



भारतीय प्रबंध संस्थान शिलाँग  
Indian Institute of Management Shillong

POST GRADUATE PROGRAM FOR  
**WORKING  
EXECUTIVES**  
(PGPWE)

**2 YEARS**  
MBA Program

**7th**  
Batch





## About IIM Shillong

Indian Institute of Management (IIM) Shillong was established in 2008. The Indian Institutes of Management Act, 2017 declares IIMs as Institutes of National Importance and gives them the authority to grant degrees. At the heart of IIM Shillong is a global, inclusive, innovative spirit that accelerates action and impact. Our dynamic community of knowledge seekers are experimenting with new ideas, innovating solutions, pioneering sustainable practices, nurturing personal growth, impacting the local community and transforming management to reinvent tomorrow.



## Imbibe



IIM Shillong grooms ethical and responsible leaders with a focus on sustainable business models. Our close-knit community is driven by intellectual freedom and it shapes our academic and professional growth.

Contextual intelligence in addition to cutting-edge functional knowledge and human skills across teaching, research and consulting/advisory services build our firm foundation.

## Innovate



At IIM Shillong, complex challenges find creative solutions that transform the world. While climate change, sustainable development and indigenous concepts are the key turnaround moments in practice, management theory requires an impetus for innovation. As an innovative culture that challenges learners to think beyond the norm, we continue to build on the deep reservoirs of knowledge in sustainability that indigenous communities offer.

## Stand Out



As knowledge seekers, we believe in learning from communities and assimilating that into our domain knowledge to develop sustainable strategies for the world of business and communities. Rooted in this synergy between self, community, business, and the world, we foster an ecosystem that encourages thoughtful leadership and growth. In the sprawling, lush green environment of Umsawli — literally a “Campus in the Clouds” — our dreamers and visionaries stay rooted while turning their ideas into real impact.



## Vision

To become an internationally recognized management Institute with a global outlook grounded in Indian values.

## Mission

To generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values.

## Core Values

- ▶ Openness to new ideas and experiences
- ▶ Intellectual freedom
- ▶ Self-experimentation and creative pursuit
- ▶ Adherence to fair, just and ethical practices
- ▶ Compassion for others



# Future of Executive MBA & its Benefits for Working Professionals



## Career Advancement

- ▶ Leadership, strategy, and decision-making skills
- ▶ Propel into senior management roles with faster promotions



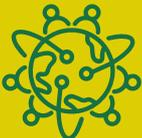
## Networking Opportunities

- ▶ Build professional connections across industries
- ▶ Unlock collaborations and career opportunities



## Growing Demand

- ▶ Businesses seek skilled leaders for complex challenges
- ▶ Executive MBA is your edge in a competitive environment



## Global Exposure

- ▶ International modules and collaborations
- ▶ Gain insights into global business practices



**40%-150%**  
salary hikes post  
course completion



**69%** increase in the  
number of applications to  
Executive MBA programs



**70%** of Executive  
MBA graduates received  
promotions shortly after  
completing their  
programs

## About the Program

PGPWE is designed for professionals who aspire for greater roles in their organisations. This general management program is beneficial to professionals in business and industry, not-for-profit organizations, government and policy, research, and academics. It is designed for professionals who wish to revisit an academic environment without taking a career break and aspire for greater roles in their organizations with an ambition to advance their management competencies.

PGPWE program enrolls experienced professionals who have a proven track record and demonstrated leadership potential. The participants are already deeply engaged in their careers and the payoff from the classroom learnings - is immediate and compelling.

Live Online classes provide an interactive learning experience with scheduled synchronous online sessions held mostly over the weekends. The students shall be able to put classroom knowledge into practice and add value to their company immediately. By integrating industry experience with academic discussions, the students develop critical thinking abilities to solve managerial problems in dynamic environments. As leadership and strategic thinking become ever more critical to success in every type of enterprise, the value of earning an Executive MBA continues to grow.

### **The program is a niche program and is envisioned differently from other MBA programs.**

- ▶ PGPWE students continue to work while they study; the application of classroom learning is instantaneous.
- ▶ PGPWE classes are generally full-day, held on weekends, or on pre-selected evening hours during the week – thus requiring time away from work.
- ▶ While the PGPWE program employs technology to enhance learning, we stress in-person participation in classroom discussions, considered critical to the learning experience.
- ▶ PGPWE students experience in-campus immersion.
- ▶ PGPWE program, being a two-year master degree program, allows the students to pursue higher studies like PhD after successful completion.



Dear Aspiring Leaders,

I am delighted to introduce you to the Post Graduate Program for Working Executives PGPWE at the Indian Institute of Management Shillong - a transformative journey designed for ambitious professionals seeking to elevate their management capabilities while continuing their careers. In today's rapidly evolving business landscape, organizations need leaders who can navigate complexity, drive innovation, and create sustainable value. Our PGPWE program is carefully crafted to develop such leaders, combining academic rigor with practical relevance. The program's flexible digital learning format, coupled with campus immersions, ensures that you can balance your professional commitments while gaining world-class management education. What sets our program apart is its contemporary curriculum, which is continuously updated to address emerging business challenges. Our distinguished faculty brings together cutting-edge research and industry insights, while our diverse cohort of experienced professionals enriches classroom discussions with real-world perspectives. The program offers specialized electives across various domains, allowing you to tailor your learning journey to your career aspirations. As we welcome our seventh batch, I am proud to share that our alumni are making significant impacts across industries, both in India and internationally. They are a testament to the program's effectiveness in developing well-rounded business leaders who combine strategic thinking with operational excellence. At IIM Shillong, we believe in nurturing not just successful managers, but socially responsible leaders who will shape the future of business. If you are ready to challenge yourself, expand your horizons, and join a network of accomplished professionals, we invite you to be part of this enriching educational journey.

Wishing you success in your pursuit of excellence.

