

INDIAN INSTITUTE OF MANAGEMENT SHILLONG
POST GRADUATE PROGRAM
FOR EXECUTIVES (PGPEX)
(2027-28)

15th Batch

STARTING FROM APRIL 2027



ABOUT THE PROGRAM

The Program offers a transformational journey that opens new avenues for your future career. Expanding your perspectives and fostering meaningful connections while studying alongside growth-oriented peers, you will build the competencies that differentiate you to lead business operations across the transnational landscape. Throughout the 12-month program, you will develop critical problem-solving skills and functional management knowledge that provide contemporary solutions to today's challenges. You will engage with the collaborative community at IIM Shillong to build curiosity that makes you aware of the ethical and sustainability challenges in business and society and the disruptions catalyzed by the emerging technologies. To meet your aspirations and professional objectives, you also dig deep into the subjects of your choice, with the flexibility to pursue international immersion and in-company training while experiencing multicultural life and working styles.

Degree: Master of Business Administration

Duration: One – Year Residential Program



FOR WHOM



Education:

A bachelor's degree or equivalent from a recognized institution with minimum aggregate marks of 50% or equivalent.



Experience:

Minimum 5 years of full-time work experience (as on 31st March 2027) after bachelor's degree. Relaxation up to 1 year is available for candidates with at least 1-year field experience outside India.



Qualifying Examination/Eligibility:

CAT: Min 50 percentile (overall) or

GMAT and GMAT Focus: Min 500 score (overall)
(Online Home-Based Edition) is not accepted

We seek a highly selective cohort of professionals with a blend of corporate experience, intellectual curiosity, and international ambition. Whether your aim is to establish a business, change careers—by industry, function, or both—the program paves the way for a transformational experience. IIM Shillong will consider the last 2 years CAT performance or last 5 years valid GMAT score.



EXPECTATIONS FROM THE PROGRAM

- Global curriculum with emerging insights
- International in-company training / live projects
- Focus on in-demand skills
- Critical thinking ability
- Spirit of entrepreneurship
- Peer learning and networking opportunities
- Career management service

THE PROGRAM ENDEAVORS TO PROVIDE YOU WITH

- Exposure in transnational business
- Functional competencies in diverse areas of management
- Innovative and Integrative approach to problem solving
- Skills in data-driven management
- Competencies in leading ethical and responsible teams
- Mentorship from industry leaders and alumni

FINANCIAL

The program fee for Domestic and International participants was INR 22.77 lakh including mess charges in India for the previous batch. If there are any changes in the program fee this year, it will be notified before the admissions. Bank loans are available. The indicative international immersion fee is about 5-7 lakh and is based on actuals.

INTERNATIONAL IMMERSION

The program participants must complete in-company projects while studying at our partner institution(s) with similar program objectives and earn credits as part of the global curriculum. By attending lectures at a foreign campus and interacting with professionals, you will become more confident in leading businesses in a global context. The program participants in the past have spent substantial time understanding the distinctiveness of innovations, business practice and management styles in Spain.

In 2026, IESEG School of Management, Paris presents an intensive one-month program in Paris, Lille, and Brussels designed for PGPEX participants to potentiate their leadership skills and prepare for future transformation for sustainability and innovation within their organizations. They completed five courses at IESEG School of Management, visited multiple industries including Decathlon, Eura Technologies, undertook live projects in four reputed European companies, and presented business solutions to C-suite executives.



AI/ML FOR BUSINESS

Adaptability is an evergreen skill. There are apprehensions that uncertainty will become increasingly prevalent in the business world as we embrace the post-COVID normal. Today's world expects firms to recover from adversity and advance into new areas, learning to be more adaptable as circumstances change. The batch participates in workshops on emerging trends, where you showcase your skills, approaches, behaviors, and managerial acumen in the face of turbulent and unpredictable forces of change.

CAREER MANAGEMENT SERVICES

The IIM Shillong Placement Office, in association with the Student Placement Committee, assists you in broadening your options—whether in your current career path or in a different industry or function. This is a continuous engagement process that includes an assessment of your current status, needs and interests. It is followed by customized career discussions, connecting with corporate speakers for experience sharing, alumni networking, soft skill development suggestions, resume reviews, workshops on CV writing, interview preparation, impactful communication, international business etiquette, pitching, job-search strategies, and more.

