a private manufacturer thereby reducing the cost of manufacture of prefab construction by 40% through effective bargaining and increasing the competition among vendors
- Oversaw record 720 days of zero security incidences by spearheading assessment of strategic assets and formulating threat assessment model throughout the naval base and its residences
- Conducted Coastal Security Awareness Campaign along the western coast and implemented island outreach program as part of Navy's engagement to the local populace which was widely appreciated in national media
- Led and motivated 150 re-employed veteran soldiers as the Commanding Officer of the base security unit

CHIEF OPERATIONS OFFICER |  
HEAD OF DEPARTMENT | GUJARAT

JUNE 2018 - JUNE 2020

- Planned and executed record number of Operational Turn Arounds of naval assets at ports in Gujarat, 01 major port and 41 minor ports, and at International Maritime Boundary complying international laws
- Planned and conducted key political visits on site including President of India, Prime Minister of India, President of United States. Oversaw the visit of Chief of Defense Staff, Myanmar which resulted in signing of Memorandum of Understanding for port development
- Planned and conducted key political visits on site including President of India, Prime Minister of India, President of United States. Oversaw the visit of Chief of Defense Staff, Myanmar which resulted in signing of Memorandum of Understanding for port development
- Led deployment, planning and operational support of nine major warships at sea in international waters; ensured operational and logistic demands of these ships at both naval and non-naval ports in Gujarat
- Ensured secure international waters in liaison with 42 ports of Gujarat thereby ensuring 535 MMT of trade in the state

EXECUTIVE OFFICER | SECOND-IN-COMMAND |  
HEAD OF DEPARTMENT | MINOR WARSHIP

AUGUST 2016 - JUNE 2018

- Maintained operational availability and sea worthiness of sailors and warships, worth \$6.6M and was successfully deployed at the International Maritime Boundary for record number of days
- Led a team of four officers and 60 sailors towards readiness and deployment of warship Navigation Officer | Minor Warship Jun 2017 - Apr 2018
- Ensured safe navigation of warship along the western coast and accomplished its operational commitments through Deep Water Channel off Gujarat which accounts 75% of trade volume of the country
- Increased efficiency and appreciation of watches by integrating navigational feeds and information into one console for the command accessibility and improved command post for informed decisions
- Prepared and formulated the official Security and Port Orders for 42 ports at Gujarat state

MRF LTD, FORTUNE 500 CHENNAI, INDIA  
MAINTENANCE ENGINEER  
| HYDERABAD | CHENNAI

DECEMBER 2012 - JUNE 2013

- Reduced the average downtime of the machines by 36% per day by adherence to the procedures of Planned Preventive Maintenance
- Responsible for uninterrupted production of a rubber banbury plant for its first robotic plant in the country
- Employed best practices of Total Productive Maintenance, 5S and Kaizen in the production department and ensured 100% spare availability for all mechanisms in the machines





Experience 11 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor of Engineering Information Technology
- PGDBM in Marketing Management

## COURSES &amp; CERTIFICATION

- Certified Radiation Safety Officer by Inspector General Nuclear Safety
- Digital Marketing Certification (Google)
- Marine Electrical and Submarine Specialisation

## KEY SKILLS

- Problem Solving
- Strategic Planning
- Data Analytics
- Cross Functional Team Leadership
- Leadership & Team Building
- Strong Written and Verbal Communication Skills
- Training

## AWARDS/ ACHIEVEMENTS

- In role as Radiation Safety Officer, improved operation and situational awareness by designing and developing several data driven tool
- Indigenously developed hand sanitizer dispensing machine using in house resources during COVID lockdown

Result oriented multi-faceted professional with advanced analytical, reasoning, and problem solving skills with Data-driven leadership in Quantitative Analysis, Project management, and Operations for 11 years

## EXPERIENCE

### SENIOR INSTRUCTOR (ELECTRICAL AND RADIATION SAFETY) SEPTEMBER 2021 – TO PRESENT

- Positioned at highly coveted post as Senior Instructor at Nuclear Submariners Training School of Indian Navy. Exhibited strong communication skills in imparting training in respect of highly technical radiation safety and electrical concepts to over 200 trainees
- Mentored and motivated junior team members to undertake career development courses by conducting personal training and guidance conferences

### SENIOR MANAGER (RADIATION SAFETY OFFICER AND DEPUTY ELECTRICAL OFFICER – NUCLEAR SUBMARINE) SEPTEMBER 2017 TO AUGUST 2021