***With Best Wishes***  
***Prof. Sitanshu Sekhar Das***  
***Chairperson: Executive PGP***



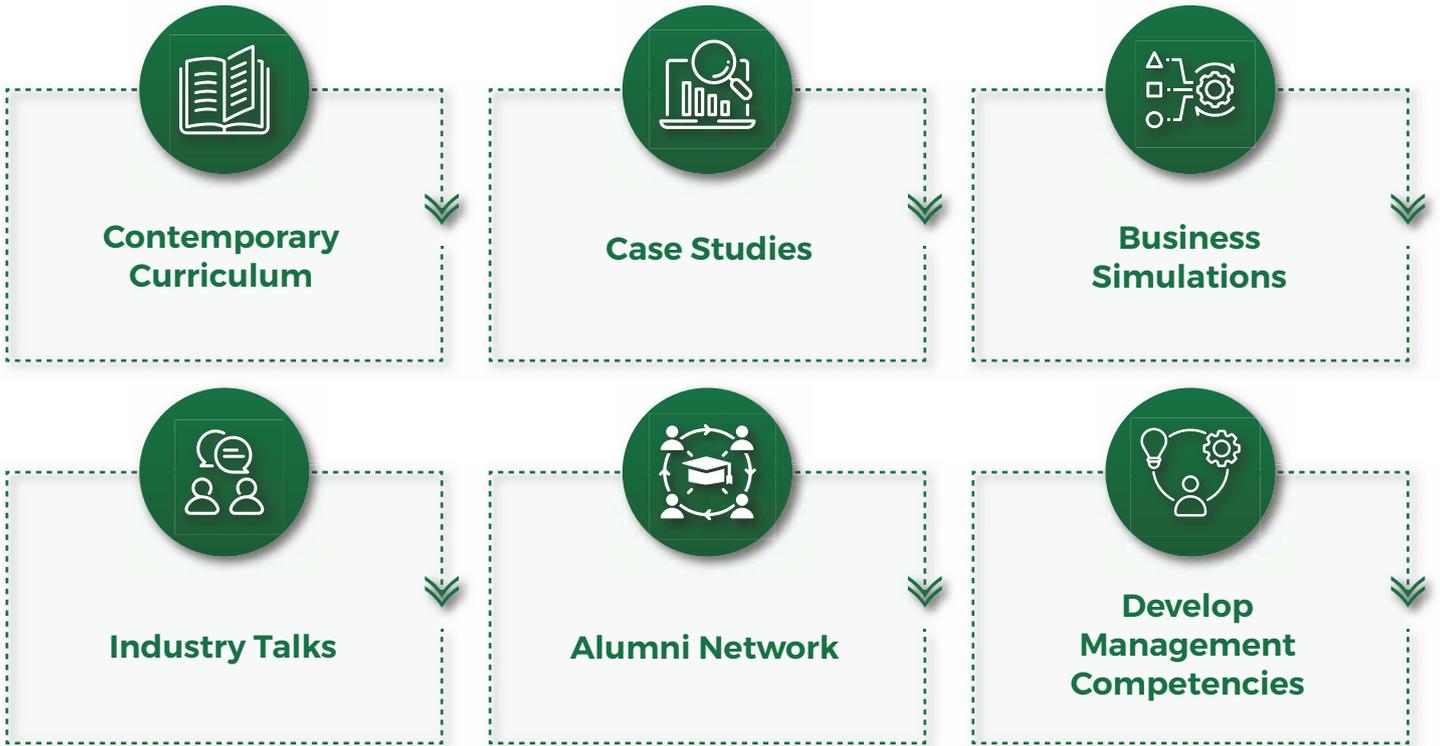
Dear Aspiring Leaders,

I am happy to announce that the Indian Institute of Management Shillong continues to offer specialized management programs for working executives. The shift toward digital education has created valuable opportunities for working executives from India and abroad to pursue their educational goals. The PGPWE program enables students to attend classes conveniently from their homes. This program is designed to empower executives to advance both their careers and their organizations. I extend a warm welcome to domestic and international participants who aspire to become thoughtful leaders, effective decision-makers, and responsible business leaders of tomorrow. The 7th Batch of the Post Graduate Program for Working Executives will start in May 2026.

I invite you to join the program. Please visit our Institute website to have more details on the eligibility criteria and admission process. You may also contact the admissions office mentioned on the website for any queries.

*With Best Wishes*  
**Prof. Ashutosh Bishnu Murti**  
**Chairperson Admissions**  
**IIM Shillong**

# Program Highlights



***The program endeavours to provide you with:***

- ▶ Functional Management Knowledge.
- ▶ Develop critical thinking abilities to understand, analyze and communicate innovative alternatives for decision making.
- ▶ Ability to anticipate and adapt to disruptions catalyzed by emerging technologies.
- ▶ Awareness of ethical and sustainability challenges in a changing GLOCAL order.
- ▶ Skills and attitudes to lead and impact.

# Program Structure

The program is a niche program and is envisioned differently from other MBA programs. PGPWE students continue to work while they study; the application of classroom learning is instantaneous and classes are generally full-day, held on weekends, or on pre-selected evening hours during the week – thus requiring time away from work. While PGPWE program employs technology to enhance learning, we stress in-person participation in classroom discussions, considered critical to the learning experience. Two campus immersions will be mandatory for all participants.

## The Program Structure has the Following Components:



# Who Should Attend?



**Junior Level  
Professionals**



**Senior Level  
Professionals**



**Technical  
Experts Transitioning  
to Management**



**Self Employed  
Professionals**



**Aspiring  
Entrepreneurs**



**Next Gen Family  
Business Leaders**

## Program Pedagogy

IIM Shillong strongly believes in equipping you with the latest pedagogical tools, which are largely participant-driven. To realize this, the Institute follows a judicious blend of classroom teaching, case analysis, simulation, modeling, scenario building, industry analysis etc. as pedagogy. Active participation in the learning process facilitates the participants to acquire knowledge, attitude, skills and a mindset to handle varied and complex business problems successfully. Accordingly, a combination of appropriate instructional methodologies is employed depending on the nature of the course.

## Program Benefits

- ▶ Contemporary curriculum with emerging insights.
- ▶ Build on your existing professional expertise through case studies, industry talks and business simulations.
- ▶ Enrich your professional network with diverse peer group and alumni network.
- ▶ Peer Learning through interactions with like-minded peers with a diverse set of skills and expertise.
- ▶ Develop management competencies and demonstrate critical thinking ability.

