भारतीय प्रबंध संस्थान शिलाँग
Indian Institute of Management Shillong

AACSB ACCREDITED | EQUIS ACCREDITED

DOCTORAL PROGRAM FOR WORKING PROFESSIONALS (PhDWP)

ADMISSION BROCHURE 2027



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ABOUT IIM SHILLONG

Indian Institute of Management Shillong, located in the green contours of Northeast India commenced operations in 2008 as the 7th IIM. As an Institute of National importance, IIM Shillong is committed to its goal of excellence in management education and research. The Institute's Programs are designed to offer participants management education that combines foundations of Indian value system, sustainability and ethical leadership. The Institute has numerous global collaborations, industry-academia interface through its global alumni network and Executive education, and close association with communities through its Centres.

PROGRAM VISION

The Doctoral Program for Working Professionals aims to provide opportunities for working professionals to enhance and build on research skills that will enable them to work on real-life business and management problems.

The Program endeavours to co-create knowledge in all aspects of Management Education for sustainable development and to develop independent researchers with strong ethical values.

AREAS OF SPECIALISATION:

- Economics and Public Policy
- Finance and Control
- Information Systems & Analytics
- Marketing
- Operations and Quantitative Techniques
- Organizational Behavior and Human Resources
- Strategy and Liberal Studies

WHO SHOULD JOIN

- Industry practitioners interested in research and/or seeking to transition to academia.
- Industry practitioners seeking career advancement to strategic, leadership, or consulting roles.
- Professionals aspiring to explore and contribute to emerging and interdisciplinary domains.
- Academicians pursuing further academic growth and professional advancement.

ELIGIBILITY CRITERIA

Professional Experience:

Candidates should possess a minimum of five years of professional experience.

Educational Qualification:

- A master's degree post bachelor's degree obtained in 10+2+3 pattern with at least 55% marks (or equivalent CGPA) in the bachelor's level and 60% (or equivalent CGPA) in the master's level

(OR)

- A 5-year integrated master's degree obtained after completing higher secondary schooling in 10+2 pattern, with at least 55% marks in the bachelor's level (if explicitly provided) and 60% in the master's level

(OR)

- A professional qualification – CA, CS, CMA (with a minimum of 50% marks) in addition to a Bachelor's degree (with at least 55% marks or equivalent).

(OR)

- A four-year/eight-semester Bachelor's degree with a minimum of 65% marks or equivalent.

Note:

- In case a candidate is awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the institution/university from where they have obtained the bachelor's degree. In case the institution/university does not have any scheme for converting the CGPA into equivalent marks (or percentages), the equivalence would be established by IIM Shillong by dividing the obtained CGPA by the maximum possible CGPA and multiplying the result by 100.
- If a candidate belongs to the following reserved categories – Scheduled Caste (SC)/Scheduled Tribe (ST)/Persons with Disabilities (PwD)/Non-creamy Other Backward Classes (NC-OBC)/Economically Weaker Sections (EWS), the minimum degree marks requirement for eligibility as part of the basic eligibility criteria given above will be relaxed by 5 percentage points.
- Note that the Bachelor's/Master's degree or equivalent qualification should be from any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956; or be recognized by the Ministry of HRD, Government of India; or possess an equivalent qualification from an institution approved by AICTE.



TEST SCORES AND VALIDITY

- A valid score of GMAT, GRE, CAT (For last 2 years), GATE, UGC - NET (JRF and/ or Eligibility for Assistant Professorship and/ or Admission to Ph.D. only), CSIR UGC-NET (JRF and/ or Eligibility for Assistant Professorship and/ or Admission to Ph.D. only), will be considered for admission to Doctoral Program for Working Professionals. Valid score needs to be entered while filling the application form.

The following categories of candidates are exempted from standard tests stated above, but will be required to produce two reference letters from senior leadership for the experience:

- Post-Graduates of two-year Full-Time PGP programs from the IIMs or institutions ranked among the top 50 in the latest NIRF Rankings (Management Category), with a minimum CGPA of 6.5 on a 10-point scale (or equivalent) and a minimum of five years of post-PGP work experience.
- Individuals with at least 10 years of management experience from Government or non- Government sector.



APPLICATION PROCEDURE

The application form should be filled up and submitted Online. The candidates are requested to be careful while filling in the form and to check the same before submitting it. In case any candidate submits the form more than once, the first submission will be considered.



APPLICATION FEE

The application fee is **Rs. 3000/-** (non-refundable)



PROGRAM FEES

The total fees for the course are **Rs. 15,80,000/-** (Rupees Fifteen Lakhs Eighty Thousand Only)

+ GST as applicable. Changes, if any, will be notified before the admissions.

PROGRAM DURATION AND STRUCTURE

Scholars are expected to complete the program in four years.

STAGES OF DOCTORAL JOURNEY	
Phase - I	Doctoral Coursework and COMPREHENSIVE QUALIFYING EXAMINATION (CQE)
Phase - II	Advanced Doctoral Courses
Phase - III	Thesis Work, Academic Workshops/Conferences, Research and final submissions

IMPORTANT DATES

Date of filling the application form and submitting the form online	**17th November 2026 - 24th March 2027**
Announcements of shortlisted candidates	**5th April 2027**
Interview of shortlisted candidates	**11th and 12th of April 2027**
Announcement of Results	**April-May 2027**
Registration and Commencement of the Program	**May 2027**





For more details, refer to the IIM Shillong website

https://www.iimshillong.ac.in/doctoral-program-working-professionals/admission-process

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