- As Deputy Head of the Department (Electrical) of a major flagship of the Indian Navy, evaluated & co-authored SLAs, processes, and business plans, reviewed and analyzed data and carried out due diligence, strategic evaluation, of critical programs, projects, and policies
- As Radiation Safety Officer, created quantitative models and validated research hypothesis towards highlighting issues, spotting trends, and identifying root cause
- Integrated design innovations and technology with stringent quality control and regulatory compliance in extremely sophisticated and life and safety critical equipment
- As Head of the Department (Radiation Safety) ensured 100% regulatory adherence using strong governance framework & metrics, consistent with global trends. Successfully completed regulatory inspections by Indian and International safety inspectors. Prepared timely regulatory reports and annual reports of the Inspector General Nuclear Safety
- Standing board member for consultation of design reviews, review of new technology and examination of prospective Radiation Safety Officers and Nuclear Plant Operators

### MID LEVEL MANAGER (DEPUTY ELECTRICAL OFFICER-CONVENTIONAL SUBMARINE) APRIL 2015 TO AUGUST 2017

- Engaged in cross-team leadership and collaborated, managed, mentored and led high-performance teams consisting of 45 to 50 cross-functional professionals, consistently outperforming all deliverables
- Conducted performance review, and appraisal discussions of all the team members
- Innovatively reduced cost of spare parts and inventory lead time resulting in reduction in man hours and financial saving by designed and developing an excel based tool for inventory management
- Undertook critical decisions in highly volatile and dynamic situations by evaluating operational risk, and determining appropriate course of action

### JUNIOR LEVEL MANAGER (ELECTRICAL SPECIALISATION OFFICER) JUNE 2012 TO MARCH 2015

- Maintained optimum cycle of Predictive and Preventive Maintenance, thereby reducing downtime and ensuring maximum availability of strategic assets of the Indian Navy
- Authored defect acquints, design review, analysis and report to create a knowledge bank repository
- Planned, organised and conducted cultural and military events Planned events while managing all event project elements within allotted time limits





Experience 10 years

INDIAN AIR FORCE

## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- B. Tech Electronics and Communication, Uttarakhand Technical University, Dehradun, 2011

## KEY SKILLS

- Leadership
- Interpersonal Skills
- Strategic Planning
- Project Management
- Crisis Management
- Risk Mitigation
- Operations
- Problem Solving
- Team Management
- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Security Risk & Conflict Management

An individual with the ability to multitask, solve problems, prioritize, organize, and effectively communicate with all levels of staff and meet deadlines required in providing outstanding administrative support to the management. With more than 10 years of solid experience across multiple HR disciplines – Organizational Development, Employee Relations and Payroll. Known to challenge the status quo, co-create practical and focused strategies and solutions. A high sense of accountability to drive effectiveness in execution and ability to make tough decisions. Learns best through hands-on experiences and through a diverse network of individuals with different backgrounds and thinking. Believes deeply in mentorship and investing in those who have a strong desire to learn and be successful

## EXPERIENCE



## SENIOR ADMINISTRATION OFFICER

JUNE 2016 – TO PRESENT

- Present Provided end to end HR solutions including Employee Relation and Organization development for approximately 3000 employees from various groups (e.g. operations, maintenance and administration)
- Developed and implemented HR strategies for the assigned department, including performance management, succession planning, employee engagement, diversity and inclusion
- Designed Employee Relation (ER) framework in partnership with organization to enable proactive employee sensing that resulted in timely intervention. Demonstrated ability to build quick rapport and trust, manage confidentiality, influence individuals to raise issues for resolution with management and appropriate parties
- Partner with senior leaders to resolve complex employee relation issues, conduct thorough and effective investigations, keeping all cases out of litigation
- Design and facilitate leadership training for junior managers
- Strategized and led the formation and execution of a People Transformation project to address the need for more transparency across organization and leaders resulted in reduced attrition by 15%
- Facilitated and led annual performance management process by organizing sessions with managers. Communicating performance review, manage Workday, budget utilization and generate recommendations for strategic alignment
- Organized seminars and conferences to understand organization's strategies and align human resource strategy and programs to achieve the organizational goals, including alignment of succession planning, leadership development, resource planning, talent acquisition, compensation and performance management
- Partner with HR Functions, Compensation and Benefits, Talent Management, Learning and Development to implement HR strategies and programs in alignment with Organizational objectives
- Drove cost-effective strategies to reduce expenditure by 10-15% in the period from 2018 till present day
- Constant evaluation/monitoring of processes and performance including developing ideas to support continuous improvement, operational efficiencies and standardization
- Identify, share and reapply best practices, drive standardization across the geographies to ensure consistency and efficiency
- Interacted with employees, management and vendor to drive procurement process improvements, which reduced processing time by 13% (2 days)
- Developed the training documents and trained the new enrolled specialist on process and system