# Faculty Members



**Prof. Abhinav Kumar Sharma**  
*Operations & Qty Tech*



**Prof. Achinta Kr. Sarmah**  
*Operations & Qty Tech*



**Prof. Ashutosh Murti**  
*Org. Behaviour & HR*



**Prof. Atul Mehta**  
*Economics and Public Policy*



**Prof. Basav Roychoudhury**  
*Information Systems  
and Analytics*



**Prof. Bidyut Jyoti Gogoi**  
*Marketing*



**Prof. C P Gupta**  
*Finance and Control*



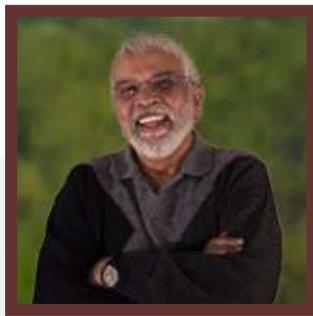
**Prof. Debasisha Mishra**  
*Strategy and Liberal Studies*



**Prof. Devansh Pandey**  
*Marketing*



**Prof. D P Goyal**  
*Information Systems  
and Analytics*



**Prof. Gerard Farias**  
*Strategy and Liberal Studies*



**Prof. Henrik B. Sørensen**  
*Human Resource Management*

# Faculty Members



**Prof. Jose Arturo Garza-Reyes**  
*Operations & Qty Tech*



**Prof. Kailash Choudhary**  
*Operations & Qty Tech*



**Prof. Krantiraditya Dhalmahapatra**  
*Operations & Qty Tech*



**Prof. Mousumi Bhattacharya**  
*Finance & Control*



**Prof. Munim K Barai**  
*Finance and Control*



**Prof. Naliniprava Tripathy**  
*Finance and Control*



**Prof. Neelam Rani**  
*Finance and Control*



**Prof. Parijat Upadhyay**  
*Information Systems  
and Analytics*



**Prof. Pradeep Kumar Dadabada**  
*Information Systems  
and Analytics*



**Prof. Pradeep Rathore**  
*Operations & Qty Tech*



**Prof. Pradip H Sadarangani**  
*Marketing*



**Prof. Prasanta Kr Chopdar**  
*Marketing*

# Faculty Members



**Prof. Pratap Chandra Mandal**  
*Marketing*



**Prof. Priya Alat**  
*Org. Behaviour and HR*



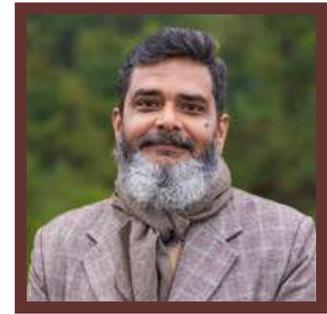
**Prof. Rajiv Vaid Basaiawmoit**  
*Strategy and Liberal Studies*



**Prof. Ravi Shankar Bhakat**  
*Marketing*



**Prof. Raymond Paquin**  
*Strategy and Liberal Studies*



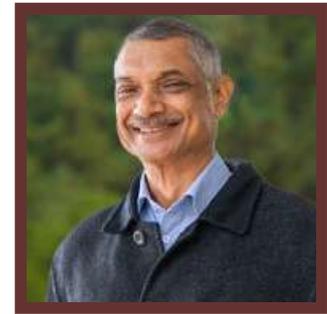
**Prof. Rohit Dwivedi**  
*Org. Behaviour and HR*



**Prof. Rohit Joshi**  
*Operations & Qty Tech*



**Prof. Sanjay Yashroy**  
*Strategy and Liberal Studies*



**Prof. Sanjeeb Kakoty**  
*Strategy and Liberal Studies*



**Prof. Sanjita Jaipuria**  
*Operations & Qty Tech*



**Prof. Sanjoy Mukherjee**  
*Strategy and Liberal Studies*



**Prof. Sharad Nath Bhattacharya**  
*Finance & Control*

# Faculty Members



**Prof. Sitanshu Sekhar Das**  
*Org. Behaviour and HR*



**Prof. Sheetal**  
*Strategy and Liberal Studies*



**Prof. Subhadip Mukherjee**  
*Economics & Public Policy*



**Prof. Teidorlang Lyngdoh**  
*Marketing*



**Prof. Varnita Srivastava**  
*Finance & Control*



**Prof. Vibhas Amawate**  
*Marketing*



**Prof. Vishakha Bansal**  
*Finance & Control*



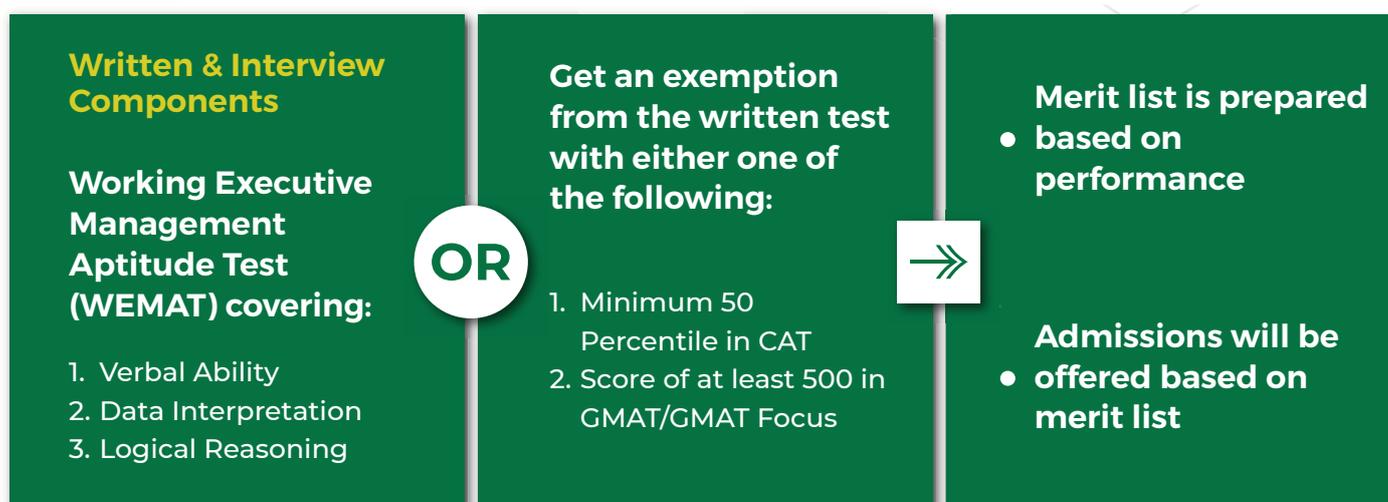
**Prof. Yadav Vinay Surendra**  
*Operations & Qty Tech*