CURRICULUM

FOUNDATION

Introduction to Management Tools:

- Basics of Accounting
- Business Mathematics
- Economics
- R/Python

INTEGRATIVE

- Doing Business in Emerging Markets
- Management of Technology and Innovation
- Business Negotiation and deal Completion
- Assessment and Management of Risk
- Capstone Strategy

INTERNATIONAL IMMERSION:

- Commercial Aspects of Doing Business in
- Investing and Financing
- HR in
- Understanding Customers in
- Industrial reports on Best Practices/ Innovations in the Interned Country

If the international visit is not possible for situations beyond control, it will be replaced by an international module where faculty members from foreign universities will share their expertise and knowledge.

If an individual student fails to travel to the partner university due to visa issues, they may have to complete the required credit in India.



INNOVATION CAMP

You will demonstrate the spirit of Intrapreneurship by participating in an evaluative business plan/business model competition, which will be evaluated by external experts such as venture capitalists, angel investors, and entrepreneurs. Before this, you will receive inputs through experience sharing by management consultants and entrepreneurs. The participants will apply what they have learned by identifying and pitching a new business plan/model before the funders.

ELECTIVES

- Choose from the basket of more than 60 courses.

WORKSHOPS

- Data and Business Modelling
- Sustainability
- Managerial Communication
- AI/ML for Business
- Management Consulting

FUNCTIONAL

- Financial Reporting and Cost Management
- Statistics for Decision Making
- Marketing Management in globalized Economy
- Economic Analysis for Managers: Firms and Market
- Managing Human Capital in Globalized world
- Managing Value chain
- Corporate Finance and Financial Markets
- Leadership and Change Management
- Drivers and Strategies for Competitive Advantage
- Operations Research
- Digital Strategies for Business
- Marketing Intelligence and Strategy
- Language Lab



TESTIMONIALS



Ramit Datta

Assistant General Manager - Corporate Operations, JSW Steel Ltd
PGPEX Class of 2023

PGPEX at IIM Shillong develops leaders who convert strategy into execution and measurable business outcomes. The programme empowered me to lead JSW Steel's Centre of Excellence, influence enterprise-wide value creation through innovative transformation, and partner with senior leadership to deliver sustainable value.



Ashish Michael

DY. General Manager, Reliance Jio
PGPEX Class of 2013

Executive MBA cannot provide you the 180 or even a 90 Degree turn in your journey. But it provides you the focused 20-30 Degree direction which can provide you the escape velocity for your career to break the glass ceiling. It provides you the understanding and depth how business work and how in your new role you can better align your team, goals to the organisation business goals. You truly become a Generalist rather than specialist giving you the edge , improves your adaptability and survival chance in industry.I say leaving my secure PSU job and joining the Executive MBA at IIM is the best decision I have taken. The gains will compound over time rather than immediate.



Ajay Singh

SVP & Head - Partnerships & Alliances, LEI Register India
PGPEX Class of 2024

Even after spending close to two decades in corporate life, living and studying on the IIM Shillong campus proved to be a transformative experience in the way I think and lead at the top. The immersive learning environment, interactions with faculty and peers, and the exchange of diverse perspectives reshaped how I approach strategy, negotiation, and alliance building, enabling me to view partnerships not merely as deals but as engines of sustained business growth.

As Senior Vice President & Head of Partnerships & Alliances at LEI Register India, I draw on these learnings every day to scale high-impact collaborations, drive strategic decision-making, and create long-term organisational value. My time at IIM Shillong didn't just add to my experience—it elevated it.



Divya Mohan

Enterprise Architect Manager, Accenture
PGPEX Class of 2023

IIM Shillong has been a truly transformative chapter in my journey. The enriching curriculum and collaborative learning environment encouraged me to think differently and continuously evolve. The experience has shaped my outlook, strengthened my capabilities, and positively influenced my professional journey.

TESTIMONIALS



Dhaval Khambholja
Innovation & Strategy Consultant, Accenture
PGPEX Class of 2024

My journey at IIM Shillong was truly transformative. Beyond top-tier academics, it built my strategic mindset, adaptability, and decision-making rigor. The collaborative culture and real-world insights continue to drive my career forward. Immensely grateful for the learning among the clouds!



Pankaj Jain
Program Manager, Reliance Industries Limited
PGPEX Class of 2023

With over 11 years of professional experience, I pursued the Executive MBA at IIM Shillong to expand my strategic and leadership mindset. My role as a Placement Committee member was an equally valuable part of the journey, strengthening my networking and leadership skills through engagement with peers, recruiters, and industry leaders.

Today, as a Program Manager – New Energy at Reliance Industries, I bring these learnings into my work every day—driving complex programs, aligning multiple stakeholders, and translating priorities into execution.





LAST DATE FOR SUBMISSION OF APPLICATION FORM

Round 1: 15th November 2026

Round 2 : 24th January 2027

Program Commencement Date : 12th April 2027



For more information
& Application form

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