## MILITARY PILOT

JUNE 2011 TO JUNE 2016

- Trained in three fighter aircraft with 400 hours of accident/incident free Fighter flying involving quick situational assessment and split-second decision making
- Participated in various Fighter operations and demonstrated flexibility and adaptability in challenging conditions
- Used critical thinking and problem-solving abilities to complete complex military Fighter flying operations





Experience 10 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- B.Tech in Electrical and Electronics JNTU, Hyd:2011

## COURSES &amp; CERTIFICATION

- PMP – PMI Certified
- PMI-ACP, PMI
- CISSP (Pursuing)
- ITIL V4
- Microsoft Cloud Practitioner (AZ -900)

## KEY SKILLS

- Leadership & Team Building
- Planning & Organisational Skills
- People Skills

## IT SKILLS

- MS Office(Word,Excel, Powerpoint)

## BASIC LEVEL

- MySQL
- Microsoft Project
- Power BI

Agile Leader with 10 years of excellence in cross functional leadership roles, driving projects with huge cost implications, implementation and administration of various systems and assets; encompassing domains of program management, operations, supply chain management, change management, project management, vendor management, safety and quality assurance; Bringing together strong military ethics, hard work and perseverance for organisational development

## EXPERIENCE

## PROGRAM MANAGER

JUNE 2020 – AUGUST 2022

- As a Product Manager coordinated with a team of 5 software specialists for development and deployment of Interactive Electronic Technical manual (IETM) software, which ensured quick resolution of incidents onboard Naval Ship
- Planned and executed three similar projects of 1.5Cr/each to integrate and monitor real time data onboard submarine under Atmanirbhar Bharat
- Successfully Steered procurement of control systems worth 450Cr by preparing SOC, RFP and organizing price negotiation meetings
- Administered more than 20 OEMs/ firms/ vendors to ensure availability of spares/ services aiming at effective cost & quality management

## SENIOR OPERATIONS MANAGER

APRIL 2016 – MAY 2020

- As an Inventory Manager by forecasting demand of inventory and applying Just in Time (JIT) framework was able to reduce inventory cost by 22% and reduce the Operating Costs by 6%
- As an Incident Manager at Command Control Centre co-ordinated activities with specialists of various departments for incident assignment and resolution, carrying out Root Cause Analysis (RCA), implementing corrective/improvement actions in compliance with policies and procedures
- Lead a team of 6 Control System Specialists for Data logging, processing and analysing parameters of 500 sensors pertaining to critical systems for early detection of faults and quick resolution of errors, resulting in efficient and continuous operation
- Effectively executed market research for identification of alternative indigenized spares for obsolete Russian Origin Spares and achieved cost reduction of 60% through collaborating with Indian OEMs, by which the saving to exchequer was 15.6 Cr
- As an IT Admin ensured uninterrupted functioning of all IT Assets and as an InfoSec Officer ensured strict compliance of IT Security Policies

## OPERATIONS MANAGER

DECEMBER 2012 – MARCH 2016

- As a division head undertook quality assurance and timely maintenance of approx 50 instruments
- Determined schedules, sequences and assignments for work activities, based on work priority and the skills of team





Experience 10 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- MTech Aeronautics (Mechanical)
- BTech (Mechanical)

## COURSES &amp; CERTIFICATION

- Lean Six Sigma Green Belt (Henry Harvin Education)
- Course on Aircraft Structure: Design, Production & Testing (Jain University)

## KEY SKILLS

- Project Management
- Operations & Quality Control
- Human Resources Management
- Training & People Skills
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- Commendation by Flag Officer Commanding in Chief, Southern Naval Command for Innovation
- Commanded Indian Naval Contingent of 144 Sailors at Rajpath during Republic Day Parade, 2018 at New Delhi, in presence of Head of States of ASEAN, being the Chief Guests