- **Application Fee : INR 3000/-** (Non-Refundable and Non-Adjustable)
- **Admissions : Accepting Applications**
- **Batch Commencement : 26th May, 2026**
- **Interview & Test Dates : 1st Week of April 2026 (Tentative)**

## Eligibility Criteria

- ▶ A bachelor's degree or its equivalent in any discipline with minimum 50% aggregate marks or an equivalent CGPA [45% in case of the candidates belonging to Scheduled Caste (SC), Scheduled Tribe (ST) and Differently Abled (DA)] categories.
- ▶ Minimum 3 years of full-time work experience (as on 30th April, 2026) after graduation.

## Selection & Admission Process



### Please note that IIM Shillong considers the following:

- ▶ CAT Performance of 2023 and 2024 for PGP-WE Admission Process only
- ▶ Last 5 Years Valid GMAT Score



# Program Fee

Fee Component	Installment 1 May 2026	Installment 2 Dec. 2026	Installment 3 May 2027	Installment 4 Dec. 2027	Total
Acceptance Fees#	₹90,000	----	----	----	₹90,000
Academic Fees	₹2,50,000	₹3,05,000	₹2,77,500	₹2,77,500	₹11,10,000
Alumni Fees	----	----	----	₹10,000	₹10,000
Campus Immersion Fees*	₹25,000	----	₹25,000	----	₹50,000
Refundable Security Deposit**	₹10,000	----	----	----	₹10,000
<b>Total</b>	<b>₹3,75,000</b>	<b>₹3,05,000</b>	<b>₹3,02,500</b>	<b>₹2,87,500</b>	<b>₹12,70,000</b>

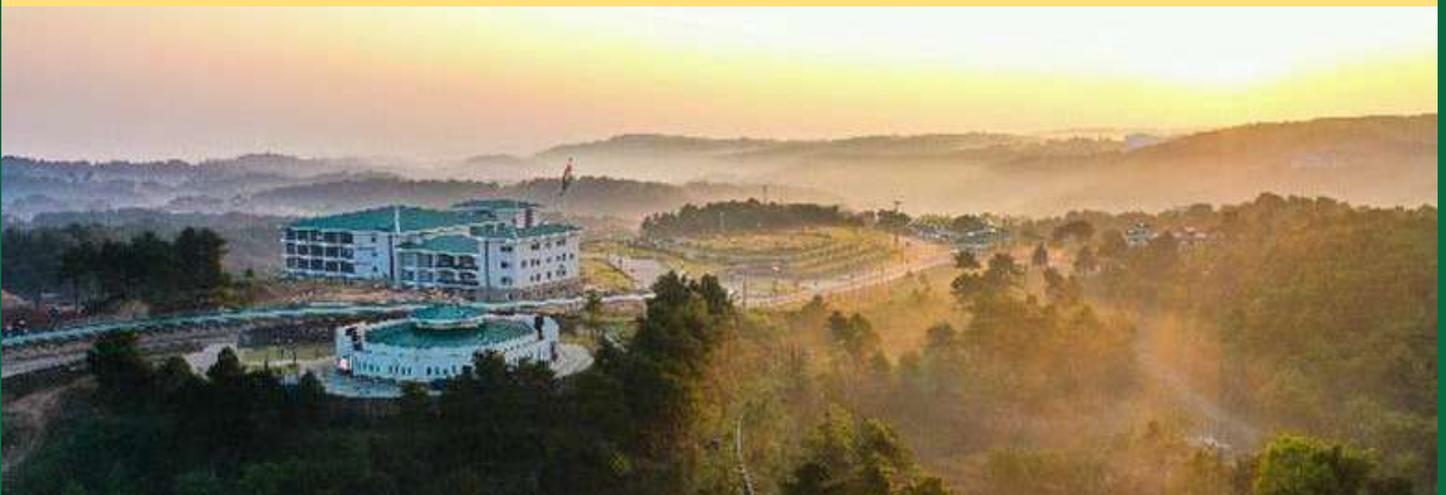
#After adjusting the acceptance fee of ₹90,000/-, the remaining ₹2,85,000/- needs to be paid as will be guided in the offer letter.

The payment would have to be made through your dashboard in the Admission Portal.

- ◇ \*Food and accommodation fees during campus immersion.
- ◇ \*\*Refundable after the course is completed .
- ◇ \*\*\*Penalty for late payment of Fees @ 5,000 per week

#### Note:

1. Cash Deposits are not entertained for payment of fees.
2. The above fees include tuition fees, and campus immersion related expenses. Any other expenses, charges, or taxes, not included above, will be levied additionally if applicable. The participants will have remote access to library for online resources, and physical access for text and reference books. The participants will need to make necessary arrangements to have access to suggested readings; the participants would need to arrange for the textbooks at their end.



# Program Content & Overview

No.	Nomenclature	Credit	Sessions	Term
<b>Foundation Courses</b>				
1	Introduction to Management Tools: Basics of Accounting, Business Mathematics, Economics, Statistics	4	20	Foundation with Campus Immersion
<b>Functional Courses</b>				
2	Financial Reporting and Cost Management	3	15	1
3	Statistics for Decision Making	3	15	1
4	Marketing Management	3	15	1
5	Managerial Economics	3	15	1
6	Human Capital Management	3	15	1
7	Corporate Finance	3	15	2
8	Macro Economics	3	15	2
9	Operations Management	3	15	2
10	Leadership and Change Management	3	15	2
11	Data and Business Modelling	3	15	2
12	Strategic Management	3	15	3
13	Operations Research	3	15	3
14	Marketing Strategy	3	15	3
15	Sustainability and Business	3	15	3
<b>Cross-Functional Courses</b>				
16	Commercial and Legal Aspects of Business	2	10	3/4
17	Management Consultancy Practices	2	10	3/4
18	Negotiation and Conflict Management	2	10	4
19	Assessment and Management of Risk	2	10	5
20	Information System Strategy	2	10	5
21	Business Ethics	2	10	5
<b>Cross-Functional Courses</b>				
22	Communication Workshop / Data Visualization Workshop	2	10	In second year
23	Management Consultancy Practices	2	10	In second year

