



भारतीय प्रबंध संस्थान शिलाँग
Indian Institute of Management Shillong

DOCTORAL PROGRAM

FOR

WORKING PROFESSIONALS

Admission Brochure - 2025



ABOUT IIM SHILLONG

Indian Institute of Management Shillong, located in the green contours of Northeast India commenced operations in 2008 as the 7th IIM. As an Institute of National importance, IIM Shillong is committed to its goal of excellence in management education and research. In 16 years, the Institute has become one of the top 25 management Institutes. The Institute's Programs are designed to offer participants management education that combines foundations of Indian value system, sustainability and ethical leadership. The Institute has numerous global collaborations, industry-academia interface through its global alumni network and Executive education, and close association with communities through its policy research centres.

PROGRAM VISION

The Doctoral Program for Working Professionals aims to provide opportunities for working professionals to enhance and build on research skills that will enable them to work on real-life business and management problems.

The Program endeavours to co-create knowledge in all aspects of Management Education for sustainable development and to develop independent researchers with strong ethical values.

AREAS OF SPECIALISATION

- ▶ Economics and Public Policy
- ▶ Marketing
- ▶ Finance and Control
- ▶ Information Systems and Analytics
- ▶ Operations and Quantitative Techniques
- ▶ Organizational Behavior and Human Resources
- ▶ Strategy and Liberal Studies

WHO SHOULD JOIN

- ▶ Industry practitioners interested in research
- ▶ Industry practitioners seeking career advancement to strategic/consulting roles.
- ▶ Industry practitioners seeking roles in emerging domains such as Analytics/AI
- ▶ Academician seeking career enhancement in academics

ELIGIBILITY CRITERIA

Educational Qualification:

Candidates should have the following education qualification

- ▶ Master's degree post Bachelor's degree obtained in **10+2+3 pattern** with at least **55% marks** in the Bachelor's level and **60%** in the Master's level; or
- ▶ A 5-year integrated Master's degree obtained after completing higher secondary schooling in **10+2 pattern**, with at least **55% marks** in the Bachelor's level (if explicitly provided) and **60%** in the Master's level; or
- ▶ A Master's degree post 4 year/8 semesters Bachelor's degree in **10+2+4 pattern**, with a CGPA of **6.5** or above or equivalent marks; or
- ▶ A professional qualification like CA, ICWA, CS, with at least **55% marks** in B.Com degree

TEST SCORES AND VALIDITY

- ▶ A valid score of GMAT, GRE, CAT (For last 2 years), GATE or JRF(NET) will be considered for admission to PhD (WP) program. Valid score needs to be entered while filling the application form.

The following categories of candidates are to be exempted from standard tests stated above but will be required to produce two reference letters from senior leadership for the experience

- ▶ Post Graduates of PGP programs (2 years full-time) from IIMs or any of the top 50 Institutions as per NIRF 2024 (Management Category) with CGPA of 6.5 out of 10 (or equivalent) and minimum 5 years post PGP experience.
- ▶ Individuals with at least 10 years of rich management experience from Government or non-Government sector.

APPLICATION PROCEDURE

The application form should be filled up and submitted Online. The candidates are requested to be careful while filling in the form and to check the same before submitting it. In case any candidate submits the form more than once. The first submission will be considered.

APPLICATION FEE

The application fee is **Rs. 3000/-** (non-refundable)

PROGRAM FEES

The total fees for the course are **Rs. 11,00,000/-** (Rs. Eleven Lakh Only) + GST as applicable. Changes, if any, will be notified before the admissions.

PROGRAM DURATION AND STRUCTURE

Scholars are expected to complete the program in four years.

STAGES OF DOCTORAL JOURNEY

Phase-I: Doctoral Course work and COMPREHENSIVE QUALIFYING EXAMINATION (CQE)

Phase-II: Advanced Doctoral Courses

Phase-III: Thesis Work, Academic Workshops/Conferences, Research and final submissions

IMPORTANT DATES

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| Date of filling the application form and submitting the form online | 1st November 2024 to 24th March 2025 |
| Announcements of short-listed candidates | 5th April 2025 |
| Interview of shortlisted candidates | 26th and 27th of April 2025 |
| Announcement of Results | April-May 2025 |
| Registration and Commencement of the Program | May 2025 |

For more details, refer to the IIM Shillong website
<https://www.iimshillong.ac.in/doctoral-program-working-professionals/admission-process>

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