Astute leader, with expertise in improving operational stability, efficiency and profitability, offering 10 years of experience in handling multiple projects and leading diverse team. A determined and task oriented individual with high degree of dedication, excellent communication skills and has mentored and led multicultural teams, bringing discipline, military ethics and hard work to achieve organizational objectives in dynamic, high stress environment. Upon re-entry to the corporate world, I offer an unmatched mix of leadership skills, in-depth experience, in operation management, resource management, logistics and supply chain management and excellent analytical thinking & problem-solving abilities

## EXPERIENCE

## SENIOR MANAGER (ADMINISTRATION)

DEC 2021- TILL DATE

- Headed the Admin Department and was responsible for all administrative matters pertaining to service and civilian personnel, Factory Administration with special emphasis on civilian labour and Factory Act 1948, Legal matters and labour relations
- Assessed performance regularly by rendering confidential reports of 600 personnel and promoting deserving employees for promotions and awards defining & monitoring KRAs & KPIs of the defense workforce to ensure achievement of the defined organizational standards
- Organized 5 mega scale administrative events by assiduous coordination with multiple stake holders from Navy and DPSUs
- Enhanced staff happiness index by building strong inter personal relationships, promoting an organizational culture that encouraged openness, team spirit and timely feedback
- Institutionalized robust and fool proof security measures to safeguard the specialist equipment worth over INR 700 crores
- Headed the intelligence department of the Unit and ensured safe and secure outflow of the information to and from the Unit
- Coordinated the big budget celebrations for Azaadi ka Amrit Mahotsava for more than 600 personnel

## SENIOR MANAGER (WORKSHOPS)

NOVEMBER 2019 - DECEMBER 2021

- Designed and manufacturing of pioneer testing rig for landing gear of AJT Hawk aircraft utilising the in-house resources, leading to saving of more than 50 Lakhs per unit to the exchequer
- During the first wave of Covid-19, designed and fabricated Emergency Evacuation Pod (EEP) for various Naval/ Non Naval units and friendly Foreign Nations. Subsequently, planned the shipment of EEPs to various countries during the peak of Covid Pandemic
- Spearheaded the project of setting up of test facility for Tail Rotor Balancing of Sea King aircraft that reduced the down time of testing by 25%
- Led the team of defence personnel to undertake various structural jobs on western and eastern origin aircraft

## SENIOR AIR TECHNICAL AND OPERATIONS OFFICER

APRIL 2018 TO NOVEMBER 2019

- Strategically planned various covert operation in-conjunction with Marine Commandos
- Spearhead complete Project Management functions including planning, budgeting, creating project check lists, cross functional coordination & stage wise inspection by leading a team of 90+ members and maintain the average serviceability of over 85% of Sea King 'C' fleet throughout the tenure
- Strategic planning and conduct of operations for varied missions including medical/casualty evacuations, search and reconnaissance missions and various operational missions
- Planned and shouldered the responsibility of flood relief operation (Op Madad) during Kerala Floods, 2018

## MANAGER OPERATIONS AND QUALITY CONTROL

NOVEMBER 2016 TO APRIL 2018

- Ensured Optimal utilization of Air Engineer Workshops to ensure early defect rectifications of Aircraft components which reduced the downtime of frontline aircraft
- Managed internal Quality Assurance (QA) department and implemented quality improvement procedures that reduced technical faults in equipment by 20%

## ASST. DIRECTOR, DIRECTORATE OF AIR LOGISTICS SUPPORT

NOVEMBER 2015 TO NOVEMBER 2016

- Fostered collaborative environment with DPSUs to ensure timely and uninterrupted supply of aircraft components to the frontline squadrons
- Conclusion of contracts in a time bound manner with various DPSUs for early supply of spares for Chetak aircraft, which ensured minimum down time of Chetak fleet of Indian Navy

## MANAGER OPERATIONS AND PROJECTS

FEBRUARY 2015 TO NOVEMBER 2015

- Redesigned engineering experiential learning curricula that resulted in a 20% improvement in the performance of new recruits post their on-job training
- Led the team of technical sailors onboard Indian Naval Ships to undertook Anti-Submarine and Training Operations, during various exercises with friendly foreign national Navy viz US Navy, Japan Self Defence Force and French Navy





Experience 11.5 years

INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- B.Tech (Computer Science & Engineering)