## Electives

24	<ul style="list-style-type: none"> <li>• Corporate Strategy – Strategy</li> <li>• Financial Markets and Institutions</li> <li>• Project Management</li> <li>• Portfolio Management</li> <li>• Financial Statement Analysis and Prediction of Future Business Value</li> <li>• Corporate Governance</li> <li>• Mergers and Acquisitions</li> <li>• Strategy Consulting</li> <li>• Strategies for International Markets</li> <li>• Competitive and Business Intelligence</li> <li>• Management from Chanakya Arthashastra, Niti and Sutras</li> <li>• Metaverse and Business Applications (MBA)</li> <li>• Business Forecasting</li> <li>• Business Modeling and Simulation</li> <li>• Design Thinking and Innovation</li> <li>• Six Sigma and Lean Thinking</li> <li>• Logistics and Distribution Management</li> <li>• Digital Marketing &amp; Social Media Analytics</li> <li>• Business-to-Business Marketing</li> <li>• Strategic Decisions in Sales and Distribution Management</li> <li>• Entrepreneurship</li> <li>• Economic Analysis of Human Resource Decision Making</li> <li>• Platform Business &amp; Transformation Strategies</li> </ul>	36	180	In second year
25	Consultancy Project Report	2	10	5/6
<b>Total Credits/Sessions</b>		<b>100</b>	<b>500</b>	

# Program Content & Overview

## 01 Finance & Control Area

- ▶ Fintech
- ▶ Portfolio Management
- ▶ Financial Statement Analysis and Prediction of Future Business Value
- ▶ Corporate Governance
- ▶ Mergers and Acquisitions

## 02 Strategy & Liberal Studies

- ▶ Corporate Strategy
- ▶ Strategy Consulting
- ▶ Strategies for International Markets
- ▶ Competitive and Business Intelligence
- ▶ Management from Chanakya Arthashastra, Niti and Sutras
- ▶ Entrepreneurship

## 03 Operations & Quantitative Techniques Area

- ▶ Project Management
- ▶ Metaverse & Business Applications (MBA)
- ▶ Business Forecasting
- ▶ Business Modeling & Simulation
- ▶ Design Thinking and Innovation
- ▶ Six Sigma and Lean Thinking
- ▶ Logistics & Distribution Management
- ▶ Industry 4.0

## PGPWE List of Electives

## 04 Marketing Area

- ▶ Digital Marketing & Social Media Analytics
- ▶ Business-to-Business Marketing
- ▶ Strategic Decisions in Sales and Distribution Management
- ▶ Economic Analysis of Human Resource Decision Making
- ▶ Platform Business & Transformation Strategies
- ▶ Consumer Behaviour

## 05 Information Systems & Analytics

- ▶ Business Analytics
- ▶ Predictive Analytics
- ▶ **Generative AI for Business**

## 06 Organizational Behavior & Human Resources Area

- ▶ Coaching and Mentoring for Managerial Excellence
- ▶ Diversity, Equity & Inclusion
- ▶ Learning and Development
- ▶ Performance Management System

# Previous Batch Project List

- ▶ Issues and challenges in adoption of cloud by Indian SMEs.
- ▶ The management consulting industry: an economic perspective on disruption.
- ▶ Industry: telecom organization: Ericsson.
- ▶ Role of women in top management positions and its impact on company in the real estate industry.
- ▶ Revolutionizing industrial automation with IIOT, web 3.0, and industry 4.0 at Honeywell.
- ▶ Enhancing remote project management in the tech industry using virtual reality (VR).
- ▶ Enhancing the training effectiveness & reducing manpower attrition in automotive company.
- ▶ Reclaiming market dominance - a strategic consultancy report for Havells India Ltd.
- ▶ Evaluating the viability of decentralized autonomous organizations (DAOs) in replacing traditional corporate governance: potential, extent, and coexistence.
- ▶ Bridging the gap: net zero supply chain in manufacturing industry.
- ▶ Analyzing consumer viewing behavior and preferences on Amazon Prime Video.
- ▶ Urgency for digital resilience, post pandemic.
- ▶ DAO and corporate governance: issues and challenges.
- ▶ The rapid development of artificial intelligence (AI).
- ▶ Boehringer Ingelheim - real-world problem.
- ▶ Enhancing the efficiency, integrity and impact of QCIs accreditation process.
- ▶ Optimizing operations and sales for sustainable growth in India's solar sector.
- ▶ Cyber risk quantification in finance industry.
- ▶ Strategy towards business expansion for startups and unicorns in the IT sector (specific examples from darwinbox).
- ▶ Expectations and challenges faced by it businesses in AI adoption.
- ▶ Improvement of market share of SCV & PU segment of Tata Motors Ltd. In NE region.
- ▶ Navigating challenges and enhancing competitiveness: a consultancy project on Yes Bank.
- ▶ Sustainability reporting practices and firm financial performance: a study of Indian pharmaceutical companies in an emerging economy context.