## COURSES &amp; CERTIFICATION

- LSSGB
- CSM (Pursuing)
- Human factors Analysis & Classification System
- Tableau Desktop Specialist (pursuing)

## KEY SKILLS

- Administration
- Human Resources Management
- Training
- Process Development
- Leadership & Team Building
- Planning & Organisational Skills
- People Skills
- Security Risk & Conflict Management

A result driven leader with a decade long expertise in spearheading responsibilities at various capacities in military operations, strategic planning, project management and Human Resource Management under dynamic, complex and high-pressure conditions. Adept in critical analysis, persuasive skills, resource optimization and organizational skills

## EXPERIENCE

## OPERATIONS MANAGER

JULY 2020 – TO PRESENT

- Overall in-charge of flight deck operations and personnel onboard the only aircraft carrier of Indian Navy
- Managed a team of 02 officers, 06 Junior Level Managers and 145 senior and junior sailors and was directly responsible for their administration and training
- Enforced control measures for movement of aircraft and specialist aviation vehicles on the flight deck and hangar deck. Supervised and directed daily operations & maintenance of support and firefighting equipment
- Planned and executed repair and maintenance work package worth 100 Cr for Flight Deck. Followed it up with active liaison with external agencies and pursued work on various Defect Lists towards their successful completion
- As Officer-in-Charge of Non-Public Fund worth INR 1 Cr, responsible for maintenance, expenditure, in-flow & out-flow of funds and quarterly P&L report. In addition reduced its expenditure by 15%
- Ensured timely and successful completion of multiple administrative assignments by defining tasks, setting priorities, explicit instructions and handling 150 personnel
- Devised a methodical training curriculum to skill the newly joined sailors in the in the organization. Planned and organized refresher training to renew the skills of senior staff
- Led a cross functional team of 60 personnel for overseeing all major/ minor projects including physical security, vendor management and grievance addressal of families of men on ships at sea
- Planned and coordinated renovation of office and residential spaces through liaison with local vendors and Ship's staff

## MANAGER, ADMINISTRATION &amp; HR

DECEMBER 2012 TO JULY 2020

- Flew over a thousand hours in Chetak and Sea King helicopters with emphasis on Safety and Mission Accomplishment
- Safely and reliably met a large variety of mission requirements as a Naval Officer both on land and at sea in toughest of conditions
- As Flight Commander, led detachments of aircrew, aircraft engineers and handlers to accomplish complex aviation missions from planning through execution
- Institutionalized robust and fool proof security measures to safeguard the premises of Naval Air Station in remote frontline area
- Handled and facilitated manpower management so as to ensure the efficacy of human resource which resulted in effective lean manning of units
- As Manager Officer's Mess, led a team of 10 sailors to handle daily operations of Officer's Mess and handled its Fund worth INR 45 lacs, responsible for maintenance, expenditure, in-flow & out-flow of funds and quarterly P&L report
- Organized two large scale administrative events by assiduous coordination with multiple stake holders at an Air Station in Mumbai

## CORPORATE (SOFTWARE ENGINEER, ACCENTURE)

AUGUST 2011 TO NOVEMBER 2012

- Worked as Software Engineer in application development through software development lifecycle using Java and Liferay portal





Experience 9 years



INDIAN NAVY



## CONTACT

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## EDUCATION

- Business Management Programme, IIM Shillong | 2022-23
- Bachelor of Engineering (Telecom)

## COURSES & CERTIFICATION

- Civil Works Capsule Course at INS Hamla
- Six Sigma Green Belt (KPMG)
- Supply chain Mgt workshop at IISC(B)
- PMP, PMI
- CSM, Scrum Alliance

## KEY SKILLS

- Operation Management
- Human Resources Management
- Logistics and Procurement
- Aviation Flight Safety
- Training
- Process Development
- Leadership & Team Building
- People Skills
- Security Risk & Conflict Management

## AWARDS/ ACHIEVEMENTS

- During my tenure as Squadron Flight Safety Officer the unit was awarded as Best Flight Safety Frontline Squadron 2022

## EXPERIENCE

### LOGISTICS AND PROCUREMENT OFFICER

JUNE 2019 TILL DATE

- Reduced the overall cost by 30% by efficiently hiring of Transport and cranes during transfer of Resources (both physical and human) for detached UAV operations from various locations across the country
- Stream lined all pending issues relating to Post Facto sanctions, payment to vendors and audit objections
- Delivered regular lectures on nuances of procurement process and trained the sailors on procurement process on Government e-portal (Gem) for accelerated procurement process