**HAVELLS**

**prime video**

**Honeywell**

## Assessment Criteria

### Explanation of Grades

#### Credit Course/s

A five-point scale – A (Excellent), B (Good), C (Satisfactory), D (Low Pass), and F (Fail) is employed to evaluate the performance. Plus (+) and Minus (-) may also be added against the A, B and C grades to distinguish between shades of performance. In addition, one can obtain I (Incomplete) grade. The following are the letter grades along with the corresponding grade points:

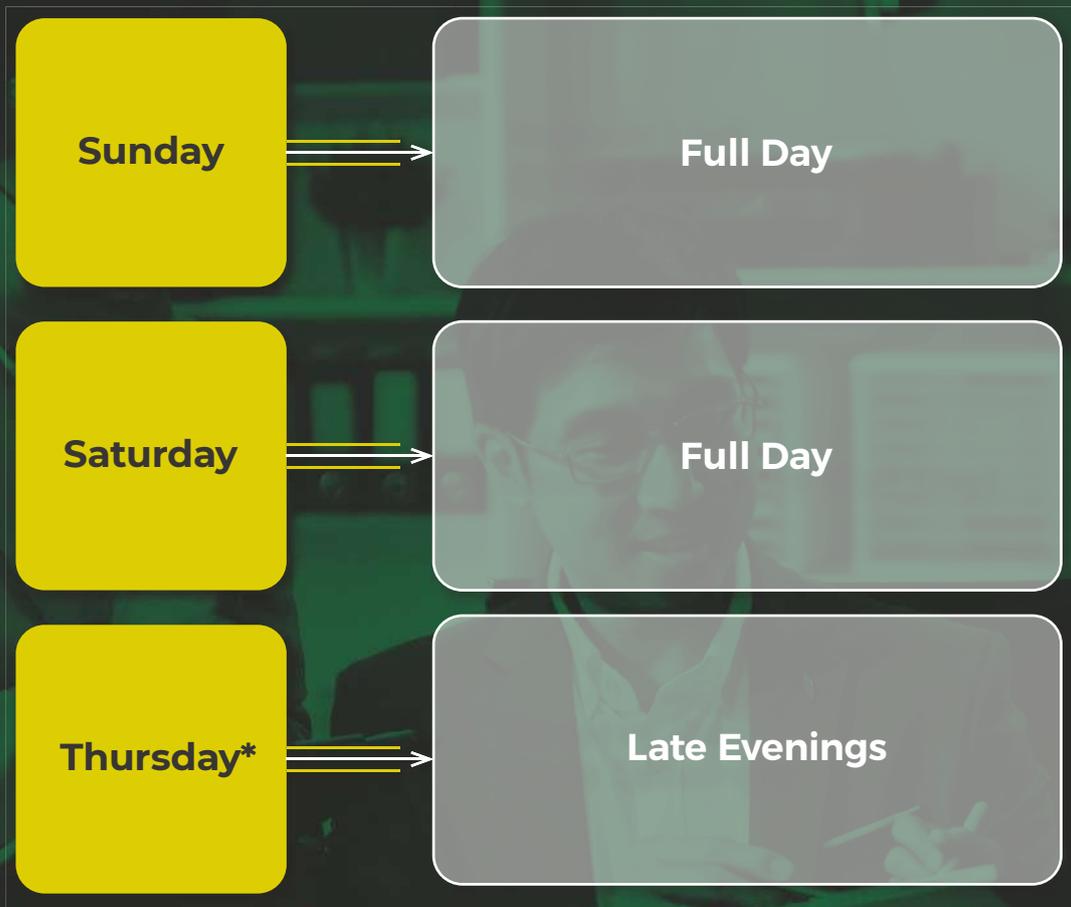
A+	A	A-	B+	B	B-	C+	C	C-	D	F
4.33	4	3.67	3.33	3	2.67	2.33	2	1.67	1	0

#### *Relative grading system is employed with:*

- Not more than 25% of students in a course are awarded 'A' grade (including the variations A+ as well as A-).
- Not more than 70% of students in a course will be awarded an "A" (including A+ and A-) and "B" (including B+ and B-) grades collectively.



## Class Schedule



\*Only when Make-up classes are required - Late Evening

\*The Program office will strive to ensure a one-weekend break in a month.

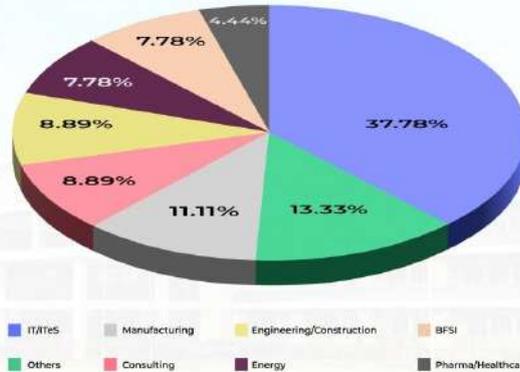
# PGPWE 2025-2027 BATCH

## EXPERIENCE

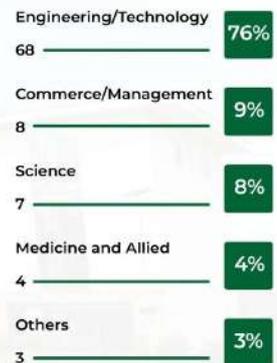


Average Experience : 8 years

## INDUSTRY DISTRIBUTION



## EDUCATIONAL BACKGROUND

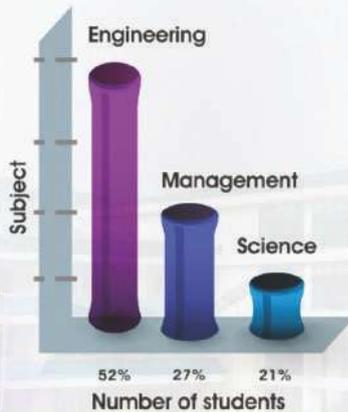


@IIMShillong



# INDIAN INSTITUTE OF MANAGEMENT SHILLONG MBA-WE 24-26 BATCH

## Educational Background



## Work Experience



## Domain Experience



@IIMShillong

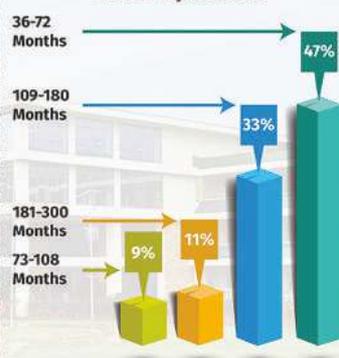


# INDIAN INSTITUTE OF MANAGEMENT SHILLONG MBA (Working Executives) 2023-25 BATCH PROFILE

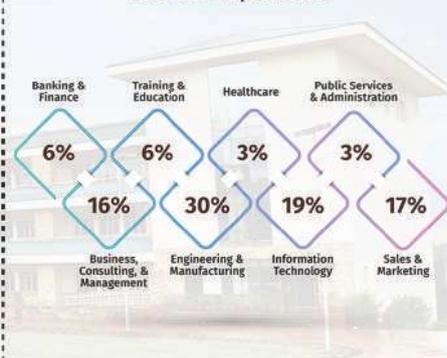
## Educational Background



## Work Experience



## Domain Experience

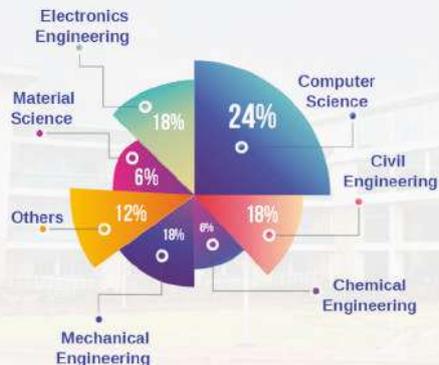


@IIMShillong



## INDIAN INSTITUTE OF MANAGEMENT SHILLONG MBA (Working Executives) 2022-24 BATCH PROFILE

### EDUCATIONAL BACKGROUND



### WORK EXPERIENCE



### DOMAIN EXPERIENCE



[Twitter](#) [LinkedIn](#) [Facebook](#) [Instagram](#) [YouTube](#) @IIMShillong

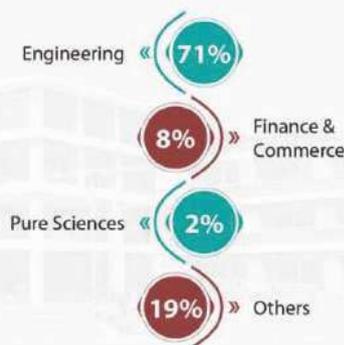


## INDIAN INSTITUTE OF MANAGEMENT SHILLONG MBA (Working Executives) 2021 Batch Profile

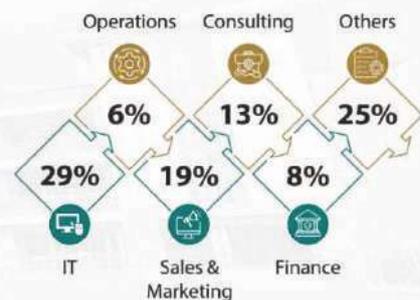
### WORK EXPERIENCE



### EDUCATIONAL BACKGROUND

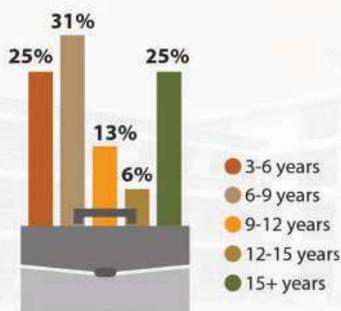


### DOMAIN EXPERIENCE

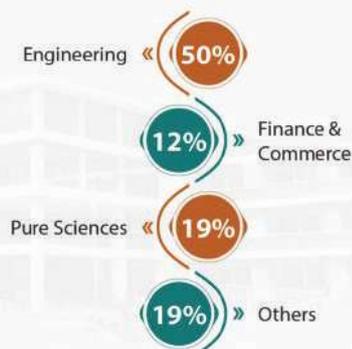


## INDIAN INSTITUTE OF MANAGEMENT SHILLONG MBA (Working Executives) 2020 Batch Profile

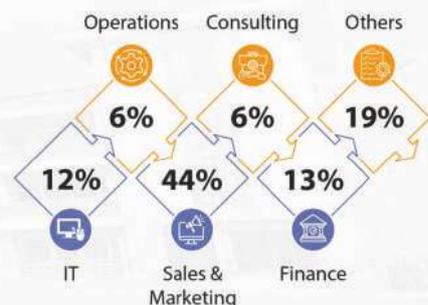
### WORK EXPERIENCE



### EDUCATIONAL BACKGROUND



### DOMAIN EXPERIENCE



# Sample Degree



भारतीय प्रबंध संस्थान शिलांग  
Indian Institute of Management Shillong

संस्थान की शैक्षिक परिषद् की अनुशंसा पर शासी मंडल

Student Name in Hindi

को एतद् द्वारा, कार्यकारियों के लिए प्रबंधन में दो वर्षीय स्नातकोत्तर कार्यक्रम, 2022-24 कानियमों के तहत निर्धारित आवश्यकताओं को सफलतापूर्वक पूरा करने पर

व्यवसाय प्रशासन निष्णात

की उपाधि प्रदान करता है।

संस्थान की मुहर के अंतर्गत दिनांक 3 अप्रैल 2024 को प्रदान किया गया।  
शिलांग, मेघालय, भारत

The Board of Governors on recommendation of the Academic Council  
of the Institute hereby awards the degree of

**Master of Business Administration**

to

Student Name in English

successful completion of the prescribed requirements  
under the regulations of

Two-Year Post Graduate Program for Working Executives in Management, 2022-24.

Given under the seal of the Institute on 03 April 2024.

Shillong, Meghalaya, India

अध्यक्ष / Chairperson

कार्यकारी स्नातकोत्तर कार्यक्रम  
Executive Post Graduate Program

निदेशक / Director

अध्यक्ष / Chairman

शासी मंडल  
Board of Governors

Sl. No. :



# International Immersion

## **France:**

- IESEG School of Management, Lille and Paris
- Lyon International Business School (LIBS)
- Burgundy School of Business

## **Singapore:**

- Newcastle Australia Institute of Higher Education
- James Cook University (JCU)

**Australia:** University of Wollongong

**South Korea:** Woosong University

**Brazil:** Insper-Instituto De Ensino E Pesquisa

## **USA:**

- University of California, Riverside
- Pace University
- Clark University
- Baruch College, The City University of New York
- Babson College

**Spain:** EADA Business School, Barcelona

## **Germany:**

- German Research Center for Comparative Vocational Education and Training (GREAT)
- University of Cologne

**Canada:** Carleton University

**Indonesia:** Universitas Gadjah Mada

**Malaysia:** Sunway University

**Scotland:** Strathclyde Business School, University of Strathclyde

**UK:** Swansea University

**Italy:** POLIMI Graduate School of Management

# Testimonials



## **Dheeraj Pran Hazarika**

**Senior Regional Business Manager, Novartis**

**PGPWE 2020**

My core reason to do the PGPWE program from IIM Shillong was to change my thought process and to change the way I understand businesses. This program has provided a strong foundation to strengthen my concepts & skills. I see this program as a long-term investment for my career.