### AVIATION FLIGHT SAFETY OFFICER

JUNE 2019 TO OCTOBER 2021

- Developed Fire orders for the unit and thereby, imparted and practiced the actions and precautions to be taken in case of Actual Fire by working and of working hours of operation to safeguard the vital Air assets, Manpower and other associated equipment
- Assessed and formulated a trend analysis on the incidents/accidents in the unit and incorporated the safety advisories and Servicing bulletins by OEM and hereby, reduced the rate of incidents/accidents to about 17%

### SECURITY MANAGER

AUGUST 2019 TO SEPTEMBER 2020

- Institutionalized robust and fool proof security measures to safeguard the specialist equipment worth over INR 800 crores for Base expanding over an area of 176 Acres to enhance the security state in the deficient areas along the periphery and vital entry points
- Formulated action plan for immediate response to any attacks/threats and also conducted training for troops by specialized Marine Commandos
- Demonstrated transformational leadership in bringing 05 sailors (non-commissioned men) under my command into Officer Cadre by educating them about the selection process, various study material, constant interaction for enhancing communication skills and mental orientation
- Implemented exhaustive Internal Security instructions and collaborated with civil authorities for discharge of duties in Aid to Civil Authorities in Ramanathapuram, Tamil Nadu

### OPERATIONS MANAGER (OPERATIONS OFFICER IN CHARGE)

DECEMBER 2017 – OCTOBER 2021

- Achieved 20% increase in Operational tasking in a Naval Unmanned Aircraft Surveillance/Reconnaissance unit by formulating comprehensive standard operating procedures/Check list for planning, transfer of assets/manpower efficient deployment of associated assets for safe round the clock Air Operation
- Led independent Military and civil Airfield surveys for deployment of UAV assets for sustained UAV Surveillance missions at various locations namely Port Blair, Carnicobar island, Kalaikonda, Bareilly etc. The detailed reports were submitted and the major advantages were brought out to the higher authorities for further planning of operations at higher echelon
- Ensured timely and successful completion of multiple administrative assignments by defining tasks, setting priorities, explicit instructions and handling 450 personnel
- Organized 06 successful detached operations for round the clock monitoring and surveillance in Area of interest/ Area of operations designated to the Squadron at various parts of the country accomplishing and proving the concept of theatre command and control involving both Indian Army and Indian Air Force
- Devised a methodical training curriculum to skill the fresh junior Aircrew in the organization to better the professional acumen. Planned and organized refresher training to renew the skills of senior staff



# WHAT **MILITARY VETERANS** BRING TO THE BUSINESS WORLD

Veterans of the armed forces exhibit a number of extremely desirable qualities that businesses seek in employment prospects. Think about the **top 6 skills** a veteran may provide to your business:



## **1 LEADERSHIP**

Experience, Maturity and Discipline of armed forces veterans enable them to control their own behaviour and exert influence on others around them.

## **2 TEAMWORK**

Veterans get along with others well. Working with individuals from diverse backgrounds and having interpersonal skills were critical for the mission's success.



## **3 WORK ETHIC**

They understand the value of time management and have the skills they need to stay self-motivated and to be on target.





4

## ACCOUNTABILITY

They seek pride in their performance by accepting ownership for their actions and holding themselves responsible.



5

## ADAPTABILITY

Rapidly shifting circumstances need quick thinking, composure, and the use of inventive problem-solving techniques.

6

## TECHNICAL EXPERTISE

Many veterans have been trained extensively to effectively and efficiently manage and maintain very sophisticated technologies, systems, and equipment. These skills are beneficial in every industry.



*Apart from these primary skills, their blend of Flexibility, Result-Oriented Focus, Empathy, Diverse Exposure, Creative Thinking and Determination makes them the Best Fit for any organization.*





# PLACEMENT PROCEDURE

Companies are encouraged to visit the campus or to interact online for the placement process that includes pre-placement talks and interviews. The Placement Committee (PLACOM) will be coordinating all activities associated with the placement process.talks and interviews. The Placement Committee (PLACOM) will be coordinating all activities associated with the placement process.

## Application Process

- Companies are requested to provide job descriptions on available openings.
- In response to job descriptions floated by companies, interested candidates would apply through PLACOM.
- Detailed resumes submitted by candidates will be provided to the companies.
- On the basis of candidates' applications, companies are required to send details of shortlisted candidates to PLACOM at least a week prior to their placement interviews.

## Placement Interviews

The placement periods have been tentatively scheduled as below:  
5th November 2022 to 31st January 2023

The interviews can be planned on all days. Over and above these periods, candidates will be available for interviews commencing 5 November 2022 over weekends / mutually convenient time. Companies desirous of having pre-placement talks are requested to indicate their convenience to the PLACOM to arrange a specific time slot. Interviewing rooms/spaces shall be provided at the campus.



# PLACEMENT COMMITTEE

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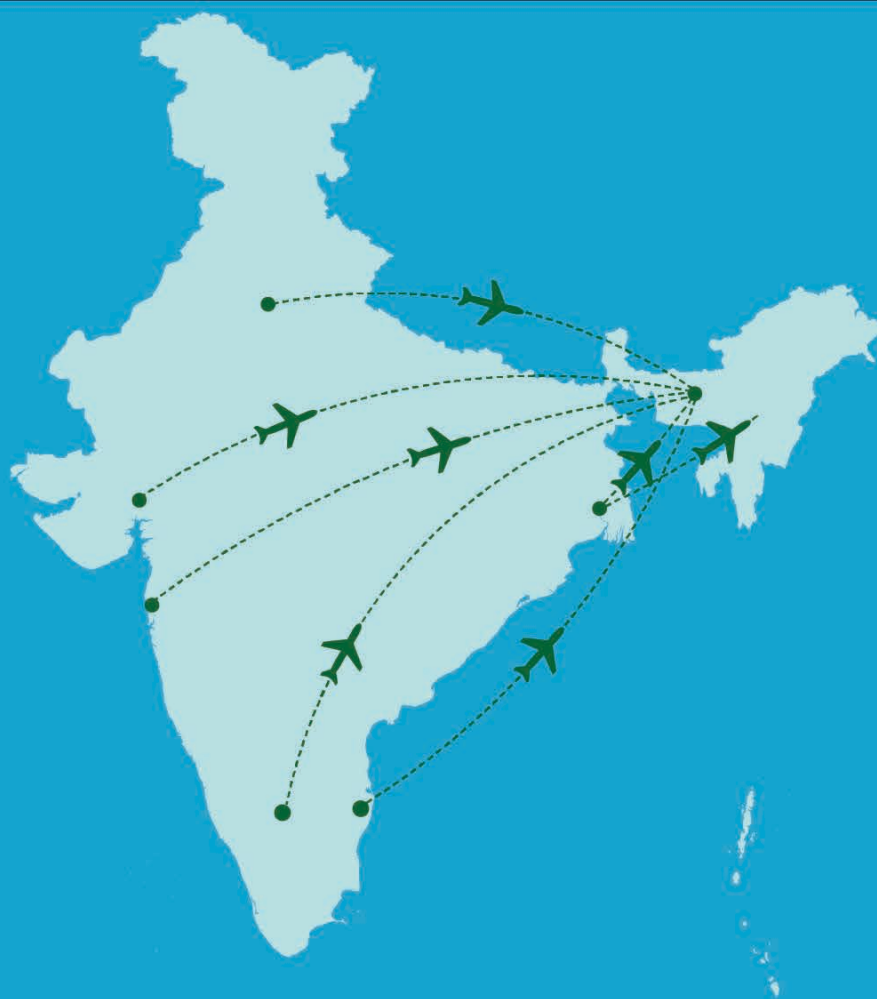


# How To Reach Us?

The nearest major airport and railway station are at Guwahati, which is nearly 120 km away from Shillong. Shillong can be reached by taxi/car and the fare is about INR 1500. Guwahati Airport is well connected to major tier 1 and tier 2 cities in India including Bangalore, Chennai, Delhi, Mumbai, Kolkata, Hyderabad.

Delhi and Kolkata are the international airports close to Guwahati; International travellers can connect to Guwahati through Kolkata or Delhi.

There are also helicopter services available from Guwahati to Shillong and return. IndiGo also operates a direct flight from Kolkata to Shillong Airport.



## Delhi



## Bangalore



## Kolkata



## Ahmedabad



## Mumbai



## Chennai





# Flavours Of North East