## **Akshay Pratap Singh**

**Treasury Manager , AIX Connect**

**PGPWE 2021**

The unique and distinct learning proposition at IIM Shillong through group discourse delivering both theoretical concept clarity and application-oriented approach has aided me in better understanding management ideas. We were able to learn through highly interactive and interesting lectures from in-house teachers and external lecturers with both industrial and academic expertise.



## **Dipayan Chowdhury**

**AVP, JPMorgan Chase & Co.**

**PGPWE 2021**

As an analytics professional, it was crucial for me to learn the dynamics between data science and real-world business implications. The PGPWE program at IIM Shillong made that possible and helped me gain an invaluable 360-degree perspective on the various business functions. The curriculum was meticulously designed to connect the dots between theory and practicality, and the faculty's expertise enriched the overall learning experience altogether. The program has equipped me with the necessary strategic acumen to navigate complex business challenges and lead product initiatives in the future.



## **Mukesh Sharma**

**Dy. General Manager, Jio Platforms Limited (JPL)**

**PGPWE 2022**

There is a great mix of professors and speakers, all are distinguished in their fields of expertise and bring a high level of knowledge to the program. The curriculum is well balanced with team projects and case studies, which quickly help you fine tune and grow specific skills that can be re-applied to your current career. After almost fifteen years of roles with increasing technical responsibility and several years of experience, I felt the time was right to take my education to the next level, and the IIM Shillong's MBA program was exactly what I was looking for.



## **Vijay Sunkanapally**

**Solution Consultant, Hexagon**

**PGPWE 2021**

This program was an opportunity to gain a deeper understanding of the various elements that drive a successful business, all while maintaining the flexibility to continue working. The program delivered the targeted learning experience sought, with the expertise and industry knowledge of the professors playing a pivotal role in shaping new perspectives on business. These insights have proven invaluable and are being effectively applied in my current professional role.



## **Angshuman Goswami**

**Senior Manager – Customer Support, Tata Motors Ltd.**

**PGPWE 2023**

The Post Graduate Program for Working Executives at IIM Shillong has been a transformative learning experience in my professional journey. It deepened my understanding of modern business models and management practices, enabling me to apply theoretical insights into real-world challenges and develop innovative approaches for solving traditional business problems in my professional role.

## Testimonials

### **Kumarika Gohain**

**Procurement Consultant, Capgemini Invent  
PGPWE 2022**



I am elated to be able to share my learning experience at IIM Shillong. They are leaving no stones unturned to make us the best management professionals in the country. I've been a fan of the diverse subjects offered by management at the PGPWE program ever since we started at IIM Shillong. We've already begun to adjust to the online learning environment. As the saying goes, "Where there is a will, there is a way," and IIM Shillong is unstoppable in providing the best education through an online platform. I'm glad I made it here, and I'm thrilled to be a part of this PGPWE program, which has already proven to be a success.

# Our Alumni Work At

accenturestrategy

accenturetechnology

ADITYA BIRLA  
CAPITAL  
PROTECTING INVESTING FINANCING ADVISING

एरि इंडिया  
AIR INDIA

adani  
wilmar

AXIS BANK

Baker Hughes

BAIN & COMPANY

BCG

Berger  
Paint your imagination

Capgemini

Cipla

cognizant

Cummins

Deloitte.

Everest Group®

EVEREST  
EVEREST INDUSTRIES LIMITED

EY

Goldman  
Sachs

Johnson & Johnson

HSBC

ICICI Bank

ITC  
ITC Limited

Infosys®

LARSEN & TOUBRO

ibsssoftware

IIFL

IDFC FIRST  
Bank

JPMORGAN CHASE & Co.

JSW

latentview

McKinsey  
& Company

merilytics

Metalbook

Microsoft

NOMURA

OXANE  
PARTNERS

Pidilite

Piramal

protiviti®  
Global Business Consulting

Reliance Brands Limited

standard  
chartered

servicenow.

Synergy Consulting

TATA  
AIG  
INSURANCE  
WITH YOU ALWAYS

TATA STEEL

TIGER  
ANALYTICS

TVS

vedanta  
transforming for good

WNS

# Moments from Campus Immersion



## About Nulearn

Nulearn is one of India's leading Ed-Tech organizations providing courses in collaboration with IIMs and top B-Schools. Set up in 2017, we have made it our goal to cover all major domains and industries when it comes to our courses. With a commitment to excellence, integrity & consistency, we ensure that you get a learning experience that's superior to the alternatives available in the market.

For years, we have helped working professionals upskill with high quality executive programs, diplomas and MBAs so that they can elevate their career prospects without feeling out of place in this rapidly evolving business landscape. With our industry leading Learning Management System (LMS), we ensure that you get a seamless learning experience that's not just beneficial but essential in order to stay relevant. **We are currently providing courses in collaboration with the following IIMs and B-Schools -**



Starting from 26th January 2025, we are thrilled to celebrate the journey toward our 8th anniversary! To mark this milestone, we are proud to enhance our commitment to a sustainable future by planting trees on behalf of our participants. This initiative symbolizes growth—not just in knowledge and opportunity but also in giving back to the planet. Together, let's celebrate this achievement and work toward a greener, brighter tomorrow!

*For two consecutive years (2023 & 2024), **Business Today** Magazine has ranked **NULEARN** 3rd among the top EdTech Organisations in India which provide Management Courses in collaboration with IIMs and Top B-Schools.*





**NULEARN** (Marketing Partner)

**Head Office:**

Human Racers Advisory Pvt Ltd  
B1/622, 3rd Floor, Janakpuri  
New Delhi - 110058

Admission Manager - Abhishek Hazra

**Branch Office:**

Plot 23, Sector 18, Maruti  
Industrial Development Area,  
Gurugram, Haryana - 122015



+918777087836



[www.nulearn.in](http://www.nulearn.in)



[emba.iimshillong@nulearn.in](mailto:emba.iimshillong@nulearn.in)